



# JS 环球生活有限公司

## JS GLOBAL LIFESTYLE COMPANY LIMITED

(Incorporated in the Cayman Islands with limited liability)  
Stock code: 1691

# 2020

## Annual Report



## Table of Contents

2	Corporate Information
4	Summary of Financial Information
6	Chairman's Statement
10	Management Discussion and Analysis
32	Biographies of Directors and Senior Management
37	Report of the Directors
62	Corporate Governance Report
77	Independent Auditor's Report
83	Consolidated Statement of Profit or Loss
84	Consolidated Statement of Comprehensive Income
85	Consolidated Statement of Financial Position
87	Consolidated Statement of Changes in Equity
90	Consolidated Statement of Cash Flows
93	Notes to Financial Statements
210	Definitions



## Corporate Information

### BOARD OF DIRECTORS

#### Executive Directors

Wang Xuning *(Chairman and Chief Executive Officer)*

Han Run *(Chief Financial Officer)*

Huang Shuling

#### Non-executive Directors

Hui Chi Kin Max

Stassi Anastas Anastassov

Mao Wei

#### Independent Non-executive Directors

Wong Tin Yau Kelvin

Timothy Roberts Warner

Yang Xianxiang

### AUDIT COMMITTEE

Wong Tin Yau Kelvin *(Chairman)*

Timothy Roberts Warner

Yang Xianxiang

### NOMINATION COMMITTEE

Wang Xuning *(Chairman)*

Wong Tin Yau Kelvin

Yang Xianxiang

### REMUNERATION COMMITTEE

Timothy Roberts Warner *(Chairman)*

Han Run

Yang Xianxiang

### STRATEGY COMMITTEE

Wang Xuning *(Chairman)*

Hui Chi Kin Max

Stassi Anastas Anastassov

Mao Wei

Wong Tin Yau Kelvin

Timothy Roberts Warner

Yang Xianxiang

### AUTHORISED REPRESENTATIVES

Han Run

Shan Minqi

### COMPANY SECRETARY

Shan Minqi

### REGISTERED OFFICE

Maples Corporate Services Limited

PO Box 309

Ugland House

Grand Cayman KY1-1104

Cayman Islands

### HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS

21/F

238 Des Voeux Road Central

Sheung Wan

Hong Kong

### PRINCIPAL PLACE OF BUSINESS IN HONG KONG

21/F

238 Des Voeux Road Central

Sheung Wan

Hong Kong

### CAYMAN ISLANDS PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

Maples Fund Services (Cayman) Limited

PO Box 1093

Boundary Hall

Cricket Square

Grand Cayman

KY1-1102

Cayman Islands

---

## Corporate Information

### HONG KONG BRANCH SHARE REGISTRAR STOCK CODE

Tricor Investor Services Limited  
Level 54, Hopewell Centre  
183 Queen's Road East  
Hong Kong

1691

### COMPANY'S WEBSITE

[www.jsgloballife.com](http://www.jsgloballife.com)

### COMPLIANCE ADVISER

Altus Capital Limited  
21 Wing Wo Street  
Central  
Hong Kong

### DATE OF LISTING

December 18, 2019

### LEGAL ADVISERS

As to Hong Kong and US laws  
Paul Hastings  
21-22/F, Bank of China Tower  
1 Garden Road  
Hong Kong

As to Cayman Islands laws  
Maples and Calder (Hong Kong) LLP  
26/F, Central Plaza  
18 Harbour Road, Wan Chai  
Hong Kong

### AUDITOR

Ernst & Young  
*Certified Public Accountants*  
Registered Public Interest Entity Auditor  
22/F, CITIC Tower  
1 Tim Mei Avenue  
Central  
Hong Kong

### PRINCIPAL BANK

Industrial and Commercial Bank of China (Asia) Limited

## Summary of Financial Information



	2020 US\$'000	2019 US\$'000	2018 US\$'000	2017 US\$'000	2016 US\$'000
<b>Results</b>					
Revenue	<b>4,195,816</b>	3,016,094	2,681,914	1,563,428	1,102,979
Gross profit	<b>1,742,786</b>	1,126,526	999,043	519,135	351,402
Profit before tax	<b>526,775</b>	118,980	140,393	101,918	142,184
Profit for the year	<b>402,306</b>	85,177	112,123	140,949	122,410
Profit attributable to the owners of the parent	<b>344,430</b>	42,134	34,883	48,207	51,935
Total comprehensive income for the year	<b>456,835</b>	81,705	79,305	188,662	71,230
Total comprehensive income attributable to the owners of the parent	<b>380,344</b>	38,069	19,566	71,147	27,468
Adjusted EBITDA <sup>(1)</sup>	<b>662,938</b>	405,491	312,055	197,083	135,071
Adjusted profit <sup>(2)</sup>	<b>419,259</b>	233,889	151,105	139,687	101,944

(1) EBITDA is defined as profit before tax plus finance costs, depreciation and amortization, less interest income, see “— Non-IFRS Measures” below.

(2) Adjusted profit is defined as profit for the year adjusted for certain items that do not affect the Company’s ongoing operating performance, including items arising from acquisition and relating to the reorganization in preparation for the Global Offering and non-recurring items and items not related to the Company’s ordinary course of business (each without considering tax effect), see “— Non-IFRS Measures” below.

## Summary of Financial Information

	2020	2019	2018	2017	2016
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
<b>Assets:</b>					
Non-current assets	<b>1,940,394</b>	1,999,419	1,889,354	1,896,449	279,621
Current assets	<b>2,713,714</b>	1,775,373	1,411,345	1,388,536	680,974
Total assets	<b>4,654,108</b>	3,774,792	3,300,699	3,284,985	960,595
<b>Equity and liabilities:</b>					
Equity attributable to owners of the parent	<b>1,611,778</b>	1,287,821	(103,717)	15,757	314,051
Non-controlling interests	<b>308,589</b>	245,540	566,721	582,048	331,540
Total equity	<b>1,920,367</b>	1,533,361	463,004	597,805	645,591
Non-current liabilities	<b>1,115,882</b>	1,250,973	1,557,020	2,026,059	7,006
Current liabilities	<b>1,617,859</b>	990,458	1,280,675	661,121	307,998
Total liabilities	<b>2,733,741</b>	2,241,431	2,837,695	2,687,180	315,004
Total equity and liabilities	<b>4,654,108</b>	3,774,792	3,300,699	3,284,985	960,595

## Chairman's Statement

Dear Shareholders,

It has been one year and four months since the Company was successfully listed on the Stock Exchange on December 18, 2019. Since landing on the Hong Kong stock market, we have received the "Golden Bauhinia Award - Most Valuable Listed Company" in 2020 for our outstanding performance in the international capital market, which has been fully recognized by investors and stakeholders. Amid the uncertain macro environment and the challenge of the epidemic in 2020, the Company still achieved remarkable results. The total revenue of the Company amounted to approximately US\$4,196 million throughout the year of 2020, representing a year-on-year increase of approximately 39.1%.

### SUSTAINED STRONG PERFORMANCE OF THE COMPANY AS A WHOLE

Throughout the year of 2020, the SharkNinja segment achieved a revenue of approximately US\$2,733 million, representing a year-on-year increase of approximately 57.4%, while the Joyoung segment achieved a revenue of approximately US\$1,463 million, representing a year-on-year increase of approximately 14.3%. From the perspective of product categories, revenue from sales of cleaning appliances increased by 50.4%, cooking appliances increased by 41.6% and food preparation appliances increased by 22.2%.

The revenue growth of the SharkNinja segment was attributable to the strong sales performance across all categories, in particular, significant growth was recorded in categories like heated kitchen appliances, such as the Foodi series, including Ninja Foodi grills, pressure cookers, blenders and food processors, as well as Shark cordless vacuums, corded vacuums and robotic vacuums. At the same time, driven by the strong sales of the United Kingdom, the European market grew rapidly. SharkNinja also successfully expanded into the German and French markets in 2020, and grew its Japanese business through an expanded product portfolio led by lightweight cordless vacuums.

The increase in revenue of the Joyoung segment was mainly attributable to its user centric and demand oriented strategy, introducing a series of innovative as well as adorable and stylish products targeting young people to the market. In addition, it grasped the opportunities from the growing trend of online live streaming in the PRC market, and actively explored marketing channels such as new retail. Meanwhile, with growing synergy effects between Joyoung and SharkNinja, Joyoung drove growth through increased sales in cleaning appliances.

### REMARKABLE FINANCIAL PERFORMANCE

Gross profit of the Group for the year ended December 31, 2020 was approximately US\$1,743 million, representing a year-on-year increase of 54.7%, while gross profit margin was 41.5%. Adjusted EBITDA increased by 63.5% year-on-year to approximately US\$662.9 million. Adjusted net profit for the year ended December 31, 2020 increased by 79.2% year-on-year to approximately US\$419.2 million. The Board recommends the payment of a final dividend of HK\$0.2661 (equivalent to approximately US\$0.0343) per share.

## Chairman's Statement

### OUTSTANDING RESULTS IN NEW PRODUCT DEVELOPMENT AND INTERNATIONAL MARKET EXPANSION

JS Global Lifestyle is a global leader in high-quality, innovative small household appliances. Our success is centered around our deep understanding of consumer needs, and is built on our strong product innovation and design capability powered by a global research and development platform, marketing strengths driving high brand engagement, and an omni-channel distribution coverage with high penetration. We continuously develop new products and expand into new categories. Through our diverse product portfolio, we cultivate markets, create consumer demand, innovate our product categories by building up market anticipation around product launches, and reshape consumer behaviors and lifestyles around the world. With our trusted market leading brands, Joyoung, Shark and Ninja, we continue to maintain our leadership in the global small household appliance markets.

With regards to product innovation, we continually seek to expand the product portfolio within the categories that we are already in. Under the Shark brand, consumers continued to show their excitement for our products including our new Vertex corded and cordless vacuums with self-cleaning PowerFin technology, advanced navigation robotic vacuums including the new Shark AI VACMOP robot vacuum, and the new Shark VACMOP (Shark 吸拖一體機), all of which were launched in 2020. For our Ninja brand, Foodi series of products successful launched in 2020 including the Ninja Foodi Power Blender and Processor which has Variable Speed Control function with smartTorque that blends and powers through at any speed and never stalls, the Ninja Foodi Smart XL 6-in-1 Indoor Grill with the innovative Smart Cook System and XL capacity, the Ninja Foodi 10-in-1 XL Pro Air Fry Oven and a new series of Ninja Foodi NeverStick cookware. These new products have built upon the portfolio of successful Ninja Foodi products that we have launched in 2018 and 2019 to accelerate the strong growth trend across the entire Ninja Foodi series.

In addition, we plan to expand into new categories, including the personal care category and air purifiers, and continue to develop new products within existing categories including additional cookware products, new products within the Ninja Foodi series and a new series of cordless vacuums.

With regards to the construction of market channels, JS Global Lifestyle focuses on international expansion. At present, JS Global Lifestyle has secured the leading position in the two largest global small household appliance markets, and has established differentiated channel strategies and a robust omni-channel sales, marketing and distribution network that are tailored to the respective local markets. Meanwhile, the global expansion of JS Global Lifestyle has also extended its footprint to other international markets including Canada, the United Kingdom, France, Germany, Japan, and Australia. We have achieved outstanding results in international market expansion. Revenue generated from the European market in 2020 increased by approximately 103.6% compared to that of in 2019. Currently, the Shark brand ranks first in the United Kingdom market in terms of market share of the vacuum category which reached 36.9% according to Frost & Sullivan.



## Chairman's Statement

### HUMILITY AND GOODNESS, THE BEGINNING OF PUBLIC WELFARE

While striving to do a good job in management, the subsidiaries of JS Global Lifestyle have also been actively participating in social governance, assuming social responsibilities and creating social values.

In the United States, the SharkNinja segment cooperated with a number of charitable organizations to make donations in the field of health, and the employees of the Company also actively participated in community volunteer services. In 2020, the SharkNinja segment set a goal to use exclusively recyclable materials in its product packaging. 98% of the Company's product packaging is now made from 95% recyclable materials. In addition, SharkNinja EU is furthering its sustainable packaging agenda with the ECOBOX trial, a bold, industry-leading packaging design that incorporates eco-friendly materials, modern design and communicates SharkNinja's strong stance on sustainability. Removing all plastic, the shipping carton and gift box packaging combination, the packaging was streamlined into a premium, recyclable brown box to reduce unnecessary waste.

In China, the Joyoung segment has been participating in China's public charities in the fields of education and health. Over the past ten years, Joyoung established the "Joyoung Hope Fund" based on the Project Hope platform initiated by the China Youth Development Foundation, through which, it has donated RMB50 million in building more than 1,000 Joyoung Hope Kitchens in 222 counties in 27 provinces and regions across the country. Half a million students are enjoying the meals provided by Joyoung Hope Kitchens per day, and the number of direct beneficiaries in the past decade has exceeded 2.6 million. The project has also won the highest Chinese government charity award "China Charity Award", "Top Ten Charity Projects" and other honorary titles, and the poverty alleviation case was selected to be included in the State Council Poverty Alleviation Office's "China Poverty Alleviation-oriented Development Yearbook 2020" and other records.

In 2020, the sudden outbreak of the COVID-19 epidemic across the world took us by surprise. The Joyoung segment provided immediate assistance to the epidemic areas. Emergency supplies such as Joyoung water purifiers, Shark sanitizing steam mops and medical protective head covers with a market value of RMB5 million have been donated in several batches to severely effected areas including Wuhan, Xiaogan, Jingzhou and Huanggang in Hubei Province, so as to ensure enough supplies are provided to the battle against the epidemic in the frontline. The SharkNinja segment donated 20,000 masks to Massachusetts General Hospital in the United States in 2020 to support the local community in managing the epidemic crisis.

Humility and goodness are the beginning of public welfare. In 2020, we initiated the establishment of "Zhejiang Joyoung Public Welfare Foundation" in the Civil Affairs Department of Zhejiang Province, which will continue to focus on "education", "health" and other social issues related to rural revitalization.

## Chairman's Statement

### FUTURE OUTLOOK

Moving forward, there are still inherent uncertainties about the future impacts of COVID-19. However, we firmly believe that no matter how the macro market environment changes, we will always adhere to research and development and innovation in both existing and new categories to offer better small household appliances solutions to consumers, thus maintaining our rapid growth in the industry.

With our existing channel advantages in the world markets and capability in expanding new markets, rich product portfolio and innovative capability and the synergies between Joyoung segment and SharkNinja segment, we will be in a better position to handle various macro-environment risks and achieve further growth.

Thanks again for your support. We will continue to positively impact the quality of daily lives of families around the world through transformational, innovative and design-driven smart home products, and create healthy and safe family environments and user experiences for all families.

**Wang Xuning**

*Chairman*

Hong Kong, March 31, 2021

## Management Discussion and Analysis

The following discussion should be read in conjunction with the consolidated financial information of the Group, including the related notes, set forth in the financial information section of this annual report.

### BUSINESS OVERVIEW

Our mission is to positively impact people's lives around the world every day through transformational, innovative and design-driven smart home products.



We are a global leader in high-quality, innovative small household appliances and our success is centered around our deep understanding of consumer needs, and is built on our strong product innovation and design capability powered by a global research and development platform, marketing strengths driving high brand engagement, and an omni-channel distribution model with high penetration. Through continuously creating new products, expanding and diversifying our product portfolio to stimulate consumers' demand and grow the market, we are the leader of the market, reshaping the consumer behavior and their lifestyle globally. With trusted market-leading brands, Shark, Ninja and Joyoung, we continue to maintain a leading position in the global small household appliance market.

We focus on three core competencies: (i) developing transformational innovative products with appealing designs; (ii) effecting multi-form brand marketing; and (iii) building a global omni-channel sales network. They are supported by the operational infrastructure of the Group, including a global research and development platform which utilizes consumers engagement to amass information on consumers preferences and behaviors that informs and influences the product development process, a centralized supply chain with a global reach and a comprehensive information management system across the entire value chain.

We offered our transformational innovative small household appliances under the brand name of Joyoung prior to the acquisition of SharkNinja in September 2017 and have expanded our business significantly since then, operating two business segments during the Reporting Period:

- the SharkNinja segment focuses on home environment appliances and kitchen appliances which are sold in North America, Europe, Japan and various other countries throughout the world. The Shark and Ninja brands maintain leading market share in a number of product categories and in a number of countries through an intense focus on quality, reliability, consumer satisfaction and accessible innovation to consumers.
- the Joyoung segment continues offering small household appliances, focusing on kitchen and cleaning appliances. In China, our Joyoung brand maintains the largest market share in several innovative product categories.

## Management Discussion and Analysis

### The United States

The SharkNinja segment's U.S. business continued to thrive, bolstered by the new products launched in 2020. Under the Shark brand, consumers continued to show their excitement for our products including our new Vertex corded and cordless vacuums with self-cleaning PowerFin technology, advanced navigation robotic vacuums including the new Shark AI VACMOP robot vacuum, and the new Shark VACMOP (Shark吸拖一體機), all of which were launched in 2020.

The Shark VacMop is a cordless vacuum that combines powerful suction for dry debris and spray mopping for wet stuck on messes in one no-touch disposable pad. The VacMop has received broad support from retailers in the U.S. and has been well received by consumers as well since its launch in early 2020. The product has become a best seller in retailers' floor care departments and has generated record setting sell-outs during television direct sales airings.

For our Ninja brand, core growth in our heated kitchen and blender categories was bolstered by successful additions across the Foodi series of products launched in 2020 including the Ninja Foodi Power Blender and Processor which has Variable Speed Control function with smartTorque that blends and powers through at any speed and never stalls, the Ninja Foodi Smart XL 6-in-1 Indoor Grill with the innovative Smart Cook System and XL capacity, the Ninja Foodi 10-in-1 XL Pro Air Fry Oven and a new series of Ninja Foodi NeverStick cookware. These new products have built upon the portfolio of successful Ninja Foodi products that we have launched in 2018 and 2019 to accelerate the strong growth trend across the entire Ninja Foodi series.

In 2020, in addition to the positive results from our new product launches, we have also seen an increase in demand for our products as a result of the circumstances created by the novel coronavirus ("COVID-19"). We saw an accelerating shift of consumers from offline to online in the United States. SharkNinja has been able to take advantage of this shift in buying preferences by leveraging its omni-channel distribution capabilities, our relationships with North American retailers (such as Walmart, Amazon and Target) and the adaptability to promptly respond to changes in supply chain dynamics and consumer behavior. As consumers' buying preferences transitioned from offline channels to online channels, the proportion of sales on retailers' online platforms and those dedicated solely to the online channel increased. This reinforced our omni-channel approach to distribution, ensuring that we were able to support consumer demand, which remained strong due to our innovative new products as well as increased usage of cooking and cleaning products driven by the 'stay at home economy' born out of the pandemic.

### China

In 2020, Joyoung segment achieved stable revenue growth by leveraging its strength in digital marketing, live stream shopping as well as optimizing operation efficiency. Also, the revenue growth is driven by deeper market penetration and successful launch of a series of hit products, such as Y3 wash-free high-performance multifunctional blender (Y3 不用手洗破壁機), K780 wash-free soymilk maker (K780 不用手洗豆漿機), S1 multifunctional steam cooker (S1 多功能蒸氣飯煲), air fryer and cookware series, which were well received by the market. Meanwhile, the advantage of the e-commerce channel exhibited even further during the pandemic, and the Company further improved the popularity of Joyoung among younger generations by utilizing IP and brand crossover collaboration, including with Line Friends, Pokémon and Heytea via capturing the opportunities brought by short video. At the same time, the interaction with consumers in the offline channel became much more frequent as digital marketing is applied to offline business as well.

## Management Discussion and Analysis

In addition, the launch of steam mops and electric mops under the Shark brand in China has achieved strong results as consumers' demand for disinfection and sterilization increased as a result of the COVID-19 pandemic. Meanwhile, revenue from the e-commerce channel recorded a significant increase. The steam mops and electric mops under the Shark brand continued to take the top spot on online sales platforms as a whole.

### Europe

In 2020, the SharkNinja segment of the Group achieved strong performance in the U.K., mainly driven by taking additional market share of cordless stick and upright vacuums. The Foodi series also successfully established its presence in the U.K. in 2020 and the SharkNinja segment also launched into Germany and France in 2020, which is expected to help drive additional future growth.

Currently, the Shark brand ranks first in the United Kingdom market in terms of market share of the vacuum category which reached 36.9% according to Frost & Sullivan. Shark's dominance in the U.K. market is a result of its consumer-focused R&D process combined with its ability to successfully commercialize quality products designed specifically for the United Kingdom consumers.

### Other Markets

In 2020, the Group also reported strong growth in other markets including Japan, aided by the launch of the new EVOPOWER System which can be used as a lightweight cordless stick vacuum or as a handheld vacuum.

## INDUSTRY OVERVIEW

In 2020, China's online retail sales grew to RMB11.76 trillion and recorded a year-on-year growth of 10.3% (source: National Bureau of Statistics). In particular, the online retail sales of physical goods amounted to RMB9.76 trillion, accounting for 24.9% of the total retail sales of social consumer goods. According to the information disclosed by the U.S. Census Bureau, online retail sales in the U.S. grew to US\$371.9 billion and recorded year-on-year growth of 30.0% in the first half of 2020.

Market competition intensified under the changes to the global market environment, the economic slowdown and the rapid consumer demand conversion. The severe health and economic conditions set higher requirements to enterprises' innovation and management ability, and while opportunities co-existed with challenges, the environment was favorable for agile enterprises which were able to adapt to the changing market landscape.

In 2020, the Group responded quickly to the macro circumstances and consumer behavior by successfully launching new products to satisfy consumers' demand for cooking and cleaning. According to Frost & Sullivan, as of December 31, 2020, the Group ranked the fifth in the global small household appliance market. Despite the pressure and challenges, China and the U.S. remain the world's largest and most attractive small household appliance markets.

## Management Discussion and Analysis

### The United States

Real GDP decreased 3.5 percent in 2020 (from the 2019 annual level to the 2020 annual level), compared with an increase of 2.2 percent in 2019 (source: U.S. Census Bureau). Despite the economic decline, according to Frost & Sullivan, the U.S. small home appliance market is expected to grow by 2.3% in 2021.

The COVID-19 public health crisis has disrupted U.S. consumers' lives and their shopping patterns. Families have decided to sit down and take time to eat, and more labor-intensive foods have grown. As a global high-quality small household appliance supplier, the Company maintains stable market shares in food preparation appliances, cooking appliances, home environment appliances (including cleaning appliances). According to Frost & Sullivan, classified by product category, the SharkNinja segment of the Company ranked the first, the first, the first and the second to respectively, in the categories of vacuums, multifunctional cooker, high-performance multi-functional blender and robotic vacuums as of December 31, 2020.

With improving e-commerce penetration and the emergence of smart technology, the U.S. market embraces products with innovative technology, multiple functions and appealing exterior designs. The emerging online platforms thus provide new distribution channels for the small household appliance industry, and leading enterprises that can effectively take advantage of online platforms are expected to seize new growth opportunities. According to the Frost & Sullivan industry report, the U.S. online penetration will increase from approximately 18.6% to approximately 21.7% from 2019 to 2024.

### China

China's economy gradually overcame the negative impact of COVID-19 in 2020. According to the National Bureau of Statistics, China's 2020 GDP exceeded RMB100 trillion for the first time, representing a year-on-year growth of 2.3% with a V-shaped rebound. China was the only major economy in the world to achieve positive growth.

With the coming of the 5G era, the huge spending power and the consumption transition, China remains the fastest growing small household appliance market with the fastest growth currently (Frost & Sullivan).

Facing fierce competition in the market, increasing disposable income of Chinese consumers and the trend of premiumization are creating dramatic changes in the consumption behavior in Chinese consumers. Small household appliances including soymilk makers, smart cookers and robotic vacuums are entering people's kitchens and living rooms. The consumption upgrade also leads to the trend of product premiumization and branding. In the meantime, the emergence of new retail channel in China disrupts the traditional consumer experience, and the online channel becomes a new racing track. The number of internet users in China had reached 854,000,000 in December 2020 with the internet penetration rate of 70.4%. According to the Frost & Sullivan industry report, the online penetration of China's small household appliance market will increase from approximately 69.9% in 2020 to approximately 77.9% in 2025. The Joyoung segment of the Group ranked the first, the first and the third respectively in the categories of soymilk maker, high-performance multi-functional blender and rice cooker.

## Management Discussion and Analysis

### Europe

Similar to the U.S. small household appliance market, the European market is showing a noticeable change in the trends including the growth of online channels, the increased use of social media, the shift toward premium and high value-added products, the increased demand for high aesthetic appearance and the rise of Internet of Things technology. According to the Frost & Sullivan industry report, the market share of SharkNinja in the United Kingdom vacuum market is currently 36.9%, ranking first.

The increases in disposable income levels and the continuous improvements in product quality and designs lead to an increase in consumer demand for premium and high value-added appliances.

## FINANCIAL REVIEW

### Overall performance

During the year ended December 31, 2020, the total revenue of the Group was US\$4,195.8 million, a year-on-year increase of 39.1%. Gross profit was US\$1,742.8 million, a year-on-year increase of 54.7%. Gross profit margin was 41.5%, an increase of 4.1 percentage points compared to 37.4% in 2019. Profit for the year ended December 31, 2020 increased significantly by 372.2% year-on-year to approximately US\$402.3 million. EBITDA<sup>1</sup> for the year ended December 31, 2020 increased by 141.7% year-on-year to approximately US\$701.0 million and adjusted EBITDA<sup>2</sup> for the year ended December 31, 2020 increased by 63.5% year-on-year to approximately US\$662.9 million. Adjusted net profit<sup>3</sup> for the year ended December 31, 2020 increased by 79.2% year-on-year to approximately US\$419.2 million. Profit attributable to owners of the parent increased by approximately 718.1% year-on-year to approximately US\$344.4 million. The Board recommends the payment of a final dividend of HK\$0.2661 (equivalent to approximately US\$0.0343) per share.

---

1 EBITDA is defined as profit before taxation plus finance costs, depreciation and amortization, less interest income. For a reconciliation of profit before tax for the year to EBITDA as defined, see “— Non-IFRS Measures” below.

2 For a reconciliation of EBITDA for the year ended December 31, 2020 to adjusted EBITDA as defined, see “— Non-IFRS Measures” below.

3 Adjusted net profit is defined as profit for the year adjusted for certain items that do not affect the Company’s ongoing operating performance, including items arising from acquisition and relating to the reorganization in preparation for the Global Offering and non-recurring items and items not related to the Company’s ordinary course of business (each without considering tax effect). For a reconciliation of profit for the years to adjusted profit, see “— Non-IFRS Measures” below.

## Management Discussion and Analysis

### Revenue

For the year ended December 31, 2020, the Group recorded a total revenue of US\$4,195.8 million (2019: US\$3,016.1 million), representing a year-on-year increase of 39.1%.

The following table sets forth the breakdown of the Group's revenue by business segment:

	For the year ended December 31,			
	2020		2019	
	Amount	%	Amount	%
(in US\$ million, except percentage)				
Joyoung segment	1,463.1	34.9	1,280.0	42.4
SharkNinja segment	2,732.7	65.1	1,736.1	57.6
<b>Total</b>	<b>4,195.8</b>	<b>100.0</b>	<b>3,016.1</b>	<b>100.0</b>

The SharkNinja segment represents the Group's SharkNinja business unit, which distributes its products in the U.S., Europe and other markets around the world and is primarily focused on cleaning appliances and kitchen appliances. The Joyoung segment represents the Group's Joyoung business unit, which focuses on kitchen appliances in China.

Revenue from the SharkNinja segment was US\$2,732.7 million (2019: US\$1,736.1 million), up by 57.4% year-on-year, and accounting for 65.1% of the total revenue of the Group; revenue from the Joyoung segment was US\$1,463.1 million (2019: US\$1,280.0 million), up by 14.3% year-on-year, and accounting for approximately 34.9% of the total revenue of the Group.

The revenue growth of the SharkNinja segment was attributable to the strong sales performance across all categories, in particular, significant growth was recorded in categories like heated kitchen appliances, such as the Foodi series, including Ninja Foodi grills, pressure cookers, blenders and food processors, as well as Shark cordless vacuums, corded vacuums and robotic vacuums. The strength of SharkNinja's product launches in the second half of 2019 and in 2020, coupled with increased demand resulting from the stay at home economy derived from the COVID-19 pandemic, has led to extremely strong growth from both retailers and consumers alike. At the same time, driven by the strong sales of the United Kingdom, the European market grew rapidly. SharkNinja also successfully expanded into the German and French markets in 2020, and grew its Japanese business through an expanded product portfolio led by lightweight cordless vacuums.

In 2020, the increase in revenue of the Joyoung segment was mainly attributable to its user-centric and demand-oriented strategy, introducing a series of innovative as well as adorable and stylish products targeting young people to the market. In addition, it grasped the opportunities from the growing trend of online live streaming in the PRC market, and actively explored marketing channels such as new retail.



## Management Discussion and Analysis

The following table sets forth the breakdown of the revenue by brand of the Group:

	For the year ended December 31,			
	2020		2019	
	Amount	%	Amount	%
(in US\$ million, except percentage)				
Shark	<b>1,706.4</b>	<b>40.7</b>	1,144.1	37.9
Ninja	<b>1,061.2</b>	<b>25.3</b>	606.7	20.1
Joyoung	<b>1,428.2</b>	<b>34.0</b>	1,265.3	42.0
<b>Total</b>	<b>4,195.8</b>	<b>100.0</b>	3,016.1	100.0

For the year ended December 31, 2020, the revenue contributed by the Shark brand was US\$1,706.4 million (2019: US\$1,144.1 million), representing a year-on-year increase of approximately 49.1%. The increase was attributable to the technological upgrade of SharkNinja's robotic vacuums, the introduction of VACMOP and other new cordless stick vacuums and upright vacuums, plus sales of the Shark brand in China which increased from US\$14.6 million in 2019 to US\$34.9 million in 2020.

For the year ended December 31, 2020, the revenue contributed by the Ninja brand was US\$1,061.2 million (2019: US\$606.7 million), representing a year-on-year increase of approximately 74.9%. The increase in sales of the Ninja brand were driven by the substantial increase in the Company's assortment of heated cooking appliances, in addition to the strong sales of blenders and food processors. New products introduced under the Ninja brand in 2020 include the Ninja Foodi Power Blender and Processor which has variable speed control with smartTorque that blends and powers through at any speed and never stalls, the Ninja Foodi Smart XL 6-in-1 Indoor Grill with the innovative Smart Cook System and XL capacity, the Ninja Foodi 10-in-1 XL Pro Air Fry Oven and a new series of Ninja Foodi NeverStick cookware.

For the year ended December 31, 2020, the revenue contributed by the Joyoung brand was US\$1,428.2 million (2019: US\$1,265.3 million), representing a year-on-year increase of approximately 12.9%. The increase was primarily attributable to the increasing demand for and standard of cooking appliance as people's health awareness has been strengthened. In particular, the healthy cooking products were well received by consumers, including the new SKY series which were launched in 2019 and well recognized by the market, and stylish products which are popular among the young consumers, such as S-series steam rice cookers, K-series wash-free soymilk maker and Y-series wash-free high-performance multi-functional blender. In addition, the online channels grew rapidly as affected by the COVID-19 in 2020.

## Management Discussion and Analysis

The following table sets forth the breakdown of the revenue by geography of the Group:

	For the year ended December 31,			
	2020		2019	
	Amount	%	Amount	%
	(in US\$ million, except percentage)			
China	1,438.5	34.3	1,270.4	42.1
North America	2,210.0	52.7	1,457.8	48.3
Europe	451.3	10.8	221.7	7.4
Other markets	96.0	2.2	66.2	2.2
<b>Total</b>	<b>4,195.8</b>	<b>100.0</b>	3,016.1	100.0

Sales growth in China in 2020 was mainly due to the launch of a series of popular new products in response to the demand of consumers for health and cooking at home during the epidemic to meet the needs of different levels of consumers, and the active exploration of emerging sales and communication channels such as new retail and online live streaming, which were well received by consumers and received good market feedback.

Sales growth in North America in 2020 was mainly due to the successful launch of a series of new products, such as Ninja Foodi series of cooking appliances and Shark cleaning appliances. At the same time, we capitalized on the trend of changing shopping habits of consumers during the epidemic and increased our investment in the e-commerce channel which saw significant growth.

Strong revenue growth in Europe in 2020 was primarily due to the continuously increasing market share of cordless and corded vacuums in the United Kingdom. We have successfully secured additional product placements at key retailers in the United Kingdom as the strength of our brands and reputation for our products continued to grow in that market. We have also grown our direct to consumer sales through the use of digital advertising. We launched the Ninja Foodi series of products in the European market, which also contributed to the growth in that market. Meanwhile, we successfully expanded into markets in Germany and France in 2020.

Sales growth in other markets in 2020 came primarily in Japan, where we launched our business in 2018. We had previously relied on distributors in Japan, but in 2018 we hired our own sales and marketing team and set up an operations infrastructure. Sales in Japan have mainly come from cordless stick vacuums and cordless handheld vacuums to date.

## Management Discussion and Analysis

The following table sets forth the breakdown of the revenue by product category of the Group:

	For the year ended December 31,			
	2020		2019	
	Amount	%	Amount	%
(in US\$ million, except percentage)				
Cleaning appliances	<b>1,699.7</b>	<b>40.5</b>	1,130.3	37.5
Food preparation appliances	<b>990.3</b>	<b>23.6</b>	810.1	26.9
Cooking appliances	<b>1,317.3</b>	<b>31.4</b>	930.0	30.8
Others	<b>188.5</b>	<b>4.5</b>	145.7	4.8
<b>Total</b>	<b>4,195.8</b>	<b>100.0</b>	3,016.1	100.0

Cleaning appliances include upright vacuums, steam mops, robotic vacuums, cordless and corded stick vacuums and other floor care products. Food preparation appliances include high-performance multifunctional blenders, soymilk makers, food processors and other small household appliances that facilitate the food preparation process. Cooking appliances include rice cookers, pressure cookers, induction cookers, air fryers, counter top grills, counter top ovens, coffee and tea makers and other appliances for cooking. Others product category includes small household appliances ranging from water purifiers, ventilators and water heaters to garment care and thermos.

Revenue from sales of cleaning appliances increased by 50.4% in 2020, primarily due to launches in 2019 and 2020 of technologically advanced robotic vacuum products with navigation function, such as the Shark IQ Robot Vacuum with a Self-Empty base, which was one of the best-selling products on Amazon during the Black Friday promotion, and the Shark AI VACMOP robot vacuum and mop which was launched in the second half of 2020. We also launched the VACMOP in 2020, a cordless vacuum that combines powerful suction for dry debris and spray mopping for wet stuck on messes in one no-touch disposable pad. At the same time, sales of corded and cordless vacuums continued to grow steadily through the launch of new products into those categories, and market share gains in the U.S. and Europe. Market share of cordless and corded vacuums in the United Kingdom continued to increase leading to our top position in the vacuum category in the United Kingdom. We have successfully secured additional product placements at key retailers in the United Kingdom as the strength of our brands and reputation for our products continued to grow.

Sales of cooking appliances increased by 41.6% in 2020 as a result of the strong reception that our Foodi series of new products have received since their launch in North America and Europe in 2020. Sales of cooking appliance within the SharkNinja segment increased by US\$335.1 million, or 96.0%, in 2020 as compared to 2019. Within the Joyoung segment sales of cooking appliances increased by US\$52.2 million, mainly driven by the increased sales of air fryers and other products.

Revenue from sales of food preparation appliances increased by 22.2% in 2020 due to the strong growth of heated kitchen appliances, such as the Foodi indoor grill and Foodi air oven within the SharkNinja segment, and the increased sales of blenders and high-performance multifunctional blenders within the Joyoung segment.

## Management Discussion and Analysis

### OTHER FINANCIAL INFORMATION

#### Cost of sales

In 2020, the cost of sales of the Group was approximately US\$2,453.0 million (2019: US\$1,889.6 million), representing a year-on-year increase of approximately 29.8%. The increase was primarily attributable to increased sales.

The following table sets forth the breakdown of the cost of sales of the Group by business segment:

	For the year ended December 31,			
	2020		2019	
	Amount	%	Amount	%
(in US\$ million, except percentage)				
Joyoung segment	985.2	40.2	854.0	45.2
SharkNinja segment	1,467.8	59.8	1,035.6	54.8
<b>Total</b>	<b>2,453.0</b>	<b>100.0</b>	1,889.6	100.0

For the year ended December 31, 2020, the Joyoung segment recorded a total cost of sales of approximately US\$985.2 million (2019: US\$854.0 million), representing a year-on-year increase of approximately 15.4%. The increase was primarily attributable to the revenue growth during the year.

For the year ended December 31, 2020, the SharkNinja segment recorded a total cost of sales of approximately US\$1,467.8 million (2019: US\$1,035.6 million), representing a year-on-year increase of approximately 41.7%. The increase was the result of increased sales, offset by US\$38.1 million in tariff refund that were recorded in 2020.

As a result of the trade war between the U.S. and China and the increase in tariffs on goods made in China imported into the U.S., we first saw a 10% tariff implemented on vacuums and air fryers imported into the U.S. from China starting on September 24, 2018. That tariff was increased to 25% on June 1, 2019 and a 15% tariff was implemented on coffee makers imported from China to the U.S. on October 1, 2019. On November 29, 2019, the Office of the United States Trade Representative announced exclusions from these new tariffs covering vacuum cleaners, bagless, upright, each with self-contained electric motor of a power not exceeding 1,500 W and having a dust receptacle capacity not exceeding 1 liter. On April 24, 2020, the Office of the United States Trade Representative announced exclusions from these new tariffs covering robotic designed for residential use and countertop air fryers. We believe these exclusions apply to a number of our vacuum cleaners and cooking appliances and, accordingly, we have applied for refunds for tariffs paid back to September 24, 2018, of which US\$13 million was recognized in 2019 and US\$38.1 million was recognized in the first half of 2020 related to tariffs paid in 2019. Of these amounts, US\$9.2 million related to the first half of 2019. The tariff exclusions expired on December 31, 2020.

## Management Discussion and Analysis

### Gross profit

In 2020, the gross profit of the Group was approximately US\$1,742.8 million (2019: US\$1,126.5 million), representing a year-on-year increase of approximately 54.7%. The increase was primarily attributable to the increase in revenue.

Gross profit margin was 41.5% in 2020, a substantial increase of 4.1 percentage points from 37.4% in 2019.

The following table sets forth the Group's gross profit and gross margin by business segment:

	For the year ended December 31,			
	2020		2019	
	Gross Margin		Gross Margin	
	Gross Profit	%	Gross Profit	%
	(in US\$ million, except percentage)			
Joyoung segment	477.9	32.6	426.0	33.3
SharkNinja segment	1,264.9	46.3	700.5	40.3
<b>Total</b>	<b>1,742.8</b>	<b>41.5</b>	1,126.5	37.4

For the year ended December 31, 2020, the Joyoung segment recorded a gross profit of approximately US\$477.9 million (2019: US\$426.0 million), representing a year-on-year increase of approximately 12.2%. The gross profit margin decreased by 0.7% in 2020. The decrease in gross profit margin was mainly due to the fact that as a result of the epidemic, channel structure was adjusted in 2020 to increase the proportion of online channels where competition is intense, leading to a slight decrease in gross profit margin of the year.

For the year ended December 31, 2020, the SharkNinja segment recorded a gross profit of approximately US\$1,264.9 million (2019: US\$700.5 million), representing a year-on-year increase of approximately 80.6%. The gross profit margin percentage increased by 6.0% in 2020 as a result of 1) the tariff refund of US\$38.1 million received during the Reporting Period; 2) cost savings initiatives including synergies in the supply chain that have been identified between Joyoung and SharkNinja; 3) strong demand for our products leading to a higher percentage of products sold at regular price rather than promotional price; and 4) SharkNinja optimized its product portfolio by increasing the selling prices on a number of products, and replacing old products with new products that commanded a higher gross margin.

### Other income and gains

Other income and gains of the Group primarily include (i) gain on financial assets at fair value; (ii) government grants (mainly relating to research activities, innovation and patents); (iii) gain on disposal of an investment property; and (iv) bank interest income.

## Management Discussion and Analysis

The following table sets forth the breakdown of the Group's other income and gains:

	For the year ended	
	December 31, 2020	2019
	(in US\$ million)	
<b>Other income</b>		
Bank interest income	11.2	5.9
Rental income	1.7	1.8
Government grants	8.7	8.1
Others	1.2	1.3
<b>Subtotal</b>	<b>22.8</b>	17.1
<b>Gains</b>		
Gain on disposal of items of property, plant and equipment	—	0.1
Gain on disposal of an investment property	23.4	—
Gain on financial assets at fair value through profit or loss, net	23.2	8.1
Loss on disposal of associates, net	(0.9)	—
Others	2.7	3.3
<b>Subtotal</b>	<b>48.4</b>	11.5

In 2020, other income and gains of the Group was approximately US\$71.2 million (2019: US\$28.6 million), representing a year-on-year increase of approximately 149.0%. The increase was primarily attributable to the recognition of gain on disposal of an investment property and gain on financial assets at fair value through profit or loss in 2020.

### Selling and distribution expenses

Selling and distribution expenses of the Group primarily consist of (i) advertising expenses; (ii) warehousing and transportation expenses for sales of products; (iii) staff cost in relation to sales and distribution staff; (iv) trade marketing expenses in relation to marketing and branding expenses primarily at sales channel; (v) business development expenses; and (vi) office expenses and others.

## Management Discussion and Analysis

The following table sets forth the breakdown of the Group's selling and distribution expenses:

	For the year ended	
	December 31, 2020	2019
	(in US\$ million)	
Advertising expenses	281.6	188.8
Warehousing and transportation expenses	135.9	95.7
Trade marketing expenses	127.0	75.3
Staff cost	92.9	81.8
Business development expenses	16.4	28.0
Office expenses and others	41.7	37.2
<b>Total</b>	<b>695.5</b>	<b>506.8</b>

The Group's selling and distribution expenses increased by approximately 37.2% year-on-year from approximately US\$506.8 million in 2019 to approximately US\$695.5 million in 2020, which was mainly due to the increase in advertising expenses, warehousing and transportation expenses and trade marketing expenses as a result of the sales growth during the year.

### Administrative expenses

Administrative expenses primarily consist of (i) staff cost in relation to product development and administrative staff; (ii) depreciation and amortization; (iii) professional service fees primarily consisting of (a) legal fees, (b) tax and audit advisory fees, and (c) engineering consulting fees; (iv) office expenses; and (v) other expenses.

The following table sets forth the breakdown of the Group's administrative expenses:

	For the year ended	
	December 31, 2020	2019
	(in US\$ million)	
Staff cost	263.1	212.1
Professional service fees	67.6	45.7
Depreciation and amortization	59.2	50.7
Office expenses	23.5	24.1
Other expenses <sup>4</sup>	73.9	61.6
Listing expenses	—	21.4
<b>Total</b>	<b>487.3</b>	<b>415.6</b>

<sup>4</sup> Other expenses primarily include bank transaction fees, prototype expenses, patent fee and traveling expenses.

## Management Discussion and Analysis

The Group's administrative expenses increased by approximately 17.3% year-on-year from approximately US\$415.6 million for the year ended December 31, 2019 to approximately US\$487.3 million for the year ended December 31, 2020. The increase was primarily attributable to the impact of international business expansion as well as continued investment in R&D to support new products and technologies development.

### Finance costs

Finance costs primarily represent (i) interest expenses on bank loans; (ii) interest expenses on lease liabilities in relation to the lease agreement for SharkNinja's new office; (iii) amortization of deferred finance costs, representing amortization of various fees associated with the bank loans; and (iv) other finance costs.

The following table sets forth the breakdown of the Group's finance costs:

	For the year ended December 31, 2020		2019
	(in US\$ million)		
Interest on bank loans	36.5		62.2
Interest on lease liabilities	3.2		3.0
Amortization of deferred finance costs	34.3		13.6
Other finance costs <sup>5</sup>	6.5		4.9
<b>Total</b>	<b>80.5</b>		83.7

Finance costs of the Group decreased by approximately 3.8% year-on-year from approximately US\$83.7 million for the year ended December 31, 2019 to approximately US\$80.5 million for the year ended December 31, 2020. The decrease was primarily attributable to the combined effect of lowered interest on bank loans and an acceleration of the amortization of deferred finance cost as the Group refinanced its credit facilities in the first half of 2020 which resulted in lower interest expense, but triggering the one-time acceleration of amortization of deferred finance cost due to the replacement of the previous credit facilities.

### Income tax

The Group is subject to income tax on an entity basis on the profit arising in or derived from the tax jurisdictions in which its entities are domiciled and operate. Under the relevant PRC income tax law, except for certain preferential treatments available to the Group, the PRC subsidiaries of the Group are subject to income tax at a rate of 25% (2019: 25%) on their respective taxable income. During the year, five (2019: one) of the Group's entities obtained approval from the relevant PRC tax authorities and were entitled to preferential corporate income tax rates or corporate income tax exemptions.

<sup>5</sup> Other finance costs primarily include transaction fees for bills discounting.



## Management Discussion and Analysis

During 2020, the Group's U.S. subsidiaries were subject to U.S. federal income tax at the rate of 21%, and to various U.S. state income taxes at rates ranging from 0.38% to 11.5%.

Hong Kong profits tax has been provided at the rate of 16.5% (2019: 16.5%) on the estimated assessable profits arising in Hong Kong during the year, except for one subsidiary of the Group which is a qualifying entity under the two-tiered profits rates regime.

Income tax expense of the Group increased by approximately 268.3% year-on-year from approximately US\$33.8 million in 2019 to approximately US\$124.5 million in 2020. The increase was primarily attributable to the increase of income tax expenses in the Group's U.S. subsidiaries.

### Net profit

As a result of the foregoing reasons, net profit for the Group for the year ended December 31, 2020 increased by approximately 372.2% from approximately US\$85.2 million in 2019 to approximately US\$402.3 million in 2020.

## NON-IFRS MEASURES

To supplement the Group's consolidated statements of profit or loss which are presented in accordance with IFRS, the Group also uses adjusted net profit, EBITDA and adjusted EBITDA as non-IFRS measures, which are not required by, or presented in accordance with, IFRS. The Group believes that the presentation of non-IFRS measures when shown in conjunction with the corresponding IFRS measures provides useful information to potential investors and management in facilitating a comparison of the Group's operating performance from period to period by eliminating potential impacts of certain items that do not affect the Group's ongoing operating performance, including expenses arising from the acquisition of SharkNinja and the reorganization (the "**Reorganization**") in preparation for the Global Offering (as defined below), and non-operational or one-off expenses and gains (each without considering tax effect). Particularly, during the twelve months ended December 31, 2020, the Group recorded a reduction of cost of sales amounting to US\$38.1 million arising from tariff refund attributable to year 2019. Comparative amount in 2019 has also been adjusted to conform with the current presentation. Such non-IFRS measures allow investors to consider matrices used by the Group's management in evaluating the Group's performance. From time to time in the future, there may be other items that the Group may exclude in reviewing the Group's financial results. The use of the non-IFRS measures has limitations as an analytical tool, and it should not be considered in isolation from, or as a substitute for or superior to analysis of, the Group's results of operations or financial condition as reported under IFRS. In addition, the non-IFRS financial measures may be defined differently from similar terms used by other companies.

## Management Discussion and Analysis

The following table shows the Group's adjusted net profit, EBITDA and adjusted EBITDA:

	For the year ended	
	December 31, 2020	2019
	(in US\$ million)	
<b>Profit for the year</b>	<b>402.3</b>	85.2
<b>Items arising from acquisition and relating to the Reorganization</b>	<b>23.7</b>	<b>63.8</b>
Changes in carrying amount of financial liabilities associated with the put option	—	29.0
Amortization of intangible assets and deferred financing costs arising from the acquisition of SharkNinja	<b>23.7</b>	27.0
Other reorganization related expenses	—	7.8
<b>Non-recurring items and items not related to the Company's ordinary course of business</b>	<b>(6.8)</b>	<b>84.9</b>
Stock-based compensation	<b>38.0</b>	30.3
Tariff refunds <sup>6</sup>	<b>(38.1)</b>	38.1
Acceleration of the amortization of deferred finance cost <sup>7</sup>	<b>31.3</b>	—
Gain on disposal of property, plant and equipment, investment property and subsidiaries	<b>(23.4)</b>	(0.1)
Gain on fair value change from equity investments	<b>(14.6)</b>	(4.8)
Listing expenses	—	21.4
<b>Adjusted net profit</b>	<b>419.2</b>	233.9
Attributable to:		
Owners of the parent	<b>377.8</b>	174.3
Non-controlling interests	<b>41.4</b>	59.6
	<b>419.2</b>	233.9

6 During the twelve months ended December 31, 2020, the Group recorded a reduction of cost of sales amounting to US\$38.1 million arising from tariff refund attributable to year 2019. Comparative amounts in 2019 have also been adjusted to conform with the current presentation.

7 One-off expense for the acceleration of the amortization of deferred finance cost due to the replacement of credit facilities.

## Management Discussion and Analysis

	For the year ended	
	December 31, 2020	2019
	(in US\$ million)	
<b>Profit before tax</b>	<b>526.8</b>	119.0
<i>Add:</i>		
Finance cost	<b>80.5</b>	83.7
Depreciation and amortization	<b>104.9</b>	93.2
Bank interest income	<b>(11.2)</b>	(5.9)
<b>EBITDA</b>	<b>701.0</b>	290.0
<b>Items arising from acquisition and relating to the Reorganization</b>	<b>—</b>	<b>30.6</b>
Changes in carrying amount of financial liabilities associated with the put option	—	29.0
Reorganization-related expenses	—	1.6
<b>Non-recurring items and items not related to the Company's ordinary course of business</b>	<b>(38.1)</b>	<b>84.9</b>
Stock-based compensation	<b>38.0</b>	30.3
Tariff refunds <sup>8</sup>	<b>(38.1)</b>	38.1
Gain on disposal of property, plant and equipment, investment property and subsidiaries	<b>(23.4)</b>	(0.1)
Gain on fair value change from equity investments	<b>(14.6)</b>	(4.8)
Listing expenses	—	21.4
<b>Adjusted EBITDA</b>	<b>662.9</b>	405.5

The non-IFRS measures used by the Group adjusted for, among other things, (i) changes in carrying amount of financial liabilities associated with the put option, (ii) amortization of intangible assets and deferred financing costs arising from the acquisition of SharkNinja, (iii) other reorganization related expenses, (iv) stock-based compensation, (v) tariff refunds, (vi) acceleration of the amortization of deferred finance cost, (vii) gain on disposal of property, plant and equipment, investment property and subsidiaries, (viii) gain on fair value change from equity investments, and (ix) listing expenses, which may be considered recurring in nature but are neither considered by the Group as related to the Group's ordinary course of business nor indicative of the Group's ongoing core operating performance. Therefore, the Group believes that these items should be adjusted for when calculating adjusted EBITDA and adjusted net profit, as applicable, in order to provide potential investors with a complete and fair understanding of the Group's core operating results and financial performance, so that potential investors can assess the Group's underlying core performance undistorted by items unrelated to the Group's ordinary course of business operations, especially in (i) making period-to-period comparisons of, and assessing the profile of, our operating and financial performance, and (ii) making comparisons with other comparable companies with similar business operations but without any material acquisition.

<sup>8</sup> During the twelve months ended December 31, 2020, the Group recorded a reduction of cost of sales amounting to US\$38.1 million arising from tariff refund attributable to year 2019. Comparative amounts in 2019 have also been adjusted to conform with the current presentation.

## Management Discussion and Analysis

### Liquidity and financial resources

#### Inventory

The Group's inventory increased by 46.4% from approximately US\$393.1 million as of December 31, 2019 to approximately US\$575.5 million as of December 31, 2020. This increase is primarily due to strong sales growth in 2020, and expected growth in the first quarter of 2021. Inventory turnover days<sup>9</sup> was 71 days in 2020, the same as in 2019.

#### Trade and bills receivables

The Group's trade receivables increased by 49.6% from approximately US\$804.3 million as of December 31, 2019 to approximately US\$1,203.5 million as of December 31, 2020. The increase was primarily due to strong sales in North America, Europe and China throughout the year. Trade receivables turnover days<sup>10</sup> decreased from 94 days in 2019 to 86 days in 2020.

#### Trade and bills payables

The Group's trade payables increased by 67.0% from approximately US\$530.1 million as of December 31, 2019 to approximately US\$885.3 million as of December 31, 2020. Trade payables turnover days<sup>11</sup> increased from 89 days in 2019 to 104 days in 2020. The increase in trade payables was a result of the increase in inventory purchases at the end of the year because of strong sales throughout the year.

During the year ended December 31, 2020, the Group funded its operations, working capital, capital expenditure and other capital requirements primarily from (i) bank borrowings; (ii) proceeds from Global Offering; (iii) proceeds from stock placement of the Company in October 2020 ; and (iv) cash generated from operations.

As of December 31, 2020, the Group had cash and cash equivalents of approximately US\$570.8 million as compared to US\$421.3 million as of December 31, 2019. The cash and cash equivalents of the Group are mainly denominated in HK\$, RMB and US\$.

As of December 31, 2020, the Group's total borrowings amounted to approximately US\$939.4 million, representing a decrease of approximately 12.6% compared to approximately US\$1,075.3 million as of December 31, 2019. As at December 31, 2020, all of the Group's borrowings were denominated in US\$, and the borrowings were based on floating interest rates.

9 Average inventories equal inventories at the beginning of the period plus inventories at the end of the period, divided by two. Turnover of average inventories equals average inventories divided by cost of sales and multiplied by the number of days in the period.

10 Average trade and bills receivables equal trade and bills receivables (net of impairment) at the beginning of the period plus trade and bills receivables at the end of the period, divided by two. Turnover of average trade and bills receivables equals average trade and bills receivables divided by revenue and then multiplied by the number of days in the period.

11 Average trade and bills payables equal trade and bills payables at the beginning of the period plus trade and bills payables at the end of the period, divided by two. Turnover of average trade and bills payables equals average trade and bills payables divided by cost of sales and then multiplied by the number of days in the period.

## Management Discussion and Analysis

The table below sets forth a breakdown of the bank borrowings of the Group as of December 31, 2020:

	As of December 31, 2020 (in US\$ million)
Interest-bearing bank borrowings (current portion)	46.6
Interest-bearing bank borrowings (non-current portion)	892.8
<b>Total</b>	<b>939.4</b>

The table below sets forth the aging analysis of the repayment terms of interest-bearing borrowings as of December 31, 2020:

	As of December 31, 2020 (in US\$ million)
Repayable within one year	46.6
Repayable within two years	84.4
Repayable within two to five years	808.4
<b>Total</b>	<b>939.4</b>

As of December 31, 2020, the Group had total bank facilities of approximately US\$1,200.0 million (2019: approximately US\$1,216.3 million), of which bank facilities of approximately US\$250.0 million were unutilized (2019: approximately US\$141.0 million).

### Gearing ratio

As of December 31, 2020, the Group's gearing ratio (calculated as the total debt (including interest-bearing bank borrowings and lease liabilities) divided by total equity) was 52.9%, representing a decrease of 21.3 percentage points as compared with 74.2% as of December 31, 2019. The decrease was primarily attributable to the combined effect of decrease of bank borrowings and increase of equity.

## Management Discussion and Analysis

### Foreign exchange risk

The Group's currency exposures arise from sales or purchases by business units in currencies other than their respective functional currencies.

As of December 31, 2020, the Group had not entered into any hedging transactions. The Group manages its foreign exchange risk by closely monitoring the movement of the foreign currency exchange rates and will consider hedging significant foreign currency exposure should the need arise.

### Interest rate risk

The Group's exposure to the risk of changes in market interest rates relates primarily to its long-term debt obligations with floating interest rates. As the borrowings of the Group are all denominated in US\$, the interest rates on its borrowings are primarily affected by the benchmark interest rates set by the LIBOR.

The Group manages its interest rate risk by closely monitoring and regulating the debt portfolio of the Group and will consider entering into interest rate swap contracts should the need arise.

### Charge on assets

As of December 31, 2020, certain assets of the Group's subsidiaries had been pledged to secure the Group's borrowings of a total amount of US\$939 million and total pledged assets accounted for approximately 47.9% of the total assets of the Group. As of December 31, 2020, the equity interest of certain of the Group's subsidiaries had been pledged to secure the Group's borrowings.

### Capital expenditures

The capital expenditures of the Group primary consist of additions to property, plant and equipment, investment properties, prepaid land lease payments, right-of-use assets and other intangible assets. For the year ended December 31, 2020, capital expenditures of the Group amounted to approximately US\$129.7 million (2019: US\$95.4 million).

### Contingent liabilities

As of December 31, 2020, the Group had no material contingent liabilities.

## Management Discussion and Analysis

### OUTLOOK & STRATEGY

#### Growth Strategies

The Company is committed to driving sustainable long-term growth and strengthening the market position as a global leader in small household appliances through the following strategies:

- Develop and commercialize innovative products, combining powerful technology with appealing designs;
- Drive sustainable long-term growth through sales network and product category expansion;
- Maximize synergies between Joyoung segment and SharkNinja segment;
- Strengthen the Group's brand recognition and enhance consumer engagement; and
- Pursue strategic partnerships and acquisitions.

With respect to growth through our sales network, in 2020 we focused on expanding internationally including further growth within the United Kingdom and Japan, and successfully tapped into the German and French markets and started working with major retailers in these countries to have the products placed through local sales teams.

With regards to product innovation, we continually seek to expand the product portfolio within the categories that we are already in.

In addition, we plan to expand into new categories, including the personal care category and air purifiers, and continue to develop new products within existing categories including additional cookware products, new products within the Ninja Foodi series and a new series of cordless vacuums. We also focus on continuing to drive synergies between the SharkNinja and Joyoung businesses on both the cost side and the sales side. With respect to the cost side, the supply chain and engineering teams have been working closely to identify common materials and components used by both businesses in order to use combined volumes to negotiate for lower costs. In addition, end suppliers are being shared by both segments in order to increase the total number of suppliers available to both segments and help to create a more competitive supplier landscape. On the sales side, we continue to expand the product portfolio under the Shark brand in China.

Also, we continue to promote Joyoung's new brand proposition of "Enjoying Health" in 2020, in order to attract a younger customer base. In the future, we will continue to focus on innovating small household appliances in order to launch mainstream products and categories with a customer-centric focus. Joyoung will continue to employ the development strategy of focusing on quality small household appliances by cultivating additional customers and users from emerging sales channels so as to realize the digital transformation of customers in China and loyal users. Meanwhile, Shark within China will position itself in the household cleaning area, and strive to gain the same level of brand recognition and reputation for innovation and quality as it has in North America and other parts of the world.

## Management Discussion and Analysis

The COVID-19 outbreak has caused a global health emergency that is impacting our business in a number of ways. The health and safety of our employees and their families, suppliers and other business partners and customers has been and will continue to be our top priority throughout this pandemic so we have proactively implemented preventative health measures.

Although the COVID-19 vaccine is now available, the duration of the COVID-19 outbreak is uncertain at this time and its full impact is not yet known.

From the second quarter of 2020, the COVID-19 outbreak was under control in China and offline stores re-opened and were back to normal operation. However, the pandemic has reshaped consumer habits with the majority of offline customer traffic derived from new business forms, i.e. shopping mall stores. Despite of the new trend of consumer behaviour in 2020, where consumers switched from offline channels to online channels, Joyoung successfully launched new products to cater to the needs of consumers via livestream selling. Joyoung's online campaign has successfully touched tens of thousands of consumers which offset the impact by the offline business and achieved growth. Meanwhile, the Company's upstream and downstream supply chain has already recovered since the second quarter of 2020.

The channel structures in the European and North American markets have also changed as a result of the COVID-19 pandemic with rapid growth in online channels. Supported by its strong omni-channel advantage, SharkNinja met the needs of consumers through its existing e-commerce platforms and relationships with online retailers. Meanwhile, the Company successfully launched a several new series of products in 2020, despite the challenging circumstances brought on by COVID-19 and further improved its penetration in the global markets with omni-channel sales network that was adjusted based on local conditions and brand strength. Thanks to all of these factors, the Group achieved strong growth across all categories.

Moving forward, there are still inherent uncertainties about the future impacts of COVID-19. However, we firmly believe that no matter how the macro market environment changes, we will always adhere to research and development and innovation in both existing and new categories to offer better small household appliances solutions to consumers, thus maintaining our rapid growth in the industry.

### Go-Forward Impact of Trade War

As a result of increased tariffs on goods imported from China into the U.S. as well as the desire to further diversify our supply chain, we have begun to source finished goods from outside of China with suppliers in Vietnam and Thailand. While finished goods from those countries generally are more expensive than that in China, there is still a substantial cost savings that come from mitigating the imposition of 25% tariffs on a number of the product categories which we sell in the U.S.. While we had exclusions on those tariffs across most of the impacted product categories during 2020, the tariff exclusions expired on December 31, 2020. As a result of this continued uncertainty, we are maintaining our focus on shifting production out of China and working on initiatives to lower our product cost on those goods.

## GLOBAL SUPPLY CHAIN DYNAMICS

During the second half of 2020 we saw a number of disruptions to the global supply chain which have impacted our business. Businesses slowed down their purchasing and imports in the first half of the year when the COVID-19 pandemic began, which resulted in a large influx of imports in the second half of 2020. Due to these circumstances, we saw an increase in global ocean freight costs, and an overall shortage of containers needed to ship our goods from China and other countries to North America, Europe and other markets. We are now starting to see rising commodities and component prices as well as a shortage of certain key commodities and components that are needed to manufacture our products. Throughout 2020, we were able to managed through these headwinds and secure the majority of the products that we needed to meet our demand around the world. In 2021, we will focus on mitigating increased shipping, commodities and component costs by looking for other ways to lower product cost, and by raising our sell prices where appropriate.



## Biographies of Directors and Senior Management

### DIRECTORS

#### Executive Directors

**Mr. Wang Xuning (王旭寧)**, age 52, has been the Chairman and Chief Executive Officer of the Company since June 25, 2019, the executive Director since July 2018, and the Global Chief Executive Officer of SharkNinja SPV since September 2017. He has been the Chairman of the Strategy Committee and Nomination Committee of the Company since the Listing Date. Mr. Wang has held several positions within the Group, including serving as a director of SharkNinja Operating LLC since April 2019, a director of SharkNinja Sales Company since September 2017, and the Chairman of Joyoung since September 2007. He also served as the General Manager and the President of Joyoung from September 2007 to March 2019. In 1994, Mr. Wang founded our Group by first conducting research and development on fully automatic soymilk maker. Mr. Wang received several awards and recognitions for his industry expertise, including being awarded the Ernst & Young (China) Entrepreneur Award (安永(中國)企業家獎) in 2012, being listed as one of the “Top Ten Innovative Figures in Household Appliance Industry of China (中國家電十大創新人物)” by people.com.cn (人民網) in December 2008 and he received the Highest Technology Award of Jinan (濟南市科技最高獎) in 2011. Mr. Wang was recognized as a senior engineer in October 1999.

Mr. Wang received a Bachelor’s degree in electric traction and transmission control from Beijing Jiaotong University (北京交通大學) [formerly known as North Jiaotong University (北方交通大學)] in China in July 1991, and a Master of Business Administration from China Europe International Business School (中歐國際工商學院) in China in October 2003.

**Ms. Han Run (韓潤)**, age 42, has been an executive Director and the Chief Financial Officer since June 25, 2019 and a member of the Remuneration Committee of the Company since the Listing Date. Ms. Han has held several positions within the Group, including serving as the Vice Chairwoman of Joyoung since April 2019, and a director of SharkNinja SPV since September 2017. She also served as the Board Secretary and Vice General Manager of Joyoung from March 2015 to March 2019, the Vice President of Joyoung from March 2007 to March 2015, the Director of legal department of the board and the Chief Officer of the administrative center of Shandong Joyoung Small Appliance Limited from March 2005 to March 2007, and the Manager of the administrative center of Shandong Joyoung Small Appliance Limited from February 2004 to April 2005. Ms. Han also holds several positions within non-commercial organizations. She has served as the Vice President of China Household Electrical Appliances Association (中國家用電器協會) since December 2015, and successively served as a member of the eighth and ninth sessions of the Huaiyin District Committee of the CPPCC (政協槐蔭區委員會) since 2012. Ms. Han was granted the “New Fortune Gold Medal Board Secretary (新財富金牌董秘)” by New Fortune magazine in April 2019, the “Industry Elite Award (行業精英獎)” at the 30th anniversary ceremony of the China Household Electrical Appliances Association (中國家用電器協會) in December 2018, the “Advanced Individual of Enterprise Intellectual Property (企業知識產權工作先進個人)” by the State Intellectual Property Office (國家知識產權局) in December 2016, as well as the “First Award of the Science and Technology Progress of China Light Industry Council (中國輕工業聯合會科學技術進步一等獎)” by the China Light Industry Council (中國輕工業聯合會) in 2014.

Ms. Han received an Executive Master of Business Administration from Guanghua School of Management of Peking University (北京大學光華管理學院) in China in January 2014.

## Biographies of Directors and Senior Management

**Ms. Huang Shuling (黃淑玲)**, age 57, has been an executive Director since June 25, 2019. Ms. Huang has also been an executive director of Shanghai Lihong since November 2010, and the Chairwoman and General Manager of Shanghai Lihong since December 2018. She served as the Vice Chairwoman of Joyoung from September 2007 to March 2019, and the Chairwoman of Shandong Joyoung Small Appliance Limited from July 2002 to September 2007. Ms. Huang co-founded our Group in October 1994. She has also held several other positions within non-commercial organizations, including serving as a standing committee member of the Twelfth Session of Executive Committee of All-China Federation of Industry and Commerce (中華全國工商業聯合會第十二屆執行委員會) since November 2017. She is also currently the Vice Chairwoman of the Association of Industry and Commerce of Shandong (山東省工商業聯合會) and a standing committee member of the twelfth session of the Shandong Committee of the CPPCC (政協山東省委員會).

Ms. Huang received a Bachelor of Economics in planning statistics from Shandong University of Finance and Economics (山東財經大學) (formerly known as Shandong Economic School (山東經濟學院)) in Shandong, China in July 1987, and an Executive Master of Business Administration in senior management business administration from Cheung Kong School of Business (長江商學院) in Beijing, China in September 2007.

### Non-executive Directors

**Mr. Hui Chi Kin Max (許志堅)**, age 48, has been a non-executive Director since June 25, 2019 and a member of the Strategy Committee of the Company since the Listing Date. He also served as a director of SharkNinja SPV, primarily responsible for company oversight and formation from July 2017 to July 2020. Mr. Hui has more than 20 years of experience in investment and fund management. He has served as the Chief Executive Officer and a managing director of CDH Investment Advisory Private Limited in Singapore since July 2013. Mr. Hui is also an investment committee member of the private equity division at CDH Investments. From 2009 to 2017, Mr. Hui served as a non-executive director of China Modern Dairy Holdings Ltd. (中國現代牧業控股有限公司), a company listed on the Stock Exchange (Stock Code: 01117), for corporate development and strategic planning. Prior to joining CDH Investments in 2003, Mr. Hui worked with the investment banking department of Schroders & Co in New York and the private equity division of Morgan Stanley Dean Witter Asia in Hong Kong from 1999 to 2003. Prior to working in the financial industry, Mr. Hui was an Engineer at the oil and gas pipeline division of Bechtel Corporation in San Francisco from 1997 to 1998.

Mr. Hui received a Bachelor's degree in chemical engineering from the University of California, Berkeley in December 1996, and a Master of Engineering from Princeton University in June 1999.

**Mr. Stassi Anastas Anastassov**, age 59, has been a non-executive Director since June 25, 2019 and a member of the Strategy Committee of the Company since the Listing Date. He has served as a Senior Consultant in Total Shareholder Return Limited, a private equity-focused advisory firm, since July 2015. He served as the U.S.A. Global President and Chief Executive Officer of Duracell Company, a former division of Procter & Gamble ("P&G"), from November 2010 to January 2015. From 2001 to November 2010 he served as a Vice President at P&G, being responsible for baby care products, feminine care products and snacks in the Central Europe, Eastern Europe, Middle East and Africa markets. From July 1999 to June 2001 he was a General Manager of P&G responsible for Near East Markets (including Lebanon, Jordan, Syria and Israel) and the Eastern Europe market (Moscow). From May 1987 to August 1999 he held different positions within P&G, successively serving as an Assistant Brand Manager being responsible for baby care products in France, a Brand Manager being responsible for paper and dish products in Nordic, a Marketing Manager being responsible for laundry and cleaning products in Nordic, a Marketing Director in charge of marketing operations in Russia and a General Manager being responsible for Russian business operations covering laundry, cleaning, baby and feminine products.

## Biographies of Directors and Senior Management

Mr. Anastassov received a Bachelor's degree in business administration and economics from Uppsala University in Sweden in June 1987.

**Mr. Mao Wei (毛衛)**, aged 49, has been a non-executive Director since August 25, 2020, and has been a member of the Strategy Committee of the Company since August 25, 2020. Mr. Mao has been working at CITIC Private Equity Funds Management Co., Ltd. since September 2011 and had held various positions before he became the managing director and had served as a director of Shaanxi Tourism Cultural Industry Holding Co., Ltd. (陝西旅遊文化產業股份有限公司) from December 2015 to December 2019.

Mr. Mao received a Master of Business Administration from Tsinghua University.

### Independent Non-Executive Directors

**Dr. Wong Tin Yau Kelvin (黃天祐)**, Justice of the Peace, age 60, has been an independent non-executive Director since October 11, 2019, and has been the Chairman of the Audit Committee and a member of the Strategy Committee and Nomination Committee of the Company since the Listing Date.

Dr. Wong is an executive director and deputy managing director of COSCO SHIPPING Ports Limited (中遠海運港口有限公司), a company listed on the Stock Exchange (Stock Code: 01199), since July 1996. He has served as an independent non-executive director of Yangtze Optical Fibre and Cable Joint Stock Limited Company (長飛光纖光纜股份有限公司), a company listed on the Shanghai Stock Exchange (Stock Code: 601869) and the Stock Exchange (Stock Code: 6869), since January 2020; as an independent non-executive director of Xinjiang Goldwind Science & Technology Co., Ltd. (新疆金風科技股份有限公司), a company listed on the Shenzhen Stock Exchange (Stock Code: 02202) and the Stock Exchange (Stock Code: 02208), since October 2016; as an independent non-executive director of Shanghai Fosun Pharmaceutical (Group) Co., Ltd (上海復星醫藥(集團)股份有限公司), a company listed on the Shanghai Stock Exchange (Stock Code: 600196) and the Stock Exchange (Stock Code: 02196), since June 2015; as an independent non-executive director of China ZhengTong Auto Services Holdings Limited (中國正通汽車服務控股有限公司), a company listed on the Stock Exchange (Stock Code: 01728), since November 2010; and as an independent non-executive director of I.T Limited, a company listed on the Stock Exchange (Stock Code: 00999), since August 2007. Dr. Wong also served as an independent non-executive director of Bank of Qingdao Co., Ltd. (青島銀行股份有限公司), a company listed on the Shenzhen Stock Exchange (Stock Code: 002948) and the Stock Exchange (Stock Code: 03866), from April 2015 to February 2020; as an independent non-executive director of Huarong International Financial Holdings Limited (華融國際金融控股有限公司), a company listed on the Stock Exchange (Stock Code: 00993), from October 2015 to December 2019; as an independent non-executive director of Mingfa Group (International) Company Limited (明發集團(國際)有限公司), a company listed on the Stock Exchange (Stock Code: 00846), from September 2018 to March 2019; and as an independent non-executive director of Asia Investment Finance Group Limited (亞投金融集團有限公司) (currently known as Amber Hill Financial Holdings Limited (安山金控股份有限公司)), a company listed on the Stock Exchange (Stock Code: 00033), from October 2016 to February 2018.

Dr. Wong obtained a Master of Business Administration degree from Andrews University in the United States in August 1992 and a Doctorate of Business Administration degree from The Hong Kong Polytechnic University in December 2007.

## Biographies of Directors and Senior Management

**Mr. Timothy Roberts Warner**, age 70, has been an independent non-executive Director since October 11, 2019, and the Chairman of the Remuneration Committee and a member of the Strategy Committee and Audit Committee of the Company since the Listing Date. Mr. Warner has extensive experience in corporate finance and management operations. He has also served as the Chairman of the board of the Tuition Plan Consortium, a national prepaid tuition plan for private colleges and universities in the United States, and has served as the Co-President of Board of Trustees of the Western Reserve Academy since 2010. He has been a Vice Provost for budget and auxiliaries management at Stanford University since 1994, primarily responsible for strategic and financial planning and the line management of several large important service organizations within Stanford University.

Mr. Warner received a Bachelor of Arts with honors in history from Wesleyan University in the United States in May 1973, and a Master of Business Administration from the Graduate School of Business of Stanford University in the United States in June 1977.

**Mr. Yang Xianxiang (楊現祥)**, age 54, has been an independent non-executive Director since October 11, 2019, and a member of the Strategy Committee, Audit Committee, Nomination Committee and Remuneration Committee of the Company since the Listing Date. Mr. Yang has been the chief executive officer of SITC International Holdings Co., Ltd, a company listed on the Stock Exchange (Stock Code: 1308) since January 2008. He has over 30 years of experience in the shipping industry through his employment in the shipping companies. From July 1987 to July 1997, Mr. Yang served for Lufeng Shipping Co., Ltd. Mr. Yang has served successively as general manager, executive vice president and president of SITC since 1997.

Mr. Yang received an Executive Master of Business Administration from China Europe International Business School (中歐國際工商學院) in China in April 2006.

## SENIOR MANAGEMENT

**Mr. Wang Xuning (王旭寧)**, age 52, is the Chairman, Chief Executive Officer and an executive Director of the Company, the Chairman of Joyoung and the Global Chief Executive officer of SharkNinja SPV. See “— Directors — Executive Directors.”

**Ms. Han Run (韓潤)**, age 42, is an executive Director and the Chief Financial Officer of the Company and the Vice Chairwoman of Joyoung. See “— Directors — Executive Directors” above.

**Mr. Mark Adam Barrocas**, age 49, has served as the Global President of the Company since June 2019. He has also served in various other positions within the Group, including serving as the President of SharkNinja Operating LLC since September 2008 with responsibility for all of its subsidiaries. Prior to joining the Group, Mr. Barrocas served as the President of the Wearguard Division of Aramark Uniform Services from November 2005 to September 2008, and also served as Sale and Marketing President, Alpha Division and Executive Vice President of Broder Bros., Co. from December 2003 to February 2005, and President of Broder Bros., Co. from February 2005 to November 2005, respectively.

Mr. Barrocas received a Bachelor’s degree in general studies from the University of Michigan, US in August 2004.

## Biographies of Directors and Senior Management

**Ms. Yang Ningning (楊寧寧)**, age 42, has served as the President and a director of the board of Joyoung since March 2019 and October 2010, respectively, and the Chairwoman of SharkNinja (China) Technology Co., Ltd. since August 2018. She had also served as the Vice President of Joyoung from April 2014 to March 2019, and the Chief Financial Officer of Joyoung from September 2007 to October 2013.

Ms. Yang received the Executive Master of Business Administration from the City University of Hong Kong in October 2019.

**Mr. Qiu Jiandiao (裘劍調)**, age 48, has served as the Chief Financial Officer of Joyoung since April 2014. He also served as the Chief Financial Officer and Financial Manager of Joyoung Household Appliances, a subsidiary of the Company, from February 2009 to April 2014 and from April 2005 to February 2009, respectively.

Mr. Qiu received an Associate in Accounting from Zhejiang University of Finance and Economics (浙江財經大學) (formerly known as Zhejiang School of Finance and Economics (浙江財經學院)) in Zhejiang, China in December 1995, and a Master of Business Administration from Asia Metropolitan University in Selangor Darul Ehsan, Malaysia in July 2018.

**Mr. David William Stevenson**, age 42, has served as the Finance Director (Business and Operations) of the Company and the Chief Financial Officer of SharkNinja SPV since September 1, 2020 and April 2019, respectively. He had successively held several positions in SharkNinja, including as Interim Chief Financial Officer from December 2018 to April 2019, Senior Vice President of Finance and the Chief Accounting Officer from September 2017 to December 2018, Vice President of Finance from June 2015 to September 2017 and Corporate Controller from July 2013 to June 2015. Prior to joining SharkNinja, Mr. Stevenson served as a senior manager in the audit practice of Grant Thornton LLP from December 2011 to June 2013, and held various positions at the accounting firm CCR LLP from September 2002 to November 2011 with the eventual title of partner.

Mr. Stevenson received a Bachelor of Science in business and economics from Lehigh University in Pennsylvania, US in June 2000.

## Report of the Directors

The Board is pleased to present this annual report and the audited financial statements of the Group for the year ended December 31, 2020.

The Company was incorporated in the Cayman Islands on July 26, 2018 as an exempted company with limited liability. The Shares were listed on the Main Board of the Stock Exchange on December 18, 2019.

### SHARE CAPITAL

Details of the share capital of the Company during the year ended December 31, 2020 are set out in note 32 to the financial statement.

### PRINCIPAL BUSINESSES AND ACTIVITIES

The Group is a global leader in high-quality, innovative small household appliances with a number of successful and trusted brands worldwide, including Joyoung, Shark and Ninja. By catering to local needs in different international markets, the Group's business is rooted in the PRC and the U.S., the two largest small household appliance markets in the world. In addition, the Group has also expanded its business footprint into other developed markets around the world.

### BUSINESS REVIEW

A fair review of the Group's business is set out in the Chairman's Statement, Business Overview, Industry Overview, Financial Review and Outlook and Strategy sections of this Annual Report.

### DIVIDEND POLICY

The declaration and payment of dividends shall be determined at the sole discretion of the Board. The Board shall also take into account the following factors when considering whether to propose dividends and determining the dividend amount:

- (i.) the Group's actual and expected financial performance;
- (ii.) retained earnings and distributable reserves of the Company and each of the members of the Group;
- (iii.) the Group's working capital requirements, capital expenditure requirements and future expansion plans;
- (iv.) the Group's liquidity position;
- (v.) contractual restrictions under the facilities agreement on the payment of dividends by the Company to the Shareholders or by the Company's subsidiaries to the Company;
- (vi.) taxation considerations;

## Report of the Directors

(vii.) general economic conditions, business cycle of the Group's business and other internal or external factors that may have an impact on the business or financial performance and position of the Group; and

(viii.) other factors that the Board deems relevant.

## ANNUAL GENERAL MEETING

The Annual General Meeting will be held on May 28, 2021. The notice of the Annual General Meeting will be published on the websites of the Stock Exchange ([www.hkexnews.hk](http://www.hkexnews.hk)) and the Company ([www.jsgloballife.com](http://www.jsgloballife.com)) and despatched to the Shareholders in due course.

## PAYMENT OF FINAL DIVIDEND

The Board recommends the payment of a final dividend of HK\$0.2661 per Share for the year ended December 31, 2020 (the "Final Dividend") to the Shareholders whose names appear on the register of members of the Company at the close of business on June 4, 2021, subject to approval by the Shareholders at the Annual General Meeting. The Final Dividend will be paid in Hong Kong dollars, which is expected to be payable on or around July 30, 2021.

## CLOSURE OF REGISTER OF MEMBERS

For determining the entitlement of the Shareholders to attend and vote at the Annual General Meeting, the register of members of the Company will be closed from May 25, 2021 to May 28, 2021 (both days inclusive), during which period no transfer of Shares will be registered. In order to determine the identity of members who are entitled to attend and vote at the Annual General Meeting, all share transfer documents accompanied by the relevant share certificates must be lodged with the Company's branch share registrar in Hong Kong, Tricor Investor Services Limited at Level 54, Hopewell Centre, 183 Queen's Road East, Hong Kong for registration not later than 4:30 p.m. on May 24, 2021.

Subject to the approval of Shareholders at the Annual General Meeting, the Final Dividend will be paid on or about July 30, 2021. For determining the entitlement to the Final Dividend, the register of members of the Company will be closed from June 3, 2021 to June 4, 2021, both days inclusive, during which period no transfer of Shares will be registered. In order to qualify for the entitlement to the Final Dividend, all share transfer documents accompanied by the relevant share certificates must be lodged with the Company's branch share registrar in Hong Kong, Tricor Investor Services Limited at Level 54, Hopewell Centre, 183 Queen's Road East, Hong Kong for registration not later than 4:30 p.m. on June 2, 2021.

## Report of the Directors

### AUDIT COMMITTEE

The Audit Committee, consisting of three independent non-executive Directors, namely Dr. Wong Tin Yau Kelvin (Chairman), Mr. Timothy Roberts Warner and Mr. Yang Xianxiang, has discussed with the external auditor of the Company, Ernst & Young, and reviewed the Group's consolidated financial information for the year ended December 31, 2020, including the accounting principles and practices adopted by the Group.

### RESERVES

Details of movements in the reserves of the Company during the year ended December 31, 2020 are set out in note 44 of the financial statements.

### DISTRIBUTABLE RESERVES

As at December 31, 2020, the amount of reserves available for distribution of the Company was approximately US\$488,698,000.

### DONATIONS

During the year ended December 31, 2020, the Company and its subsidiaries made charitable donations of approximately US\$2,247,000.

### USE OF PROCEEDS FROM THE GLOBAL OFFERING

The Company's shares have been listed on the Main Board of the Stock Exchange since December 18, 2019. Net proceeds from the Global Offering (after the full exercise of the over-allotment option) received by the Company were approximately US\$354 million after deducting the underwriting fees and commission and relevant expenses.

As at December 31, 2020, (i) approximately US\$320 million of the net proceeds had been utilized in line with the proposed use of proceeds as set out in the section headed "Future Plans and Use of Proceeds" in the Prospectus and (ii) unutilized proceeds of approximately US\$34 million were deposited with a licensed bank.



## Report of the Directors

The following table sets forth a breakdown of the utilization and proposed utilization of net proceeds as at December 31, 2020:

Purpose	Percentage	Net proceeds	Utilised amount	Unutilised amount	Expected timeline for usage of proceeds
	of total amount (approx.)				
1. Repayment of a bank loan	50%	178	178	—	—
2. Research and development of new products and integration and development of the Company's supply chain	20%	71	51	20	By December 2021
3. Market expansion and brand enhancement	20%	71	71	—	—
4. Working capital and general corporate purposes	10%	34	20	14	By December 2021
<b>Total</b>	<b>100%</b>	<b>354</b>	<b>320</b>	<b>34</b>	

The net proceeds have been and will be used according to the purposes as stated in the Prospectus, and there are no material change or delay in the use of proceeds.

## USE OF PROCEEDS FROM THE PLACING OF EXISTING SHARES AND TOP-UP SUBSCRIPTION OF NEW SHARES UNDER THE GENERAL MANDATE

For the purposes of (i) repayment of revolving credit facilities and/or for research; (ii) research and development expenses for technology upgrade in existing product lines and ongoing new products development; and (iii) increasing brand awareness and expanding online market channels, as well as obtaining retailer shelf space in the new markets in Europe and Asia, the Company and Easy Home Limited entered into a placing and subscription agreement with China International Capital Corporation Hong Kong Securities Limited and Merrill Lynch (Asia Pacific) Limited (the "Placing Managers") on September 24, 2020 (the "Placing and Subscription"). Pursuant to the placing and subscription agreement, the Placing Managers will have procured on a best effort basis purchasers to purchase, an aggregate of 109,226,000 shares of the Company at the price of HK\$14.12 per share to no less than six placees which are professional, institutional and/or individual investors. The closing price of the share of the Company on September 23, 2020, being the last trading day prior to the date of the placing and subscription agreement, was HK\$16.04. On September 28, 2020, an aggregate of 109,226,000 shares of the Company have been successfully placed at the price of HK\$14.12 per share. Subsequently, a total of 76,458,000 ordinary shares of the Company with a nominal value of US\$0.00001 each were issued upon completion of the subscription to Easy Home Limited (with an aggregate nominal value of US\$764.58) on October 6, 2020.

## Report of the Directors

The net proceeds received by the Company from the Placing and Subscription was approximately HK\$1,070,423,400. The net subscription price, after deducting such fees, costs and expenses, was therefore approximately HK\$14.00 per subscription share. Details are set out in the announcements issued by the Company dated September 24, 2020 and October 6, 2020.

As at December 31, 2020, (i) approximately HK\$744 million of the net proceeds had been utilized in line with the proposed use of proceeds as set out in the announcement of the Company dated October 6, 2020; and (ii) unutilized proceeds of approximately HK\$326 million were deposited with a licensed bank.

The following table sets forth a breakdown of the utilization and proposed utilization of net proceeds as at December 31, 2020:

Purpose	Percentage	Net	Utilised	Unutilised	Expected timeline
	of total amount (approx.)	proceeds HK\$ million	amount HK\$ million	amount HK\$ million	for usage of proceeds
1. Partial repayment of an existing revolving credit facility as a part of the facilities in the aggregate amount of US\$1,200,000,000 due 2025	36%	390	390	—	—
2. Committing research and development expenses for technology upgrade in existing product lines and ongoing new products development	32%	340	101	239	By December 2021
3. Committing expenses such as increasing brand awareness and expanding online market channels, as well as obtaining retailer shelf space in the new markets in Europe and Asia	32%	340	253	87	By December 2021
<b>Total</b>	<b>100%</b>	<b>1,070</b>	<b>744</b>	<b>326</b>	

The net proceeds have been and will be used according to the purposes as stated in the announcement of the Company dated October 6, 2020, and there are no material change or delay in the use of proceeds.

## Report of the Directors

### MAJOR CUSTOMERS AND SUPPLIERS

For the year ended December 31, 2020, the Group's largest customer accounted for 10.9% and five largest customers accounted for 33.6% of the Group's total revenue.

For the year ended December 31, 2020, purchases from the Group's largest supplier accounted for 11.2% and five largest suppliers accounted for 34.3% of the Group's total purchases.

During the year ended December 31, 2020, to the knowledge of the Directors, none of the Directors, their close associates, or Shareholders (which, to the knowledge of the Directors, owned more than 5% of the number of issued Shares) had interests in the five largest suppliers or customers of the Company.

### SIGNIFICANT INVESTMENTS, MATERIAL ACQUISITIONS AND DISPOSAL OF ASSETS

The Group did not have any significant investments during the Reporting Period. During the Reporting Period, the Group also did not carry out any material acquisitions and disposals of subsidiaries, associates and joint ventures.

### DISCLOSURE PURSUANT TO RULE 13.18 OF THE LISTING RULES

On March 17, 2020, Global Appliance LLC, which is an indirect wholly-owned subsidiary of the Company, and the Company as borrowers, entered into a facilities agreement (the "**Facilities Agreement**") with a bank as arranger and agent, for loan facilities in the aggregate amount of US\$1,200,000,000 (the "**Facilities**"). The final maturity date of the Facilities shall be the date falling 60 months after the date of initial utilization, being March 20, 2020. Pursuant to the Facilities Agreement, the total commitment under the Facilities may be cancelled and all amounts outstanding under the Facilities may become immediately due and payable, if, amongst other things, Mr. Wang Xuning, an executive Director and the Chairman of the Board, who is also a controlling shareholder of the Company within the meaning of the Listing Rules, does not or ceases directly or indirectly to control 50% or more of the voting rights at a general meeting of the Company or serve as the Chairman of the Board.

### DIRECTORS

The Directors for the year ended December 31, 2020 and up to the Latest Practicable Date were:

#### Executive Directors

Wang Xuning (Chairman and Chief Executive Officer)

Han Run (Chief Financial Officer)

Huang Shuling

## Report of the Directors

### Non-executive Directors

Hui Chi Kin Max

Stassi Anastas Anastassov

Mao Wei

### Independent Non-executive Directors

Wong Tin Yau Kelvin

Timothy Roberts Warner

Yang Xianxiang

## CONFIRMATION OF INDEPENDENCE OF INDEPENDENT NON-EXECUTIVE DIRECTORS

The Company has received an annual confirmation of independence from each of the independent non-executive Directors pursuant to Rule 3.13 of the Listing Rules, and considers all the independent non-executive Directors to be independent.

## SERVICE CONTRACTS OF DIRECTORS

The Company has entered into service contracts or appointment letters with all executive Directors and non-executive Directors for a term of three years, and with all independent non-executive Directors for a term of three years, or which shall be terminated pursuant to relevant terms of respective contracts or letters of appointment.

None of the Directors has entered into any service contract with the Company or any of its subsidiaries which was not determinable by the Company within one year without payment of compensation (other than statutory compensation).

## DIRECTORS' AND CONTROLLING SHAREHOLDERS' MATERIAL INTERESTS IN TRANSACTIONS, ARRANGEMENTS AND CONTRACTS OF SIGNIFICANCE

Save as disclosed in the section "Non-Exempt Continuing Connected Transactions" below, there were no other transactions, arrangements or contracts of significance in relation to the Group's business, to which the Company or any of its subsidiaries was a party and in which any of the Directors or the controlling shareholders of the Company had a material interest, whether directly or indirectly, as at December 31, 2020 or during the Reporting Period.

## MANAGEMENT CONTRACTS

During the year ended December 31, 2020, the Company did not enter into any contract, other than the contracts of service with the Directors or any person engaged in the full-time employment of the Company, whereby any individual, firm or body corporate undertakes the management and administration of the whole, or any substantial part of any business of the Company.

## Report of the Directors

### INTERESTS OF DIRECTORS IN BUSINESSES COMPETING WITH THE COMPANY

To the best knowledge of the Directors, save as disclosed below, none of the Directors had any interest in any business which directly or indirectly competes or is likely to compete with the business of the Group:

- (i) Hangzhou Lexiu: As of the Latest Practicable Date, Hangzhou Lexiu Electrical Technology Company Limited (杭州樂秀電子科技有限公司) ("**Hangzhou Lexiu**") was held as to 9.14% by Ningbo Meishan Free Trade Port Area Xuning Innovation Investment Partnership (Limited Partnership) (寧波梅山保稅港區旭寧創新投資合夥企業(有限合夥)), whose general partner is Ningbo Meishan Free Trade Port Area Xuning Investment Limited (寧波梅山保稅港區旭寧投資有限公司), which was 99% held by Mr. Wang Xuning, an executive Director. Hangzhou Lexiu is primarily engaged in the industry of personal care appliances;
- (ii) Jiuyang Bean: As of the Latest Practicable Date, Hangzhou Jiuyang Bean Industry Limited (杭州九陽豆業有限公司) ("**Jiuyang Bean**"), was owned as to 42.5%, 25.5% and 32% by Ningbo Meishan Free Trade Port Area Lihao Investment Limited, Joyoung and other independent third parties, respectively. Ningbo Meishan Free Trade Port Area Lihao Investment Limited was controlled by the Controlling Shareholders Group. Jiuyang Bean generally provides soymilk powder and commercial soymilk makers; and
- (iii) Hangzhou Yibei: As of the Latest Practicable Date, Hangzhou Yibei Food Technology Company Limited (杭州易杯食品科技有限公司) ("**Hangzhou Yibei**") was directly held as to approximately 54.08% by Mr. Wang Xuning and his close associate. Hangzhou Yibei primarily provides capsule machines, drinks capsules and other capsule machine accessories.

On the basis that (i) the Group has different product categories with Hangzhou Lexiu, as the Group is primarily engaged in the kitchen and cleaning appliance market, while Hangzhou Lexiu is primarily engaged in the personal care appliance market; (ii) the Group's products have different usage scenarios from the products of Jiuyang Bean, as the Group's products are generally for home use and targeted at individual customers while Jiuyang Bean generally provides soymilk powder and commercial soymilk makers to factories, schools, stores and restaurants; and (iii) the Group's household appliance products, especially soymilk makers and blenders have different usage scenarios as Hangzhou Yibei's capsule machines, as our soymilk makers and blenders are primarily used in household kitchens to make soymilk, juice and other drinks, while Hangzhou Yibei's capsule machines mainly target at hotels, restaurants and offices to produce drinks such as coffee and milk tea, the Directors are of the view that these businesses would not give rise to any material competition issue under Rule 8.10 of the Listing Rules.

## Report of the Directors

## INTERESTS AND SHORT POSITIONS OF DIRECTORS AND CHIEF EXECUTIVE IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY AND ITS ASSOCIATED CORPORATIONS

As of December 31, 2020, the interests and short positions of the Directors and chief executive of the Company in the Shares, underlying Shares or debentures of the Company and any of its associated corporations (within the meaning of Part XV of the SFO), which were required to be (i) notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they are taken or deemed to have under such provisions of the SFO), or (ii) entered in the register kept by the Company pursuant to section 352 of the SFO, or (iii) notified to the Company and the Stock Exchange under the Model Code, were as follows:

### (i) Interest in Shares of the Company

Name of Director or chief executive	Nature of interest	Long position/ short position	Number of Shares	Approximate percentage of interest in the Company <sup>(1)</sup>
Mr. Wang Xuning <sup>(2)(3)(4)</sup>	Interest in controlled corporations, interest held jointly with other persons	Long position	1,971,882,576	56.52%
	Beneficial interest	Long position	45,317,890	1.30%
Ms. Han Run <sup>(2)(5)</sup>	Interest in controlled corporations, interest held jointly with other person	Long position	1,603,578,331	45.96%
	Beneficial interest	Long position	11,329,472	0.32%
Ms. Huang Shuling <sup>(2)</sup>	Interest in controlled corporations, interest held jointly with other person	Long position	1,603,578,331	45.96%

## Report of the Directors

### Notes:

- (1) The percentage of shareholding in the Company was calculated based on the total number of issued Shares, which was 3,489,112,277 as of December 31, 2020.
- (2) Hezhou Company Limited (“**Hezhou**”) was the general partner exercising operational control over JS Holding Limited Partnership (“**JS Holding**”). Tong Zhou Company Limited (“**Tong Zhou**”) was its limited partner with close to 100% of the limited partnership interest. Hezhou was wholly-owned by Xuning Company Limited (“**XNL**”), which was wholly-owned by Mr. Wang Xuning. Tong Zhou was wholly-owned by the investment entities of the Controlling Shareholders Group (which comprises Directors Mr. Wang Xuning, Ms. Han Run and Ms. Huang Shuling, and other individuals). Therefore, each of Mr. Wang Xuning, Ms. Han Run and Ms. Huang Shuling was deemed to be interested in the 1,603,578,331 Shares held by JS Holding for the purpose of Part XV of the SFO.
- (3) Sol Target Limited (“**STL**”), which was wholly-owned by XNL, held 100 management shares in Sol Omnibus SPC (“**Sol SPC**”). Therefore, Mr. Wang Xuning was deemed to be interested in the 368,304,245 Shares held by Sol SPC for the purpose of Part XV of the SFO.
- (4) Mr. Wang Xuning held 11,329,472 Shares and was interested in 33,988,418 restricted stock units granted to him under the RSU Plan entitling him to receive up to 33,988,418 Shares, subject to vesting.
- (5) Ms. Han Run held 2,832,368 Shares and was interested in 8,497,104 restricted stock units granted to her under the RSU Plan entitling her to receive up to 8,497,104 Shares, subject to vesting.

### (ii) Interest in associated corporations

Name of Director or chief executive	Nature of interest	Long position/ short position	Associated corporations	Percentage of shareholding in the associated corporation
Mr. Wang Xuning <sup>(1)(2)</sup>	Beneficial interest	Long position	Shanghai Lihong	8.414%
	Interest in controlled corporations	Long position	Shanghai Lihong	0.003%
Ms. Han Run <sup>(1)</sup>	Beneficial interest	Long position	Shanghai Lihong	0.162%
Ms. Huang Shuling <sup>(1)</sup>	Beneficial interest	Long position	Shanghai Lihong	0.794%

### Notes:

- (1) Shanghai Lihong was directly held as to 8.414%, 0.162% and 0.794% by Mr. Wang Xuning, Ms. Han Run and Ms. Huang Shuling, respectively.
- (2) Shanghai Lihong was directly held as to 0.003% by Shanghai Hezhou Investment Co., Ltd (“**Shanghai Hezhou**”), which was in turn held as to 61.85% by Mr. Wang Xuning. Therefore, Mr. Wang Xuning was deemed to be interested in the equity interests in Shanghai Lihong held by Shanghai Hezhou for the purpose of Part XV of the SFO.

## Report of the Directors

Save as disclosed above, so far as the Directors are aware, as of December 31, 2020, none of the Directors or chief executive of the Company had any interest or short positions in the Shares, underlying Shares and debentures of the Company or its associated corporations (within the meaning of Part XV of the SFO) which were required to be (i) notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they are taken or deemed to have under such provisions of the SFO), or (ii) entered in the register kept by the Company pursuant to section 352 of the SFO, or (iii) notified to the Company and the Stock Exchange under the Model Code.

### SUBSTANTIAL SHAREHOLDERS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As of December 31, 2020, the following persons (other than the Directors and chief executive of the Company) had an interest or short position in the Shares and underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO as recorded in the register required to be kept by the Company, pursuant to Section 336 of the SFO:

Name of shareholder	Nature of interest	Long position/ short position	Number of shares held	Approximate percentage of shareholding in the Company <sup>(1)</sup>
JS Holding <sup>(2)</sup>	Beneficial interest	Long position	1,603,578,331	45.96%
Hezhou <sup>(2)</sup>	Interest in controlled corporation	Long position	1,603,578,331	45.96%
Tong Zhou <sup>(2)</sup>	Interest in controlled corporation	Long position	1,603,578,331	45.96%
Jin Cheng Company Limited ["Jin Cheng"] <sup>(3)</sup>	Interest held jointly with other persons	Long position	1,603,578,331	45.96%
Mr. Zhu Hongtao <sup>(3)</sup>	Interest held jointly with other persons	Long position	1,603,578,331	45.96%
Fortune Spring Company Limited ["Fortune Spring"] <sup>(3)</sup>	Interest held jointly with other persons	Long position	1,603,578,331	45.96%
Mr. Zhu Zechun <sup>(3)</sup>	Interest held jointly with other persons	Long position	1,603,578,331	45.96%
Tuo Ge Company Limited ["Tuo Ge"] <sup>(3)</sup>	Interest held jointly with other persons	Long position	1,603,578,331	45.96%
Ms. Yang Ningning <sup>(3)(4)</sup>	Interest held jointly with other persons	Long position	1,603,578,331	45.96%
Yuan Jiu Company Limited ["Yuan Jiu"] <sup>(3)</sup>	Beneficial interest	Long position	11,329,472	0.32%
Yuan Jiu Company Limited ["Yuan Jiu"] <sup>(3)</sup>	Interest held jointly with other persons	Long position	1,603,578,331	45.96%
Xi Yu Company Limited ["Xi Yu"] <sup>(3)</sup>	Interest held jointly with other persons	Long position	1,603,578,331	45.96%
Jin Yu Company Limited ["Jin Yu"] <sup>(3)</sup>	Interest held jointly with other persons	Long position	1,603,578,331	45.96%



## Report of the Directors

Name of shareholder	Nature of interest	Long position/ short position	Number of shares held	Approximate percentage of shareholding in the Company <sup>(1)</sup>
Mr. Jiang Guangyong <sup>(3)</sup>	Interest held jointly with other persons	Long position	1,603,578,331	45.96%
Sol Omnibus SPC <sup>(5)</sup>	Beneficial interest	Long position	368,304,245	10.56%
Sol Target Limited <sup>(5)</sup>	Interest in controlled corporation	Long position	368,304,245	10.56%
XNL <sup>(2)(3)(5)</sup>	Interest in controlled corporations, interest held jointly with other persons	Long position	1,971,882,576	56.52%
Easy Home Limited ("Easy Home") <sup>(6)</sup>	Beneficial interest	Long position	263,236,139	7.54%
CDH Fund V, L.P. <sup>(6)</sup>	Interest in controlled corporation	Long position	328,792,305	9.42%
CDH V Holdings Company Limited <sup>(6)</sup>	Interest in controlled corporation	Long position	328,792,305	9.42%
China Diamond Holdings V Limited <sup>(6)</sup>	Interest in controlled corporation	Long position	328,792,305	9.42%
China Diamond Holdings Company Limited <sup>(6)</sup>	Interest in controlled corporation	Long position	328,792,305	9.42%
MR Investor <sup>(7)</sup>	Beneficial interest	Long position	209,014,116	5.99%
Mr. Mark Rosenzweig <sup>(7)</sup>	Interest in controlled corporations, family interest	Long position	274,570,282	7.87%
CM Kinder Education II Limited <sup>(8)</sup>	Beneficial interest	Long position	247,540,000	7.09%
CPE China Fund III, L.P. <sup>(8)</sup>	Interest in controlled corporation	Long position	247,540,000	7.09%
CPE Funds III Limited <sup>(8)</sup>	Interest in controlled corporation	Long position	247,540,000	7.09%
CPE Holdings Limited <sup>(8)</sup>	Interest in controlled corporation	Long position	247,540,000	7.09%
CPE Holdings International Limited <sup>(8)</sup>	Interest in controlled corporation	Long position	247,540,000	7.09%

## Notes:

- (1) The percentage of shareholding in the Company was calculated based on the total number of issued Shares, which was 3,489,112,277 as of December 31, 2020.
- (2) JS Holding directly held 1,603,578,331 Shares. Hezhou is the general partner exercising operational control over JS Holding. Tong Zhou is the limited partner of JS Holding with close to 100% of its limited partnership interest. In addition, Hezhou is a wholly-owned subsidiary of XNL. Therefore, each of Hezhou, Tong Zhou and XNL was deemed to be interested in the 1,603,578,331 Shares held by JS Holding for the purpose of Part XV of the SFO.

## Report of the Directors

- (3) XNL was wholly-owned by Mr. Wang Xuning, Jin Cheng was wholly-owned by Mr. Zhu Hongtao, Fortune Spring was wholly-owned by Mr. Zhu Zechun, Tuo Ge was wholly-owned by Ms. Yang Ningning, Yuan Jiu was wholly-owned by Ms. Huang Shuling, Xi Yu was wholly-owned by Ms. Han Run, and Jin Yu was wholly-owned by Mr. Jiang Guangyong. Mr. Wang Xuning, Mr. Zhu Hongtao, Mr. Zhu Zechun, Ms. Yang Ningning, Ms. Huang Shuling, Ms. Han Run and Mr. Jiang Guangyong, respectively through XNL, Jin Cheng, Fortune Spring, Tuo Ge, Yuan Jiu, Xi Yu and Jin Yu commonly hold their interest in the Company through JS Holding and formed the Controlling Shareholders Group. As such, each of Mr. Wang Xuning, Mr. Zhu Hongtao, Mr. Zhu Zechun, Ms. Yang Ningning, Ms. Huang Shuling, Ms. Han Run and Mr. Jiang Guangyong is deemed to be interested in the Shares held by other members of the Controlling Shareholders Group, and each of the Controlling Shareholders Group is deemed to be interested in the 1,603,578,331 Shares held by JS Holding for the purpose of Part XV of the SFO.
- (4) Ms. Yang Ningning held 2,832,368 Shares and was interested in 8,497,104 restricted stock units granted to her under the RSU Plan entitling her to receive up to 8,497,104 Shares, subject to vesting.
- (5) Sol Target Limited ("**STL**"), which is wholly-owned by XNL, had 100% control in Sol Omnibus SPC ("**Sol SPC**"). Therefore, each of STL and XNL was deemed to be interested in the 368,304,245 Shares held by Sol SPC for the purpose of Part XV of the SFO. XNL was deemed to be interested in 1,971,882,576 Shares in aggregate held by JS Holding and Sol SPC. See note 2 above.
- (6) Easy Home and Comfort Home Limited ("**Comfort Home**") directly held 263,236,139 Shares and 65,556,166 Shares, respectively. Each of Easy Home and Comfort Home was a wholly-owned subsidiary of CDH Fund V, L.P. whose general partner was CDH V Holdings Company Limited. CDH V Holdings Company Limited is held as to 80% by China Diamond Holdings V Limited, which is in turn wholly-owned by China Diamond Holdings Company Limited. Therefore, each of CDH Fund V, L.P., CDH V Holdings Limited, China Diamond Holdings V Limited and China Diamond Holdings Company Limited were deemed to be interested in 328,792,305 Shares in aggregate held by Easy Home and Comfort Home for the purpose of Part XV of the SFO.
- (7) MR Investor directly held 209,014,116 Shares. MR Investor was wholly-owned by Mr. Mark Rosenzweig. Therefore, Mr. Mark Rosenzweig was deemed to be interested in the 209,014,116 Shares held by MR Investor for the purpose of Part XV of the SFO. As of December 31, 2020, MR Trust Investor directly held 65,556,166 Shares, which were held for the benefit of the family interest of Mr. Mark Rosenzweig. Therefore, Mr. Mark Rosenzweig was deemed to be interested in 274,570,282 Shares in aggregate held by MR Investor and MR Trust Investor for the purpose of Part XV of the SFO.
- (8) CM Kinder Education II Limited is held as to 85.71% by CPE China Fund III, L.P., which in turn is controlled by CPE Funds III Limited. CPE Funds III Limited is wholly-owned by CPE Holdings Limited, which in turn is wholly-owned by CPE Holdings International Limited. Therefore, each of CPE China Fund III, L.P., CPE Funds III Limited, CPE Holdings Limited and CPE Holdings International Limited were deemed to be interested in 247,540,000 Shares held by CM Kinder Education II for the purpose of Part XV of the SFO.

Save as disclosed herein, as of December 31, 2020, the Company had not been notified by any person (other than the Directors or the chief executive of the Company) who had an interest or short position in the Shares or the underlying Shares which were recorded in the register required to be kept by the Company under Section 336 of the SFO.

### DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES

Save as disclosed in the section headed "RSU Plan" and the section headed "Share Award Scheme of Joyoung" below, neither the Company nor any of its subsidiaries was a party to any arrangement to enable the Directors to acquire benefits by means of the acquisition of shares in, or debenture of, the Company or any other body corporate during the Reporting Period.

### EQUITY-LINKED AGREEMENT

The Company did not enter into any equity-linked agreement during the Reporting Period.

## Report of the Directors

### PERMITTED INDEMNITY PROVISION

Pursuant to the Memorandum and Articles of Association and subject to the applicable laws and regulations, every Director shall be entitled to be indemnified out of the assets of the Company against all losses or liabilities incurred or sustained by him as a Director in defending any proceedings, whether civil or criminal, in which judgment is given in his/her favour, or in which he/she is acquitted.

The Company has maintained appropriate liability insurance for its Directors and senior management.

### SHARE OPTION SCHEME

The Company has not adopted any share option scheme since its incorporation.

### RSU PLAN

#### Summary

The following is a summary of the principal terms of the restricted stock unit plan (the “**RSU Plan**”) of the Company as approved by the Board on October 9, 2019 and amended by the RSU Committee of the Board on December 14, 2020. The terms of the RSU Plan are not subject to the provisions of Chapter 17 of the Listing Rules as the RSU Plan will not involve the grant of options by the Company to subscribe for the Shares.

#### Administration

The RSU Plan shall be subject to the administration of the administrator (the “**Administrator**”), being (i) prior to the Listing, the Board, and (ii) immediately after the consummation of the Listing, the Board or a committee comprising of certain members of our Board as authorized by our Board from time to time for the purpose of administering the RSU Plan, in accordance with the terms and conditions of the RSU Plan. The Administrator may, from time to time, select the participants to whom restricted stock units may be granted (the “**Awards**”).

The Administrator shall have the sole and absolute right to (a) interpret and construe the provisions of RSU Plan, (b) determine the persons who will be granted Awards under the RSU Plan, the terms and conditions on which Awards are granted and when the Awards granted pursuant to the RSU Plan may vest, (c) make such appropriate and equitable adjustments to the terms of the Awards granted under the RSU Plan as it deems necessary; and (d) make such other decisions or determinations as it shall deem appropriate or desirable in respect of the foregoing matters stated (a), (b) and (c).

#### Who may join

Those eligible to participate in the RSU Plan (the “**Participants**”) include: (a) full-time employees (including directors, officers and members of senior management) of our Group; and (b) any person who, in the sole opinion of the Administrator, has contributed or will contribute to any member of our Group (including business partners of any member of our Group, such as suppliers, clients, or any persons who provide technical support, consultancy, advisory or other services to any member of the Group).

## Report of the Directors

### Maximum number of Shares

On December 14, 2020, the RSU Committee of the Board approved to amend the maximum number of the Shares underlying the RSU Plan and held by the trustee on trust as issued or to be issued by the Company (excluding the Shares underlying the RSUs that have lapsed or been cancelled or forfeited in accordance with the terms and conditions of the RSU Plan) from 141,618,409 Shares to 147,118,409 Shares, representing 4.2% of the issued Shares as at the date of this report. On December 14, 2020, the RSU Committee of the Board appointed Tricor Trust (Hong Kong) Limited (the “Trustee”) as the trustee of the RSU Plan in place of Vistra Trust (Hong Kong) Limited to assist the Administrator with the administration of the RSU Plan. The Trustee will hold the Shares issued by the Company pursuant to the RSU Plan on trust for the grantees through its wholly-owned entities, namely Golden Tide International Limited and Grand Riches Ventures Limited.

### Consideration

The consideration (if any) payable by a selected Participant to the trustee for acceptance of the Awards under the RSU Plan shall be determined at the sole and absolute discretion of the Administrator and any such consideration shall be held by the trustee as income of the trust funds and be applied by the trustee as it deems appropriate or desirable in accordance with the terms of the RSU Plan and the trust deed.

### Vesting

#### (a) Vesting Notice

Upon fulfillment or waiver (by the Administrator in its sole and absolute discretion) of the vesting period and vesting conditions (if any) applicable to a grantee or a grant, a vesting notice will be sent to the grantee by the Administrator, or by the Trustee under the authorization and instruction by the Administrator, confirming (a) the extent to which the vesting period and vesting conditions have been fulfilled or waived; (b) the number of Shares (and, if applicable, the cash or non-cash income, dividends or distributions and/or the sale proceeds of non-cash and non-scrip dividends in respect of these Shares) or the amount of cash the grantee will receive; and (c) where the grantee will receive Shares, the lock-up arrangements for such Shares (if applicable). The grantee may be required to execute, after receiving the vesting notice, certain documents set out in the vesting notice that the Administrator considers necessary (which may include, without limitation, a certification that he or she has complied with all the terms and conditions set out in the RSU Plan and the relevant award agreement). In the event that the grantee fails to execute the required documents within 30 business days after receiving the vesting notice (if the documents to be executed by the grantee is set out in the vesting notice), the vested restricted stock units (“RSUs”) will lapse.

#### (b) RSUs which have vested

Subject to the execution of documents by the grantee as set out above, the RSUs which have vested shall be satisfied, at the Administrator’s sole and absolute discretion within a reasonable period from the vesting date of such RSUs, either by:

- subject to the above paragraph 8, the Administrator directing and procuring the Trustee to transfer our Shares underlying the RSUs (and, if applicable, the cash or non-cash income, dividends or distributions and/or the sale proceeds of non-cash and non-scrip distributions in respect of those Shares) to the grantee or his wholly-owned entity (as represented by the grantee) from the trust fund; and/or

## Report of the Directors

- the Administrator directing and procuring the Trustee to pay to the grantee in cash an amount which is equivalent to the market value of our Shares (and, if applicable, the cash or non-cash income, dividends or distributions and/or the sale proceeds of non-cash and non-scrip distributions in respect of those Shares) set out in the paragraph (i) above by making on-market sales of such Shares and/or utilizing the cash in the trust fund according to the Administrator's instruction and after deduction or withholding of any tax, fines, levies, stamp duty and other charges applicable to the entitlement of the grantee and the sales of any Shares to fund such payment and in relation thereto.

The Administrator shall have the sole and absolute discretion to determine whether or not a grantee shall have any rights to any cash or non-cash income, dividends or distributions and/or the sale proceeds of non-cash and non-scrip distributions from any Shares underlying a RSU prior to vesting of the RSU.

### Details of the RSUs granted under the RSU Plan

As of December 31, 2020, the aggregate number of Shares underlying the granted RSUs was 93,906,433, representing approximately 2.7% of the issued share capital of the Company.

Details of the RSUs granted pursuant to the RSU Plan to the Directors and senior management of the Company during the Reporting Period are set out below:

Grantee	As at December 31, 2020				
	As at January 1, 2020	Granted During the year	Vested during the year	Forfeited or canceled during the year	As at December 31, 2020
Wang Xuning	45,317,890	—	11,329,472	—	33,988,418
Han Run	11,329,472	—	2,832,368	—	8,497,104
Mark Adam Barrocas	31,156,049	—	7,789,012	—	23,367,037
Yang Ningning	11,329,472	—	2,832,368	—	8,497,104
Qiu Jiandiao	1,500,000	—	375,000	—	1,125,000
David William Stevenson	3,115,604	—	778,901	—	2,336,703
27 other employees	23,676,275	—	5,919,069	1,662,139 <sup>(1)</sup>	16,095,067
<b>Total</b>	<b>127,424,762</b>	<b>—</b>	<b>31,856,190</b>	<b>1,662,139</b>	<b>93,906,433</b>

<sup>1</sup> During the year of 2020, a total of 1,662,139 RSUs were lapsed due to the termination of their employment of two grantees.

## Report of the Directors

### SHARE AWARD SCHEME OF JOYOUNG

The following is a summary of the principal terms of the share award scheme of Joyoung (the “**Share Award Scheme**”). The terms of the Share Award Scheme are not subject to the provisions of Chapter 17 of the Listing Rules as the Share Award Scheme will not involve the grant of options by the Company or the Company’s subsidiary to subscribe for Shares.

The Share Award Scheme was established in November 2017 by Joyoung for the purpose of providing incentives and rewards to eligible participants who contribute to the success of its operations. Eligible participants of the Share Award Scheme include directors and employees of Joyoung.

The maximum number of restricted stock shares (the “**RSS**”) currently permitted to be awarded under the Share Award Scheme is an amount equivalent to 10% of the shares of Joyoung in issue at any time. The maximum number of RSS issuable to each eligible participant in the Share Award Scheme within any 12-month period is limited to 1% of the shares of Joyoung in issue at any time. Any further award of RSS in excess of this limit is subject to shareholders’ approval in a general meeting.

On operation of the Share Award Scheme, Joyoung repurchased a total of 4,999,960 ordinary shares listed on the Shenzhen Stock Exchange to award certain eligible participants, among which 4,800,000 RSS were granted on June 8, 2018, and 199,960 RSS were granted on December 7, 2018, both upon payment of grant price at RMB1.00 per share by the grantees.

For the 4,800,000 RSS granted to the eligible participants on June 8, 2018, 30% of the shares shall vest after the 12-month locked-in period from the grant date, on the condition that Joyoung achieves a 6% growth of revenue and a 2% growth of profit in 2018 compared with year 2017. 24 months after the grant date, a further 30% of the RSS shall vest if Joyoung achieves an 11% growth of revenue and an 8% growth of profit in 2019 compared with year 2018. The final 40% of the RSS shall vest 36 months after the grant, upon meeting the performance goals of a 17% revenue increase and a 15% profit increase in 2020 compared with year 2019. The RSS expires 48 months after the grant date.

For the 199,960 RSS granted on December 7, 2018, 50% of the RSS shall vest after the 12-month locked-in period, and the remainder shall vest 24 months after the grant date. Performance conditions are the same as the above arrangement for 4,800,000 RSS granted on June 8, 2018.

COVID-19 broke out at the beginning of 2020 and has had a great impact on the social economy. Joyoung expected that the outbreak would also have an impact on its business performance. In order to motivate employees, Joyoung decided to amend the performance condition of the final 40% of the RSS. The revised performance conditions are as follows:

Compared with year 2019, if the revenue growth rate is less than 11% or the profit growth rate is less than 9%, no shares of the final 40% of the RSS should be vested.

If the revenue growth rate is not less than 11% and the profit growth rate is not less than 9%, 60% of the final 40% of the RSS should be vested.

If the revenue growth rate is not less than 13% and the profit growth rate is not less than 11%, 80% of the final 40% of the RSS should be vested.

## Report of the Directors

If the revenue growth rate is not less than 15% and the profit growth rate is not less than 13%, 100% of the final 40% of the RSS should be vested.

If Joyoung does not meet the performance goals, or certain eligible participants resign, the board of directors of Joyoung will decide whether to repurchase the relevant RSS. The repurchase price of RSS is the lowest of (i) the grant price after adjustment of dividends; (ii) the average stock price of Joyoung's shares for the 20 trading days immediately preceding the date of repurchase; and (iii) the average stock price of Joyoung's shares for the day immediately preceding the date of repurchase.

In the first 12-month vesting period, the RSS do not confer rights of dividends and voting to the eligible participants. After the first 12 months, the eligible participants are entitled to rights of dividends only.

As at December 31, 2020, Joyoung had 1,756,980 outstanding RSS, which represented approximately 0.23% of Joyoung's shares in issue.

Details of the RSS granted pursuant to the Share Award Scheme to the Directors, senior management and other employees of the Company during the year ended December 31, 2020 are set out below:

	As at January 1, 2020	Granted during the year	Vested during the year	Forfeited or canceled during the year	As at December 31, 2020
Ms. Han Run	140,000	—	60,000	—	80,000
Ms. Huang Shuling	150,000	—	90,000	—	60,000
Ms. Yang Ningning	350,000	—	150,000	—	200,000
Mr. Qiu Jiandiao	42,000	—	18,000	—	24,000
Other employees	2,720,960	—	1,061,980	266,000	1,392,980
	3,402,960	—	1,379,980	266,000	1,756,980

## SUFFICIENCY OF PUBLIC FLOAT

The Stock Exchange has granted the Company a waiver from the minimum public float requirement under Rule 8.08(1) of the Listing Rules such that the Company is subject to a minimum public float public float of 17.16%.

Based on the information that is publicly available to the Company and within the knowledge of the Directors as at the Latest Practicable Date, the public float of the Company complied with such requirement.

## Report of the Directors

### PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

Save as disclosed under "Use of Proceeds from the Placing on Existing Shares and Top-up Subscription of New Shares under the General Mandate", neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company's listed securities during the Reporting Period.

### EXCHANGE AND CANCELLATION OF PROFIT INTEREST SHARES

As disclosed in the Prospectus, eight individuals were granted profit interest ("PI") shares under the management equity incentive plan of SharkNinja SPV, a wholly-owned subsidiary of the Company, for the purposes of providing incentives and rewards to eligible participants who contributed to the success of its operations. On October 11, 2019, in view of the upcoming Global Offering, the Company entered into share exchange and cancellation agreements (the "**Share Exchange and Cancellation Agreements**") with SharkNinja SPV and each of the holders of the vested PI shares. Pursuant to the terms of the Share Exchange and Cancellation Agreements, 194.44 vested PI shares were cancelled, and exchanged to 5,481,600 shares of the Company on the six-month anniversary of the completion of the Global Offering, i.e. on June 18, 2020, and such shares were listed on the Stock Exchange.

### PRE-EMPTIVE RIGHTS

There are no provisions for pre-emptive rights under the articles of association of the Company, or the laws of Cayman Islands, which would oblige the Company to offer new shares of the Company on a pro-rata basis to its existing Shareholders.

### TAX RELIEF AND EXEMPTION

The Directors are not aware of any tax relief and exemption available to the Shareholders by reason of their holding of the Company's securities.

### SIGNIFICANT EVENTS AFTER THE REPORTING PERIOD

On January 18, 2021, a total of 9,224,347 RSUs were granted to six participants of the Company pursuant to the RSU Plan, which were partly sourced from the issuance of 5,500,000 new shares. Details are set out in the announcement issued by the Company dated January 18, 2021.

### EMPLOYEES AND REMUNERATION POLICY

As of December 31, 2020, the Group had approximately 4,926 employees in total (as of December 31, 2019: 4,434), of which approximately 3,574 employees were with its China operation, approximately 796 employees were with its U.S. operations, and approximately 556 employees were with other countries or regions operations. For the year ended December 31, 2020, the Group recognized staff costs of US\$356.0 million (2019: US\$293.9 million).



## Report of the Directors

The Group implements training programs for all of its employees, from entry-level employees to management on subjects such as corporate culture, research and development, strategies, policy and internal control, internal systems and business skills. Some of the Group's subsidiaries have labor unions that protect employees' rights, help fulfill the subsidiaries' economic objectives, encourage employee participation in management decisions and assist in mediating disputes between the subsidiaries and union members. The remuneration package for employees generally includes salary and bonuses. Employees typically receive welfare benefits, including medical care, pension, occupational injury insurance and other miscellaneous benefits.

In order to recognize and reward the management and employees of the Company for their contribution, to attract the best available talents, and to provide additional incentives to them to remain with and further promote the success of business, the Company adopted the RSU Plan on October 9, 2019 (amended on December 14, 2020) and issued and allotted 147,118,409 ordinary shares with a par value of US\$0.00001, which represent approximately 4.2% of the issued share capital of the Company as at the date of this report.

Since the adoption of the RSU Plan, the Company had granted an aggregate of 129,265,801 restricted stock units, of which 31,856,190 restricted stock units were vested and 3,503,178 restricted stock units were lapsed as of December 31, 2020, in accordance with the terms and conditions of the RSU Plan.

## CONTINGENT LIABILITIES

As at December 31, 2020, the Group had no material contingent liabilities.

## NON-EXEMPT CONTINUING CONNECTED TRANSACTIONS

The following transactions of the Group during the Reporting Period constituted non-exempt continuing connected transactions for the Company (the "**Non-exempt Continuing Connected Transactions**").

### 1. Purchasing Distribution Agreement

Shenzhen SharkNinja Technology Co., Ltd (as supplier), one of our wholly-owned subsidiaries, entered into a purchasing distribution agreement (the "**Purchasing Distribution Agreement**") with SharkNinja (China) Technology Co., Ltd. ("**SharkNinja (China)**") (as distributor) on March 1, 2018, pursuant to which SharkNinja (China) would purchase the small household appliances from Shenzhen SharkNinja Technology Co., Ltd for distribution. The initial term of the Purchasing Distribution Agreement commenced on March 1, 2018 and it expired on December 31, 2020.

SharkNinja (China) is owned as to 51% and 49% by Joyoung and SharkNinja (Hong Kong) Company Limited ("**SharkNinja (Hong Kong)**"), respectively. Joyoung is owned as to 50.12% by Shanghai Lihong. Shanghai Lihong is a non-wholly owned subsidiary of our Company which is owned as to 13.60% by the Controlling Shareholders Group. Accordingly, each of Joyoung and SharkNinja (China) is a connected subsidiary of the Company under Rule 14A.16 of the Listing Rules. Therefore, the transactions under the Purchasing Distribution Agreement constituted continuing connected transactions of the Company under Chapter 14A of the Listing Rules. The Company has followed the pricing policies as disclosed in the Prospectus for the transactions conducted during the year.

For further details, please refer to the section "Connected Transactions — Non-exempt Continuing Connected Transactions" of the Prospectus.

## Report of the Directors

### 2. Commissioned Manufacturing Framework Agreement

SharkNinja (Hong Kong) (as purchaser) entered into a commissioned manufacturing framework agreement (the “**Commissioned Manufacturing Framework Agreement**”) with Joyoung (as manufacturer) on October 10, 2019, pursuant to which SharkNinja (Hong Kong) will commission Joyoung and/or its subsidiaries to manufacture, or commission Joyoung and/or its subsidiaries to engage their OEM suppliers to manufacture, small household products and SharkNinja (Hong Kong) in return will pay purchase fees to Joyoung and/or its subsidiaries for the products manufactured. The initial term of the Commissioned Manufacturing Framework Agreement commenced on the Listing Date and will end on December 31, 2021, subject to renewal upon the mutual consent of both parties.

In view of the increasing demand for household appliances for home hygiene and household life, which has driven the Company’s sales in its new products and growth in new markets, the Company estimated the existing annual cap of the Commissioned Manufacturing Framework Agreement in respect of the year ending December 31, 2020 will not be sufficient, and therefore it is necessary for the Company to revise the relevant annual cap. Accordingly, on November 2, 2020, the Board resolved to revise and increase the annual cap for the year ending December 31, 2020 under the Commissioned Manufacturing Framework Agreement from RMB500 million to RMB700 million.

In view of the further increasing demand for household appliances for home hygiene and household life, which has driven the Company’s sales in its new products and growth in new market, the Company estimated the annual cap of RMB700 million in respect of the year ending December 31, 2020 will not be sufficient, and therefore it is necessary for the Company to further revise the relevant annual cap. Accordingly, on December 23, 2020, the Board resolved to further revise and increase the annual cap for the year ending December 31, 2020 under the Commissioned Manufacturing Framework Agreement from RMB700 million to RMB780 million. On the same day, given the Company has planned to develop JS Global Trading HK Limited (formerly known as Sunshine Rise Company Limited (“**JSG Trading**”)), an indirect wholly-owned subsidiary of the Company, into a centralized procurement platform within the Group, JSG Trading, SharkNinja (Hong Kong) and Joyoung entered into an supplemental agreement pursuant to which, SharkNinja (Hong Kong) has transferred all its rights and obligations under the Commissioned Manufacturing Framework Agreement to JSG Trading with effect from January 1, 2021. Other terms of the Commissioned Manufacturing Framework Agreement remain unchanged.

Joyoung is owned as to 50.12% by Shanghai Lihong. Shanghai Lihong is a non-wholly owned subsidiary of the Company, which is owned as to approximately 13.60% by the Controlling Shareholders Group. Accordingly, Shanghai Lihong and its subsidiaries (including Joyoung) are connected subsidiaries of the Company under Rule 14A.16 of the Listing Rules and the transactions contemplated under the Commissioned Manufacturing Framework Agreement constitute connected transactions of the Company. The Company has followed the pricing policies as disclosed in the Prospectus for the transactions conducted during the year.

For further details, please refer to the section “Connected Transactions — Non-exempt Continuing Connected Transactions” of the Prospectus and the announcements of the Company dated November 2, 2020, December 13, 2020, December 23, 2020.

## Report of the Directors

The following sets forth the annual caps and actual transaction amounts for the Non-Exempt Continuing Connected Transactions for the year ended December 31, 2020:

Non-Exempt Continuing Connected Transactions	Annual cap for the year ended December 31, 2020	Actual transaction amount for the year ended December 31, 2020
Purchasing Distribution Agreement	RMB190 million	RMB144 million
Commissioned Manufacturing Framework Agreement	RMB780 million	RMB741 million

### Confirmation by independent non-executive Directors

The independent non-executive Directors have reviewed the Non-exempt Continuing Connected Transactions and confirmed that such transactions:

- (a) were entered into in the ordinary and usual course of business of the Group;
- (b) were on normal commercial terms or better to the Group; and
- (c) were in accordance with the relevant agreements governing them on terms that are fair and reasonable and in the interests of the Shareholders as a whole.

### Confirmation by the auditor

The auditor of the Company has been engaged to report on the continuing connected transactions of the Company in accordance with Hong Kong Standard on Assurance Engagements 3000 (Revised) "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. The auditor has issued an unqualified assurance report containing their conclusions in respect of the Non-exempt Continuing Connected Transactions in accordance with Rule 14A.56 of the Listing Rules. The Company has provided a copy of the auditor's assurance report to the Stock Exchange.

## Report of the Directors

In respect of the Non-Exempt Continuing Connected Transactions, the auditor of the Company has confirmed that:

- (a) nothing has come to their attention that cause them to believe that the Non-Exempt Continuing Connected Transactions have not been approved by the Board;
- (b) for transactions involving the provision of goods or services by the Group, nothing has come to their attention that causes them to believe that such transactions were not, in all material respects, in accordance with the pricing policies of the Group;
- (c) nothing has come to their attention that causes them to believe that the Non-Exempt Continuing Connected Transactions were not entered into, in all material respects, in accordance with the relevant agreements governing the Non-Exempt Continuing Connected Transactions; and
- (d) with respect to the aggregate actual transaction amount of each of the Non-Exempt Continuing Connected Transactions, nothing has come to their attention that causes them to believe that such actual transaction amounts had exceeded the relevant annual caps.

### Related Party Transactions

A summary of the related party transactions entered into by the Group during the Reporting Period is contained in note 39 to the consolidated financial statements of the Group in this annual report. The Company has complied with the disclosure requirements set out in Chapter 14A of the Listing Rules.

## COMPLIANCE WITH LAWS AND REGULATIONS

During the Reporting Period, the Group had not been and were not involved in any non-compliance incidents that led to fines, enforcement actions or other penalties that could, individually or in the aggregate, had a material adverse effect on the Group's business, financial condition or results of operations. As far as the Company is aware, the Group had complied, in all material respects, with all relevant laws and regulations in the jurisdictions which the Group operated in during the year ended December 31, 2020.

## PRINCIPAL RISKS AND UNCERTAINTIES

The Group's business may be materially and adversely affected by these risks, including the following:

- global markets for its products are highly competitive and subject to rapid technological changes, and we may be unable to compete effectively in relevant markets;
- if the Group fails to successfully manage frequent product introductions and transitions, we may not remain competitive or be able to stimulate customer demand;

## Report of the Directors

- any trade or import protection policies may materially and adversely affect its business;
- its global operations are subject to various risks;
- maintaining the trusted brand image of its products is critical to its success, and any failure to do so could severely damage its reputation and brand, which would have a material adverse effect on its business, financial condition and results of operations;
- if the Group is unable to manage its growth or execute its strategies effectively, its business and prospects may be materially and adversely affected;
- the Group faces risks related to sales through distributors, as it does not exercise complete control over the practice and manner of the ultimate retail sales by its distributors;
- the Group recorded a significant amount of goodwill and other intangible assets following the acquisition of SharkNinja and its net profit could be adversely affected if it recognizes impairment losses on such goodwill or other intangible assets;
- the Group faces risks and uncertainties related to the outbreak of COVID-19 which may affect its business; and
- the Group faces financial risks such as interest rate risk and financial performance risk related to its financial covenants under the faculty agreements entered by the Group.

## RELATIONSHIP WITH STAKEHOLDERS

The Group acknowledges the importance of stakeholders to corporate development and pays attention to matters of concern to stakeholders including the government and regulators, shareholders and investors, employees, business partners, suppliers, customers and the community. The Group maintains transparent and bilateral exchange, strengthens mutual trust and cooperation and establishes harmonious relationship with its stakeholders.

---

## Report of the Directors

The Group treats compliance with laws and regulations as a basic requirement for operations, and maintains good communication with the government and regulatory agencies through voluntary reporting, cooperating with reviews and investigations, and recommending industry standard improvement. The Group treats the realization of the interests of Shareholders and investors as an important business objective, establishes communication channels such as shareholder meetings and timely announcements, and delivers sound financial performance to Shareholders and investors. The Group regards employees as valuable assets, motivates employees with a competitive salary and transparent promotion mechanism, and provides them with a fair working environment. The Group also supports their career development skills with various forms of training support. The Group is engaged in regular visits, communication and industry exchange with its business partners, and maintains real-time interaction in daily operations with them in order to develop long-term and stable cooperation. The Group innovates to meet customers' needs and is committed to providing customers with high-quality and reliable services. The Group provides various online and offline channels to enable timely and accurate communication with customers, assisting them in their long-term development. The Group also maintains a sound communication mechanism with the suppliers, community, develops innovative models, conducts public welfare activities, and promotes the stable development of the community.

### AUDITOR

Ernst & Young will retire and, being eligible, will offer itself for re-appointment as auditor of the Company at the Annual General Meeting. There is no change of auditor of the Company since the Listing Date.

By order of the Board  
**JS Global Lifestyle Company Limited**  
**Wang Xuning**  
*Chairman*

Hong Kong, March 31, 2021

# Corporate Governance Report

The Board is pleased to present the corporate governance report of the Company for the year ended December 31, 2020.

## CORPORATE GOVERNANCE PRACTICES

The Company and management of the Group are committed to maintenance of good corporate governance practices and procedures. The principle of the Company's corporate governance is to promote effective internal control measures, uphold a high standard of ethics, transparency, responsibility and integrity in all aspects of business, to ensure that its business and operations are conducted in accordance with applicable laws and regulations and to enhance the transparency and accountability of the Board to all Shareholders. The Company's corporate governance practices are based on the principles and code provisions as set out in the CG Code.

Save for compliance with A.2.1 of the CG Code as described below, the Company had complied with all applicable code provisions set out in the CG Code during the Reporting Period.

## THE BOARD

### Responsibilities

The Board is responsible for leadership and control of the Company and oversees the Group's businesses, strategic decisions and performance, and is collectively responsible for promoting the success of the Company by directing and supervising its affairs.

The Board directly, and indirectly through its committees, leads and provides direction to the management by laying down strategies and overseeing their implementation, monitors the Group's operational and financial performance, and ensures that sound internal control and risk management systems are in place. The Board has delegated to the Board committees responsibilities as set out in their respective terms of reference.

### Delegation of Management Function

The major powers and functions of the Board include, but are not limited to, convening the general meetings, implementing the resolutions passed at the general meetings, formulating the Company's strategic development plans, formulating financial budgets, formulating profit distribution plans, and exercising other powers and functions as conferred by the Memorandum and Articles of Association and applicable laws and regulations.

All Directors have full and timely access to all the information of the Company and advice from the senior management and company secretary of the Company and may, upon request, seek independent professional advice in appropriate circumstances, at the Company's expenses for discharging their duties to the Company.

The Board is responsible for making decision with respect to the strategic plans, major investment decisions and other significant operational matters of the Company, while responsibilities with respect to the implementation of the decisions of the Board, day-to-day management, administration and operation of the Company are delegated to the senior management. The delegated functions and work tasks are periodically reviewed. Approval has to be obtained from the Board prior to entering into any significant transactions.

## Corporate Governance Report

### Composition of the Board

The Board currently comprises nine Directors, including three executive Directors, three non-executive Directors and three independent non-executive Directors. A list of members of the Board, their positions and dates of appointment, and each Director's biography have been set out in the section headed "Biographies of the Directors and Senior Management".

All Directors, including non-executive Directors, have brought a wide spectrum of valuable business experience, knowledge and professionalism to the Board for its efficient and effective functioning. All Directors have carried out duties in good faith and in compliance with applicable laws and regulations, and have acted in the interests of the Company and the Shareholders at all times.

### Chairman and Chief Executive Officer

Under the code provision A.2.1 of the CG Code, the roles of Chairman and Chief Executive Officer should be separate and should not be performed by the same individual. Mr. Wang Xuning currently holds both positions.

After taking into consideration the factors below, the Board considers that vesting the roles of the Chairman and Chief Executive Officer in the same person, being Mr. Wang Xuning, is beneficial to the Group's business prospects and operational coordination between Joyoung and SharkNinja: Mr. Wang Xuning is responsible for formulating the overall business strategies and conducting general management of the Group. He has been the key person contributive to the development and business expansion of Joyoung since the invention of the soymilk maker in 1990s. Also, since the acquisition of SharkNinja, being the chairman of Joyoung and Global Chief Executive Officer of SharkNinja SPV (the holding company of SharkNinja), he has acted as the main point of communication between the corporate operation of Joyoung and SharkNinja. Regarding the rapidly evolving small household appliance industry in which the Group operates, the Chairman and Chief Executive Officer need to have a profound understanding and be equipped with extensive industry knowledge to stay abreast of market changes, so as to facilitate the Group's business development.

### Independent Non-executive Directors

During the Reporting Period, the Company had three independent non-executive Directors, in compliance with the Rules 3.10(1) and 3.10(2) of the Listing Rules, with at least one of them possessing appropriate professional qualifications or accounting or related financial management expertise. The number of independent non-executive Directors accounts for more than one-third of the number of the Board members.

### Appointment and Re-election of Directors

Code provision A.4.1 of the CG Code stipulates that non-executive directors shall be appointed for a specific term, subject to re-election, whereas code provision A.4.2 of the CG Code states that all directors appointed to fill a casual vacancy shall be subject to election by shareholders at the first general meeting after appointment and that every director, including those appointed for a specific term, shall be subject to retirement by rotation at least once every three years.



## Corporate Governance Report

The procedures and process of appointment, re-election and removal of Directors are set out in the Memorandum and Articles of Association.

Pursuant to Article 16.2 of the Articles of Association, any Director who is appointed by the Board either to fill a casual vacancy or as an addition to the Board shall hold office only until the next following general meeting of the Company and shall then be eligible for re-election at that meeting. In addition, pursuant to Article 16.19 of the Articles of Association, at each annual general meeting one-third of the Directors for the time being, or, if their number is not three or a multiple of three, then the number nearest to but not less than one-third, shall retire from office by rotation provided that every Director (including those appointed for a specific term) shall be subject to retirement by rotation at least once every three years. Any Director required to stand for re-election pursuant to Article 16.2 shall not be taken into account in determining the number of Directors and which Directors are to retire by rotation. A retiring Director shall be eligible for re-election.

### Compliance with Model Code regarding Securities Transactions

The Company has adopted the Model Code as set out in Appendix 10 to the Listing Rules, which applies to all Directors and relevant employees of the Company who are likely to possess inside information in relation to the Company or its securities due to his/her office or employment.

The Company has made specific enquiries with each Director, and each of them confirmed that he/she had complied with all required standards under the Model Code during the Reporting Period.

### Training and Continuous Professional Development of Directors

Each newly appointed director shall be provided with necessary induction and information to ensure that he/she has a proper understanding of the Company's operations and businesses as well as his/her responsibilities under the Listing Rules, relevant laws, rules and regulations. The Directors are also provided with regular updates on the Company's performance, position and prospects to enable the Board as a whole and each Director to discharge their duties. Directors are encouraged to participate in continuous professional development to develop and refresh their knowledge and skills. The company secretary of the Company has from time to time updated and provided written training materials relating to the roles, functions and duties of a director.

During the Reporting Period, all Directors attended the training on the obligations of a Hong Kong listed company and its directors.

## Corporate Governance Report

According to records provided by the Directors, a summary of training received by the Directors for the year ended December 31, 2020 is as follows:

Name of Director	Training
Wang Xuning	✓
Han Run	✓
Huang Shuling	✓
Hui Chi Kin Max	✓
Stassi Anastas Anastassov	✓
Mao Wei	✓
Wang Tin Yau Kelvin	✓
Timothy Roberts Warner	✓
Yang Xianxiang	✓

Each of the Directors has attended the training which were related to connected transactions, corporate governance, liabilities of the directors and the continuing obligations of listed companies and their directors. In addition to the above training, each of the Directors has also studied the information prepared by external professional consultants on the same subject.

### Directors' Responsibility on Financial Statements

The Directors acknowledge their responsibilities for preparing the financial statements of the Company for the financial year ended December 31, 2020.

The Directors are responsible for overseeing the preparation of financial statements of the Company with a view to ensuring that such financial statements give a true and fair view of the state of affairs of the Group and relevant statutory and regulatory requirements and applicable accounting standards are complied with.

## Corporate Governance Report

### Attendance Records at the Meetings of the Board and Board Committees and General Meeting

The attendance records of the individual Directors at the meetings of the Board, Strategy Committee, Audit Committee, Nomination Committee, Remuneration Committee and the general meeting for Reporting Period are set out as follows:

Directors	Number of Meetings Attended/Held					Annual General Meeting
	Board	Strategy Committee	Audit Committee	Nomination Committee	Remuneration Committee	
<b>Executive Directors</b>						
Mr. Wang Xuning	7/7	2/2	N/A	2/2	N/A	1/1
Ms. Han Run	7/7	N/A	N/A	N/A	2/2	1/1
Ms. Huang Shuling	7/7	N/A	N/A	N/A	N/A	0/1
<b>Non-executive Directors</b>						
Mr. Hui Chi Kin Max	7/7	2/2	N/A	N/A	N/A	0/1
Mr. Stassi Anastas Anastassov	7/7	2/2	N/A	N/A	N/A	0/1
Mr. Mao Wei <sup>(Note)</sup>	4/4	0/0	N/A	N/A	N/A	N/A
<b>Independent Non-executive Directors</b>						
Dr. Wong Tin Yau Kelvin	6/7	2/2	4/4	2/2	N/A	1/1
Mr. Timothy Roberts Warner	7/7	2/2	4/4	N/A	2/2	0/1
Mr. Yang Xianxiang	7/7	2/2	4/4	2/2	2/2	0/1

Note: Mr. Mao Wei was appointed as a non-executive Director and a member of the Strategy Committee with effect from August 25, 2020.

Notices of regular Board meetings are served to all of the Directors at least 14 days before the meetings. For other Board and Board committees meetings, reasonable notices were generally given. Meeting papers together with all relevant information are sent to the Directors at least three days before each Board meeting to keep the Directors apprised of the latest developments and financial position of the Company and to enable them to make informed decisions. Minutes of meetings are kept by the company secretary with copies circulated to all Directors or Board committee members for information and records within a reasonable time after the date of the meeting. Directors who have conflicts of interest in a resolution are required to abstain from voting.

## BOARD COMMITTEES

The Company has established four Board committees in accordance with the relevant laws and regulations and the corporate governance practice under the Listing Rules, including the Strategy Committee, the Audit Committee, the Remuneration Committee and the Nomination Committee.

## Corporate Governance Report

### Strategy Committee

The Strategy Committee of the Company consists of seven members, including one executive Director, namely Mr. Wang Xuning, three non-executive Directors, namely Mr. Hui Chi Kin Max, Mr. Stassi Anastas Anastassov and Mr. Mao Wei, and three independent non-executive Directors, namely Dr. Wong Tin Yau Kelvin, Mr. Timothy Roberts Warner and Mr. Yang Xianxiang. Mr. Wang Xuning currently serves as the Chairman of the Strategy Committee. The primary duties of the Strategy Committee are as follows:

- researching and making recommendations to the Board on the long-term development strategies and plans of the Company;
- researching and making recommendations to the Board on the major financing plans of the Company and other major strategic issues influencing the development of the Company; and
- reviewing the implementation of the above matters.

Two Strategy Committee meetings were held during the Reporting Period to discuss the Company's strategy.

### Audit Committee

The Audit Committee of the Company consists of three members, including three independent non-executive Directors, namely Dr. Wong Tin Yau Kelvin, Mr. Timothy Roberts Warner and Mr. Yang Xianxiang. Dr. Wong Tin Yau Kelvin currently serves as the Chairman of the Audit Committee. The primary duties of the Audit Committee are as follows:

- making recommendations to the Board on the appointment, re-appointment and removal of the external auditor, and approving the remuneration and terms of engagement of the external auditor;
- reviewing and monitoring the external auditor's independence and objectivity and the effectiveness of the audit process in accordance with applicable standards;
- monitoring integrity of the Company's financial statements, annual reports and accounts, interim reports;
- reviewing the Company's financial controls, risk management and internal control systems;
- discussing the risk management and internal control systems with the Senior Management to ensure that the senior management has performed their duties to establish effective systems, and reviewing the effectiveness, adequacy and appropriateness of those systems annually;
- conducting research on major investigation findings on risk management and internal control matters and the senior management's response to these findings; and
- reviewing the Company's financial and accounting policies and practices;

## Corporate Governance Report

Four Audit Committee meetings were held during the Reporting Period to, amongst other things, review the audit plan, the annual and interim financial results and report, major internal audit issues, re-appointment of external auditors, and the effectiveness of the risk management and internal control systems of the Group.

The Audit Committee has reviewed the remuneration of the auditor for the year ended December 31, 2020 and has recommended the Board to re-appoint Ernst & Young as the auditor of the Company for the year ending December 31, 2021, subject to approval by the Shareholders at the Annual General Meeting.

### Nomination Committee

The Nomination Committee of the Company consists of three members, including one executive Director, namely Mr. Wang Xuning, and two independent non-executive Directors, namely Dr. Wong Tin Yau Kelvin and Mr. Yang Xianxiang. Mr. Wang Xuning currently serves as the Chairman of the Nomination Committee. The primary duties of the Nomination Committee are as follows:

- reviewing the structure, size and composition (including the skills, knowledge and experience) of the Board at least annually and making recommendations on any proposed changes to the Board in line with the Company's corporate strategy;
- making recommendations to the Board on the appointment or re-appointment of Directors and succession plans for Directors;
- identifying individuals suitably qualified to become Board members and selecting and nominating the relevant individuals to serve as Directors or making recommendations to the Board on the selection and nomination of individuals for directorship; and
- making recommendations to the Board concerning, amongst other things, formulating succession plans for Directors, assessing the independence of independent non-executive Directors, membership of the Company's audit and remuneration committees (in consultation with the chairpersons of committees); the re-appointment of any non-executive Director at the conclusion of the specific term of office, having given due regard to his performance and ability to continue to contribute to the Board in the light of the knowledge, skills and experience required; and the continuation in office of any Director who has reached the age of 70.

In evaluating and selecting any candidate for directorship, the Nomination Committee and the Board shall consider the following criteria, including, among other things, diversity, independence, experience, qualifications, skills, knowledge and any potential contributions the candidate can bring to the Board together with the willingness and ability to devote adequate time to discharge duties as a member of the Board and/or Board committee(s). In addition, the Nomination Committee and the Board shall have due regard to the Board Diversity Policy adopted by the Company.

The Nomination Committee and/or the Board should, upon receipt of the proposal on appointment of new director and the biographical information and other relevant details of the candidate, evaluate such candidate based on the criteria

## Corporate Governance Report

as set out above to determine whether such candidate is qualified for directorship. The Nomination Committee should then recommend to the Board to appoint the appropriate candidate for directorship with a ranking of the candidates (if applicable) by order of preference based on the needs of the Company and reference check of each candidate.

Under the Board Diversity Policy, selection of director candidates shall be based on a range of diversity perspectives with reference to the Company's business model and specific needs, including but not limited to gender, race, language, cultural background, educational background, industry experience and professional experience.

The Company considers the Board possesses a good gender diversity with two women on the Board (representing two out of three executive directors). It also believes the Board members have diversified cultural background (including Chinese, Chinese (Hong Kong), USA, Singaporean and Swedish) and language skills, as well as a broad range of educational background (including degrees in engineering, economics, business administration, English literature and history) and working experience in different countries and regions. The Directors also have a balanced mix of knowledge and skills, such as overall management and strategic development, sales and marketing, administration, fund management, corporate finance and financial management. The Board has three independent non-executive Directors with different industry backgrounds.

Two Nomination Committee meetings were held during the Reporting Period to review the Board Diversity Policy, review the structure, size and composition of the Board, assess the independence of independent non-executive Directors, consider the Director Nomination Policy and make recommendation to the Board on the re-election of the retiring Directors and the appointment of new Director.

### Remuneration Committee

The Remuneration Committee of the Company consists of one executive Director, namely Ms. Han Run, and two independent non-executive Directors, namely Mr. Timothy Roberts Warner and Mr. Yang Xianxiang. Mr. Timothy Roberts Warner currently serves as the Chairman of the Remuneration Committee. The primary duties of the Remuneration Committee are as follows:

- making recommendations to the Board on the Company's remuneration policy and structure for all Directors and Senior Management and on the establishment of formal and transparent procedures for developing remuneration policy;
- being responsible for either (i) determining, with delegated responsibility by the Board, the remuneration packages of individual executive Directors and Senior Management; or (ii) making recommendations to the Board on the remuneration packages of individual executive Directors and Senior Management;
- making recommendations to the Board on the remuneration of non-executive Directors; and
- reviewing and approving the Senior Management's remuneration proposals with reference to the Board's corporate goals and objectives.

## Corporate Governance Report

Two Remuneration Committee meetings were held during the Reporting Period to consider the remuneration policy and structure, the remuneration plan of Directors and senior management and RSU related matters and make recommendation to the Board on the remuneration of new Director.

Pursuant to the code provision B.1.5 of the CG Code, the following table sets forth the remuneration of the members of senior management categorized by remuneration group for the year ended December 31, 2020:

Remuneration	Number of Individuals
HK\$3,000,001 to HK\$4,000,000 (equivalent to US\$387,001 to US\$516,000)	1
HK\$32,000,001 to HK\$33,000,000 (equivalent to US\$4,128,001 to US\$4,257,000)	1
HK\$34,000,001 to HK\$35,000,000 (equivalent to US\$4,386,001 to US\$4,515,000)	1
HK\$42,000,001 to HK\$43,000,000 (equivalent to US\$5,418,001 to US\$5,547,000)	1
HK\$106,000,001 to HK\$107,000,000 (equivalent to US\$13,674,001 to US\$13,803,000)	1
HK\$141,000,001 to HK\$142,000,000 (equivalent to US\$18,189,001 to US\$18,318,000)	1
	6

Further details of the Directors' emoluments and the top five highest paid employees required to be disclosed under Appendix 16 of the Listing Rules are set out in notes 9 and 10 to the financial statements.

The emoluments of each Directors are reviewed by the Remuneration Committee and determined by the Board, having regard to the Group's operating results, individual performance and prevailing market condition. No Director or any of his or her associates was involved in deciding his or her own remuneration.

## Corporate Governance Report

### CORPORATE GOVERNANCE FUNCTION

The Board recognizes that corporate governance should be the collective responsibility of Directors, which include:

- to formulate and review the Company's policies and practices on corporate governance and make recommendations to the Board;
- to review and monitor the training and continuous professional development of Directors and senior management;
- to review and monitor the Company's policies and practices on compliance with legal and regulatory requirements;
- to formulate, review and monitor the code of conduct and compliance manual (if any) applicable to employees and the Directors; and
- to review the Company's compliance with the Listing Rules and disclosure in the Corporate Governance Report.

The Board has adopted a dividend policy, and has reviewed and monitored the training and continuous professional development of directors of the Company and reviewed the Company's compliance with the CG Code, the Model Code and the disclosure requirements in the Corporate Governance Report during the Reporting Period.

### COMPANY SECRETARY

Mr. Shan Minqi has been the company secretary of the Company since June 25, 2019. He has served as the director of investment department of Joyoung since March 2017, primarily responsible for domestic and foreign investment. Prior to joining the Group, he served as an assistant vice president in DBS Bank in Hong Kong and Singapore from April 2014 to March 2017 and as a staff accountant and senior accountant in Ernst & Young in Hong Kong from September 2008 to September 2011. Mr. Shan has been a member of the Hong Kong Institute of Certified Public Accountants since November 2011.

Mr. Shan received a Bachelor of Business Administration in accounting and finance from the University of Hong Kong in November 2008 and a Master of Business Administration from the Hong Kong University of Science and Technology in May 2013.

Mr. Shan confirmed that he took no less than 15 hours of relevant professional training during the year ended December 31, 2020 pursuant to Rule 3.29 of the Listing Rules.



## Corporate Governance Report

### AUDITOR'S REMUNERATION

The fees paid/payable to the external auditor in respect of audit and audit related services and non-audit services for the year ended December 31, 2020 are analyzed below. The non-audit services mainly include professional services on tax filing and advisory services, as well as Environmental, Social and Governance Report review. The Audit Committee is satisfied that the non-audit services in 2020 did not affect the independence of the auditor.

Type of services provided by the external auditor	Fees paid/payable US\$'000
Audit and audit related services	1,733
Non-audit services	1,343
<b>Total</b>	<b>3,076</b>

### RISK MANAGEMENT AND INTERNAL CONTROL

We have devoted ourselves to establishing and maintaining risk management and internal control systems consisting of policies, procedures and risk management methods that we consider to be appropriate for our business operations, and we are dedicated to continuously improving these systems.

We have adopted and implemented comprehensive risk management policies in various aspects of our business operations such as quality control, financial reporting, information system, internal control, human resources and information system risk management.

#### Internal Audit

The Company's internal audit department ("**Internal Audit**") reports directly to the Audit Committee. Internal Audit is responsible for performing regular and systematic reviews of the risk management and internal control systems. The reviews provide reasonable assurance that the risk management and internal control systems continue to operate satisfactorily and effectively within the Group and the Company. Where specialist skills are required, Internal Audit engages an outside professional firm to assist them in their reviews. The attainment of such objectives involves the following activities being carried out by Internal Audit:

- reviewing and appraising the soundness, adequacy and application of operational, financial, compliance and other controls and promoting effective internal control in the Group and the Company;
- ascertaining the extent of compliance with established policies, procedures and statutory requirements;
- ascertaining the extent to which the Group's and the Company's assets are accounted for, managed, and safeguarded from losses of all kinds;

## Corporate Governance Report

- appraising the reliability and usefulness of information for reporting to management; and
- recommending improvements to the existing systems of risk management and internal control.

### Quality Control and Product Safety Internal Control

We are committed to maintaining the highest level of quality in our products and we therefore implement quality control measures throughout our operational flow. Our quality control team formulates our quality control policy and ensures our compliance with all applicable regulations, standards and internal policies at all times. Our quality control process generally comprises:

- (i) research and development quality control; (ii) quality control of component and raw material suppliers and OEM suppliers; and
- (ii) market feedback quality control.

### Financial Reporting Risk Management

We have in place a set of accounting policies in connection with our financial reporting risk management, such as financial reporting management policies, budget management policies, financial statement preparation policies and finance department and staff management policies. We have various procedures in place to implement accounting policies. Our finance department reviews our management accounts based on such procedures. We also provide regular training to our finance department staff to ensure that they understand our financial management and accounting policies and implement them in our daily operations.

The Company is committed to establishing high level risk management and internal control systems to safeguard the Company's interests and shareholders' investment. The Company has established robust, comprehensive and technology-driven risk management to effectively manage and mitigate risks inherent in the business to protect the Company, its clients and partners, as well as to meet regulatory obligations. The Board assumes the ultimate responsibility for the Company's risk management, internal control and compliance.

The statement of the external auditor of the Company about its reporting responsibilities for the Consolidated Financial Statements is set out in the "Independent Auditor's Report". There was no change in the auditor of the Company in the preceding three financial years.

### Legal Risk Management

In accordance with our procedures, our in-house legal department examines the contract terms and reviews all relevant documents for our business operations, including licenses and permits obtained by the counterparties to perform their obligations under our business contracts and all the necessary underlying due diligence materials, before we enter into any contract or business arrangements.

## Corporate Governance Report

We also have detailed internal procedures in place to ensure that our in-house quality and legal departments review our products and services, including upgrades to existing products, for regulatory compliance before they are made available to the general public. Our in-house quality and legal departments are responsible for obtaining any requisite governmental pre-approvals or consents, including preparing and submitting all necessary documents for filing with relevant government authorities within the prescribed regulatory timelines.

For IP-related issues, we have an in-house legal team and an IP team supported by devoted and specialized outside IP legal advisors, to assist us in registering, applying and reviewing the relevant patent and trademark rights of our IPs.

We continually review the implementation of our risk management policies and measures to ensure our policies and implementation are effective and sufficient.

### Human Resources Risk Management

We set out systematic internal rules and guidelines for our employees, including best commercial practice, work ethics and a prevention mechanism to avoid fraud, negligence and corruption. We provide employees with regular training and resources to keep them abreast of the guidelines contained in the employee handbook. We formulate the recruitment plan for the upcoming year based on current turnover rate and our future business plan, and we constantly improve our recruitment process with the aid of information technology. We also have a rigorous background check process for our incoming employees.

In addition, we provide regular and specialized trainings tailored to the needs of our employees in different departments. Through such training, we ensure that our employees' skill sets remain up-to-date.

We also have in place an Anti-Corruption Policy to safeguard against corruption within our Company. We have an internal reporting channel that is open and available for our employees to report any suspected corrupt acts. Our employees can also make anonymous reports to our internal anti-corruption department. We have a team that is responsible for investigating the reported incidents and taking appropriate measures.

### Information System Risk Management

Sufficient maintenance, storage and protection of consumer data and our business data are critical to our success. We have implemented relevant internal procedures and controls to ensure that such data is protected and that leakage and loss of such data is avoided. During the Reporting Period, we did not experience any material information leakage or loss of consumer or business data.

### Audit Committee Experience and Qualification and Board Oversight

We have established the Audit Committee to monitor the implementation of our risk management policies across our Company on an ongoing basis to ensure that our internal control system is effective in identifying, managing and mitigating risks involved in our business operations.

## Corporate Governance Report

We also maintain an internal audit department which is responsible for reviewing the effectiveness of internal controls and reporting to the Audit Committee on issues identified. Our internal audit department members hold regular meetings to discuss any internal control issues we face and the corresponding measures to implement toward resolving such issues. The internal audit department reports to the Audit Committee to ensure that major issues identified thus are channeled to the Audit committee on a timely basis. The Audit Committee then discusses the issues and reports to the Board if necessary.

### Information Disclosure

The Company has strict internal controls on the treatment and release of inside information in accordance with relevant requirements of the Listing Rules and the SFO and prohibits any unauthorized use or release of confidential or inside information. The Directors and senior management of the Company have adopted reasonable measures to ensure proper precautionary measures are in place to prevent the Company from violating relevant disclosure requirements.

The Board is responsible for the risk management and internal control systems of the Group and for reviewing their effectiveness. The risk management and internal control systems of the Group are designed to manage rather than eliminate the risk of failure to achieve business objectives, and can only provide reasonable and not absolute assurance against material misstatement or loss. The Board has conducted an annual review of the risk management and internal control system of the Group for the year ended December 31, 2020 and was of the opinion that the risk management and internal control system of the Group was adequate and effective.

## INVESTOR RELATIONS

### General Meetings and Shareholders' Rights

The Company shall hold an annual general meeting each year.

The Board may, whenever it thinks fit, convene an extraordinary general meeting. General meetings shall also be convened on the written requisition of any one or more members holding together, as at the date of deposit of the requisition, shares representing not less than one-tenth of the paid up capital of the Company which carry the right of voting at general meetings of the Company. The written requisition shall be deposited at the principal office of the Company in Hong Kong or, in the event the Company ceases to have such a principal office, the registered office of the Company, specifying the objects of the meeting and signed by the requisitionist(s). If the Directors do not within 21 days from the date of deposit of the requisition proceed duly to convene the meeting to be held within a further 21 days, the requisitionist(s) themselves or any of them representing more than one-half of the total voting rights of all of them, may convene the general meeting in the same manner, as nearly as possible, as that in which meetings may be convened by the Directors provided that any meeting so convened shall not be held after the expiration of three months from the date of deposit of the requisition, and all reasonable expenses incurred by the requisitionist(s) as a result of the failure of the Directors shall be reimbursed to them by the Company.

An annual general meeting shall be called by not less than 21 days' notice in writing and any extraordinary general meeting shall be called by not less than 14 days' notice in writing.

## Corporate Governance Report

Cayman Islands law provides shareholders with only limited rights to requisition a general meeting, and does not provide shareholders with any right to table resolutions at a general meeting. However, these rights may be provided in the Memorandum and Articles of Association (please refer to the aforesaid procedures for shareholders to requisition a general meeting). The Memorandum and Articles of Association do not provide our shareholders with any right to put any proposals before annual general meetings or extraordinary general meetings not called by such shareholders.

### Communication with Shareholders and Investors

The Company considers that effective communication with shareholders is essential for enhancing investor relations and investor understanding of the Group's business performance and strategies. The Company also recognizes the importance of transparency and timely disclosure of corporate information, which will enable Shareholders and investors to make the best investment decisions.

To promote effective communication, the Company publishes up-to-date information and updates on the Company's business operations and developments, financial information, corporate governance practices and other information on the websites of the Stock Exchange ([www.hkexnews.hk](http://www.hkexnews.hk)) and the Company ([www.jsgloballife.com](http://www.jsgloballife.com)).

The general meetings of the Company provide a forum and an important channel for communication between the Board and the Shareholders. The chairman of the Board as well as chairpersons of the Nomination Committee, the Remuneration Committee and the Audit Committee or, in their absence, other members of the respective committees and, where applicable, the chairman of the independent Board committee, are available normally at the annual general meetings and other relevant general meetings to answer questions. Shareholders are also encouraged to attend general meetings held by the Company and are invited to express their views and raise questions thereat.

Shareholders should direct their enquiries about their shareholdings to the company secretary of the Company or Tricor Investor Services Limited ("**Tricor**"), the Company's branch share registrar in Hong Kong. The contact details of Tricor are set forth below:

Address: Level 54, Hopewell Centre, 183 Queen's Road East, Hong Kong

Telephone: (852) 2980 1333

Facsimile: (852) 2861 1465

The contact details for Shareholders' enquiries with the Company and for putting forward requisitions are set forth below:

Mailing address: 21/F, 238 Des Voeux Road Central, Sheung Wan, Hong Kong

Telephone number: (852) 2310 8035

E-mail address: [ir@jsgloballife.com](mailto:ir@jsgloballife.com)

## AMENDMENTS TO CONSTITUTIONAL DOCUMENT

There was no changes in constitutional documents of the Company during the Reporting Period.

# Independent Auditor's Report



Ernst & Young  
22/F, CITIC Tower  
1 Tim Mei Avenue  
Central, Hong Kong

安永會計師事務所  
香港中環添美道1號  
中信大廈22樓

Tel 電話: +852 2846 9888  
Fax 傳真: +852 2868 4432  
ey.com

## To the shareholders of JS Global Lifestyle Company Limited (Incorporated in the Cayman Islands with limited liability)

### Opinion

We have audited the consolidated financial statements of JS Global Lifestyle Company Limited (the “**Company**”) and its subsidiaries (the “**Group**”) set out on pages 83 to 209, which comprise the consolidated statement of financial position as at December 31, 2020, and the consolidated statement of profit or loss, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at December 31, 2020, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (“**IFRSs**”) issued by the International Accounting Standards Board (the “**IASB**”) and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

### Basis for opinion

We conducted our audit in accordance with Hong Kong Standards on Auditing (“**HKSAs**”) issued by the Hong Kong Institute of Certified Public Accountants (“**HKICPA**”). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report. We are independent of the Group in accordance with the HKICPA's *Code of Ethics for Professional Accountants* (the “**Code**”), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

## Independent Auditor's Report

### Key audit matters

Key audit matter	How our audit addressed the key audit matter
<p><i>Revenue recognition</i></p> <p>Revenue from contracts with customers is recognized when control of goods or services is transferred to the customers at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services. The Group's revenue for the year ended December 31, 2020 amounted to US\$4,196 million.</p> <p>There is a risk that revenue may be overstated because of fraud. Revenue as an important key performance indicator of how the Group measures its performance creates financial incentives and excessive pressures that entice management to falsify accounting records.</p> <p>Some contracts for the sale of products provide customers with rights of return and sales rebates. The rights of return and sales rebates give rise to variable consideration. Consideration payable to a customer also includes credit that can be applied against amounts owed to the Group. The Group accounts for consideration payable to a customer as a reduction of the transaction price unless the payment to the customer is in exchange for a distinct good or service. Judgements required by management to estimate variable consideration and consideration payable to a customer are complex due to the diverse range of contractual agreements and commercial practice across the Group's markets.</p> <p>The Group's disclosures about revenue recognition are included in note 2.4 <i>Summary of significant accounting policies</i>, note 3 <i>Significant accounting judgments and estimates</i> and note 5 <i>Revenue</i> to the financial statements.</p>	<p>Our audit procedures included, but not limited to, the following:</p> <p>We reviewed the key terms of major contracts with customers and assessed the accounting policy applied by the Group;</p> <p>We performed walkthroughs to understand the design of the revenue cycle for all significant streams and tested controls in the revenue recognition;</p> <p>We performed confirmation procedures to confirm revenue and balances of trade receivables for certain customers;</p> <p>We evaluated management's assumptions of estimating variable consideration and payments to customers not for a distinct good or service by analyzing contract terms, historical information and commercial practice;</p> <p>We performed substantive analytical reviews to understand how the revenue has trended over the year and detailed testing on transactions during the year by tracing to agreements, invoices and shipment records;</p> <p>We tested revenue transactions close to the year end to verify whether they were recorded in the correct periods;</p> <p>We tested the journal entries related to revenue recognition focusing on unusual or irregular transactions; and</p> <p>We evaluated the adequacy of related disclosures in the financial statements.</p>

## Independent Auditor's Report

### Key audit matters (continued)

Key audit matter	How our audit addressed the key audit matter
<p><i>Impairment testing of goodwill and intangible assets with indefinite useful lives</i></p> <p>Goodwill and trademarks recorded in other intangible assets with indefinite lives acquired through business combinations are allocated to the relevant cash-generating unit ("CGU") for impairment testing. As at December 31, 2020, the carrying amounts of goodwill and trademarks were US\$848 million and US\$384 million, respectively, with no impairment provided.</p> <p>The recoverable amount of the relevant CGU is determined based on a value in use calculation using cash flow projections based on financial budgets, and corroborated by the market approach. The assumptions and methodologies used by the Group, in particular those assumptions relating to the budgeted gross margin, the growth rates and the discount rate have the most significant effect on the determination of the recoverable amount of the relevant CGU to which goodwill and trademarks are allocated.</p> <p>The Group's disclosures about impairment testing of goodwill and intangible assets with indefinite useful lives are included in note 2.4 <i>Summary of significant accounting policies</i>, note 3 <i>Significant accounting judgments and estimates</i>, note 18 <i>Goodwill</i> and note 19 <i>Other intangible assets</i> to the financial statements.</p>	<p>Our audit procedures included, but not limited, to the following:</p> <p>We assessed the historical accuracy of the prior year's assumptions and estimates made by management;</p> <p>We compared the cash flow forecasts to the approved budgets, obtained an understanding of the current and expected future developments of the CGU and assessed factors that might affect key assumptions on cash flow projections and discount rates;</p> <p>We evaluated the objectivity, independence, capabilities and competence of the external valuers engaged by the Group;</p> <p>We involved our internal valuation specialists to assist in evaluating methodologies used and certain key assumptions and estimates made by management and/or the external valuers, including, inter alia, the specific discount rate and long-term growth rate of the CGU for the assessment of value in use, with reference to relevant historical and market information;</p> <p>We evaluated management's assessment about reasonable possible changes in relevant key assumptions and estimates; and</p> <p>We evaluated the adequacy of related disclosures in the financial statements.</p>



## Independent Auditor's Report

### Other information included in the Annual Report

The directors of the Company are responsible for the other information. The other information comprises the information included in the Annual Report, other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Responsibilities of the directors for the consolidated financial statements

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRSs issued by the IASB and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors of the Company are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors of the Company either intend to liquidate the Group or to cease operations or have no realistic alternative but to do so.

The directors of the Company are assisted by the Audit Committee in discharging their responsibilities for overseeing the Group's financial reporting process.

### Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Our report is made solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

## Independent Auditor's Report

As part of an audit in accordance with HKSAAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

## Independent Auditor's Report

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Melody Lam Siu Wah.

Ernst & Young

*Certified Public Accountants*

Hong Kong

March 31, 2021

## Consolidated Statement of Profit or Loss

For the year ended December 31, 2020

	Notes	2020 US\$'000	2019 US\$'000
REVENUE	5	<b>4,195,816</b>	3,016,094
Cost of sales		<b>(2,453,030)</b>	(1,889,568)
Gross profit		<b>1,742,786</b>	1,126,526
Other income and gains	6	<b>71,220</b>	28,621
Selling and distribution expenses		<b>(695,517)</b>	(506,795)
Administrative expenses		<b>(487,349)</b>	(415,630)
Impairment losses on financial assets		<b>(12,602)</b>	(1,627)
Other expenses		<b>(11,111)</b>	(30,849)
Finance costs	8	<b>(80,493)</b>	(83,716)
Share of profits and losses of associates	20	<b>(159)</b>	2,450
PROFIT BEFORE TAX	7	<b>526,775</b>	118,980
Income tax expense	11	<b>(124,469)</b>	(33,803)
PROFIT FOR THE YEAR		<b>402,306</b>	85,177
Attributable to:			
Owners of the parent		<b>344,430</b>	42,134
Non-controlling interests		<b>57,876</b>	43,043
		<b>402,306</b>	85,177
EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT	13		
— Basic		<b>US10.4 cents</b>	US1.9 cents
— Diluted		<b>US10.3 cents</b>	US1.9 cents

## Consolidated Statement of Comprehensive Income

For the year ended December 31, 2020

	2020 US\$'000	2019 US\$'000
PROFIT FOR THE YEAR	<b>402,306</b>	85,177
OTHER COMPREHENSIVE INCOME		
Other comprehensive income that may be reclassified to profit or loss in subsequent periods:		
Exchange differences on translation of foreign operations	<b>54,109</b>	(4,129)
Net other comprehensive income that may be reclassified to profit or loss in subsequent periods	<b>54,109</b>	(4,129)
Other comprehensive income that will not be reclassified to profit or loss in subsequent periods:		
Financial assets designated at fair value through other comprehensive income:		
Changes in fair value	<b>608</b>	923
Income tax effect	<b>(188)</b>	(266)
Net other comprehensive income that will not be reclassified to profit or loss in subsequent periods	<b>420</b>	657
OTHER COMPREHENSIVE INCOME FOR THE YEAR, NET OF TAX	<b>54,529</b>	(3,472)
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	<b>456,835</b>	81,705
Attributable to:		
Owners of the parent	<b>380,344</b>	38,069
Non-controlling interests	<b>76,491</b>	43,636
	<b>456,835</b>	81,705

## Consolidated Statement of Financial Position

As of December 31, 2020

	Notes	2020 US\$'000	2019 US\$'000
<b>NON-CURRENT ASSETS</b>			
Property, plant and equipment	14	<b>208,432</b>	206,617
Investment properties	15	<b>16,231</b>	25,788
Prepaid land lease payments	16	<b>16,212</b>	15,588
Right-of-use assets	17	<b>68,673</b>	56,695
Goodwill	18	<b>848,238</b>	839,767
Other intangible assets	19	<b>562,447</b>	548,830
Investments in associates	20	<b>26,688</b>	35,606
Financial assets at fair value through profit or loss	21	<b>73,719</b>	58,677
Financial assets designated at fair value through other comprehensive income	21	<b>40,023</b>	38,318
Deferred tax assets	30	<b>60,970</b>	44,895
Pledged deposits	26	<b>—</b>	114,913
Other non-current assets	22	<b>18,761</b>	13,725
<b>Total non-current assets</b>		<b>1,940,394</b>	1,999,419
<b>CURRENT ASSETS</b>			
Inventories	23	<b>575,497</b>	393,081
Trade and bills receivables	24	<b>1,203,531</b>	804,250
Prepayments, other receivables and other assets	25	<b>121,364</b>	67,793
Financial assets at fair value through profit or loss	21	<b>209,405</b>	25,811
Pledged deposits	26	<b>33,107</b>	63,122
Cash and cash equivalents	26	<b>570,810</b>	421,316
<b>Total current assets</b>		<b>2,713,714</b>	1,775,373
<b>CURRENT LIABILITIES</b>			
Trade and bills payables	27	<b>885,345</b>	530,137
Other payables and accruals	28	<b>642,638</b>	411,046
Interest-bearing bank borrowings	29	<b>46,571</b>	26,176
Lease liabilities	17	<b>15,272</b>	9,450
Tax payable		<b>28,033</b>	13,649
<b>Total current liabilities</b>		<b>1,617,859</b>	990,458

continued/...

## Consolidated Statement of Financial Position

As of December 31, 2020

	Notes	2020 US\$'000	2019 US\$'000
NET CURRENT ASSETS		<b>1,095,855</b>	784,915
TOTAL ASSETS LESS CURRENT LIABILITIES		<b>3,036,249</b>	2,784,334
NON-CURRENT LIABILITIES			
Interest-bearing bank borrowings	29	<b>892,845</b>	1,049,119
Lease liabilities	17	<b>60,919</b>	52,777
Deferred tax liabilities	30	<b>146,651</b>	133,787
Other non-current liabilities	31	<b>15,467</b>	15,290
Total non-current liabilities		<b>1,115,882</b>	1,250,973
Net assets		<b>1,920,367</b>	1,533,361
EQUITY			
Equity attributable to owners of the parent			
Issued capital	32	<b>34</b>	33
Share premium		<b>1,062,659</b>	923,911
Capital reserve		<b>69,538</b>	69,415
Reserves	34	<b>479,547</b>	294,462
		<b>1,611,778</b>	1,287,821
Non-controlling interests		<b>308,589</b>	245,540
Total equity		<b>1,920,367</b>	1,533,361

Wang Xuning

Director

Han Run

Director

# Consolidated Statement of Changes in Equity

For the year ended December 31, 2020

	Attributable to owners of the parent										
	Issued capital	Share premium	Capital reserve	Statutory reserve	Share award reserve	Fair value reserve	Foreign currency translation reserve	Retained profits	Total	Non-controlling interests	Total equity
	US\$'000 (note 32)	US\$'000	US\$'000	US\$'000 (note 34)	US\$'000 (note 33)	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
At January 1, 2020	33	923,911	69,415	54,475*	24,141*	1,504*	(15,220)*	229,562*	1,287,821	245,540	1,533,361
Profit for the year	—	—	—	—	—	—	—	344,430	344,430	57,876	402,306
Exchange differences on translation of foreign operations	—	—	—	—	—	—	35,667	—	35,667	18,442	54,109
Change in fair value of financial assets designated at fair value through other comprehensive income, net of tax	—	—	—	—	—	247	—	—	247	173	420
Total comprehensive income for the year	—	—	—	—	—	247	35,667	344,430	380,344	76,491	456,835
Issue of shares (a)	1	138,222	—	—	—	—	—	—	138,223	—	138,223
Acquisition of a subsidiary (b)	—	—	—	—	—	—	—	—	—	12,000	12,000
Acquisition of non-controlling interests (b)	—	526	—	—	—	—	—	—	526	(4,066)	(3,540)
Equity-settled share award scheme	—	—	115	—	44,433	—	—	—	44,548	4,546	49,094
Cancelation of a subsidiary's shares	—	—	8	—	—	—	—	—	8	6	14
Settlement of share award scheme (c)	—	—	—	—	(21,215)	—	—	21,215	—	—	—
Dividends declared by subsidiaries	—	—	—	—	—	—	—	—	—	(25,928)	(25,928)
Special dividend declared for 2019	—	—	—	—	—	—	—	(239,692)	(239,692)	—	(239,692)
At December 31, 2020	34	1,062,659	69,538	54,475*	47,359*	1,751*	20,447*	355,515*	1,611,778	308,589	1,920,367



## Consolidated Statement of Changes in Equity

For the year ended December 31, 2020

	Attributable to owners of the parent											
	Issued capital	Share premium	Capital reserve	Statutory reserve	Share award		Fair value reserve	Foreign currency translation		Retained profits	Non-controlling interests	
					reserve	Put option reserve (d)		reserve	reserve		Total	Total equity
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
(note 32)			(note 34)	(note 33)								
At January 1, 2019	–	–	69,035	54,475*	2,222*	(344,548)*	1,117*	(10,768)*	124,750*	(103,717)	566,721	463,004
Profit for the year	–	–	–	–	–	–	–	–	42,134	42,134	43,043	85,177
Exchange differences on translation of foreign operations	–	–	–	–	–	–	–	(4,452)	–	(4,452)	323	(4,129)
Change in fair value of financial assets designated at fair value through other comprehensive income, net of tax	–	–	–	–	–	–	387	–	–	387	270	657
Total comprehensive income for the year	–	–	–	–	–	–	387	(4,452)	42,134	38,069	43,636	81,705
Issue of shares (e)	6	374,572	–	–	–	–	–	–	–	374,578	–	374,578
Capital injection to a subsidiary with non-controlling interests (f)	–	(11,054)	–	–	–	–	–	–	–	(11,054)	11,054	–
Acquisition of non-controlling interests (g)	27	560,393	–	–	–	(243,168)	–	–	–	317,252	(317,252)	–
Equity-settled share award scheme	–	–	83	–	27,307	–	–	–	–	27,390	3,078	30,468
Cancelation of a subsidiary's shares	–	–	297	–	–	–	–	–	–	297	(297)	–
Settlement of share award scheme (c)	–	–	–	–	(5,388)	–	–	–	3,348	(2,040)	1,626	(414)
Dividends declared by subsidiaries	–	–	–	–	–	–	–	–	(35,953)	(35,953)	(65,682)	(101,635)
Termination of put option	–	–	–	–	–	587,716	–	–	95,283	682,999	2,656	685,655
At December 31, 2019	33	923,911	69,415	54,475*	24,141*	–	1,504*	(15,220)*	229,562*	1,287,821	245,540	1,533,361

## Consolidated Statement of Changes in Equity

For the year ended December 31, 2020

*Notes:*

- \* The reserve accounts comprise the consolidated reserves of US\$479,547,000 (2019: US\$294,462,000) in the consolidated statement of financial position.
- (a) In June 2020, vested shares in a subsidiary of the Company were cancelled, and were exchanged to 5,481,600 shares of the Company with a nominal value of US\$0.00001 each.  
  
In October 2020, a total of 76,458,000 ordinary shares with a nominal value of US\$0.00001 each were issued upon completion of the subscription to Easy Home Limited. The net proceeds received by the Company from the subscription was approximately US\$138,223,000.
- (b) In April 2020, SharkNinja Venus Technology Company Limited ("**SharkNinja Venus**"), a subsidiary of the Group, accumulatively acquired a 59.71% interest in Qfeeltech (Beijing) Co., Ltd. ("**Qfeeltech**") from a third party and recognized non-controlling interests amounting to US\$12,000,000. In June 2020, SharkNinja Venus acquired an additional 12.09% interest of the non-controlling interests from a third party at a consideration of US\$3,540,000.
- (c) The share award reserve was transferred to retained profits upon the vesting of shares.
- (d) A put option was granted to Compass Aggregator, Ltd., a non-controlling shareholder, due to the acquisition of Euro-Pro Holdco, LLC (merged into EP Midco LLC in 2020) and its subsidiaries (the "**Euro-Pro Group**"). The put option attributable to owners of the parent and other non-controlling interests amounted to US\$344,548,000 and US\$243,168,000, respectively, according to their shareholdings. The amounts attributed to other non-controlling interests were transferred to the put option reserve upon the reorganization in June 2019. The put option expired upon the initial public offering of the Company in December 2019, therefore financial liabilities associated with the put option were transferred to equity.
- (e) In December 2019, upon its listing on the Main Board of the Stock Exchange of Hong Kong Limited, the Company issued 574,804,500 ordinary shares at par value of US\$0.00001 per share for a cash consideration of HK\$5.20 each, and raised gross proceeds of approximately US\$386,864,000. The respective issued capital amount was approximately US\$6,000 and share premium arising from the issuance was approximately US\$374,572,000 after deducting incremental costs of approximately US\$12,286,000 that are directly attributable to the issue of the new shares.
- (f) As a reorganization step, in April 2019, JS Global Trading HK Limited (formerly known as Sunshine Rise Company Limited), a wholly-owned subsidiary of the Company, injected US\$106,087,000 to Shanghai Lihong Enterprises Management Co., Ltd., a partially-owned subsidiary of the Company, which increased the non-controlling interest's share of net assets of the Group.
- (g) In April 2019, a shareholder of a non-controlling interest of Joyoung Co., Ltd. (Bilting Development Limited ("**Bilting**")) entered into a share subscription agreement with the Company, pursuant to which the shareholder exchanged his 100% equity interest in Bilting with the Company in consideration for the ordinary shares issued by the Company. In June 2019, shareholders of non-controlling interests of SharkNinja Global SPV, Limited ("**SharkNinja Global**", formerly known as Compass Cayman SPV, Ltd.) entered into a series of share subscription agreements with the Company, pursuant to which each shareholder agreed to exchange their respective indirect shares in SharkNinja Global with the Company in consideration for the ordinary shares issued by the Company. Upon completion of the share exchange mentioned above, Bilting and SharkNinja Global became wholly-owned subsidiaries of the Company.

## Consolidated Statement of Cash Flows

For the year ended December 31, 2020

	Notes	2020 US\$'000	2019 US\$'000
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Profit before tax		<b>526,775</b>	118,980
Adjustments for:			
Finance costs	8	<b>80,493</b>	83,716
Share of profits and losses of associates	20	<b>159</b>	(2,450)
Interest income	6	<b>(11,182)</b>	(5,932)
Gain on disposal of items of property, plant and equipment	6	<b>(36)</b>	(93)
Gain on disposal of an investment property	6	<b>(23,405)</b>	—
Loss on disposal of associates, net	6	<b>939</b>	—
Gain on financial assets at fair value through profit or loss, net	6	<b>(23,238)</b>	(8,101)
Depreciation of property, plant and equipment	7	<b>62,507</b>	52,823
Depreciation of investment properties	7	<b>2,023</b>	2,130
Depreciation of right-of-use assets	7	<b>16,402</b>	14,855
Amortization of prepaid land lease payments	7	<b>398</b>	397
Amortization of other intangible assets	7	<b>23,588</b>	22,990
Impairment of inventories	7	<b>3,207</b>	159
Impairment of trade receivables, net	7	<b>11,385</b>	2,800
Impairment/(reversal of impairment) of financial assets included in prepayments, other receivables and other assets	7	<b>1,217</b>	(1,173)
Equity-settled share award expense		<b>38,015</b>	30,266
Listing expenses	7	<b>—</b>	21,394
Exchange losses	7	<b>9,048</b>	141
Changes in carrying amount of financial liabilities associated with put option	7	<b>—</b>	29,005
Increase in inventories		<b>(185,054)</b>	(43,373)
Increase in trade and bills receivables		<b>(410,455)</b>	(34,390)
(Increase)/decrease in prepayments, other receivables and other assets		<b>(31,778)</b>	3,816
Recognition of right-of-use assets		<b>(27,465)</b>	(12,698)
Recognition of lease liabilities		<b>27,465</b>	12,480
Decrease in other non-current assets/liabilities		<b>643</b>	3,138
Increase in trade and bills payables		<b>408,963</b>	85,805
Increase in other payables and accruals		<b>242,721</b>	37,720
Cash generated from operations		<b>743,335</b>	414,405

continued/...

## Consolidated Statement of Cash Flows

For the year ended December 31, 2020

	Notes	2020 US\$'000	2019 US\$'000
Cash generated from operations		<b>743,335</b>	414,405
Interest received		<b>11,182</b>	5,932
Income tax paid		<b>(101,568)</b>	(40,554)
Net cash flows from operating activities		<b>652,949</b>	379,783
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchases of items of property, plant and equipment		<b>(62,858)</b>	(74,151)
Prepayment for items of property, plant and equipment		<b>(5,365)</b>	—
Additions to other intangible assets	19	<b>(15,698)</b>	(13,186)
Disposal of subsidiaries		—	3,641
Purchases of investments in financial assets designated at fair value through other comprehensive income		<b>(653)</b>	—
Disposal of investments in associates		<b>3,766</b>	435
Purchases of financial assets at fair value through profit or loss		<b>(651,110)</b>	(302,204)
Dividends/interest received from financial assets at fair value through profit or loss		<b>4,082</b>	8,377
Proceeds from disposal of financial assets at fair value through profit or loss		<b>486,851</b>	293,199
Dividends received from associates		—	2,173
Decrease in amounts due from shareholders		—	887
Proceeds from disposal of property, plant and equipment, prepaid land lease payments, intangible assets other than goodwill		<b>17,857</b>	307
Acquisition of a subsidiary	36	<b>(16,860)</b>	—
Acquisition of non-controlling interests		<b>(3,540)</b>	—
Decrease/(increase) in pledged deposits		<b>32,410</b>	(37,186)
Net cash flows used in investing activities		<b>(211,118)</b>	(117,708)

continued/...

## Consolidated Statement of Cash Flows

For the year ended December 31, 2020

	Notes	2020 US\$'000	2019 US\$'000
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Proceeds from issue of shares		<b>138,223</b>	374,578
Listing expenses		—	(21,394)
(Decrease)/increase in other payables and accruals		<b>(13,672)</b>	13,672
Payment of lease liabilities		<b>(17,670)</b>	(16,787)
Cancellation of a subsidiary's shares		<b>(345)</b>	(504)
New bank loans		<b>1,210,379</b>	1,075,663
Bills endorsed		<b>164,489</b>	114,702
Repayment of bank loans		<b>(1,391,297)</b>	(1,201,429)
Repayment of bills payable		<b>(218,545)</b>	(79,003)
Increase in amounts due from shareholders		—	(5,172)
Acquisition of non-controlling interests		—	(414)
Advance (to)/from related parties		<b>(343)</b>	477,114
Settlement of advance to/(from) related parties		<b>1,376</b>	(477,114)
Decrease/(increase) in pledged deposits		<b>114,913</b>	(114,913)
Dividends paid		<b>(265,416)</b>	(94,876)
Interest paid		<b>(38,935)</b>	(62,250)
<b>Net cash flows used in from financing activities</b>		<b>(316,843)</b>	(18,127)
<b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>			
Cash and cash equivalents at beginning of year		<b>421,316</b>	180,872
Effect of foreign exchange rate changes, net		<b>24,506</b>	(3,504)
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>		<b>570,810</b>	421,316
<b>ANALYSIS OF BALANCES OF CASH AND CASH EQUIVALENTS</b>			
Cash and bank balances	26	<b>492,225</b>	421,316
Non-pledged time deposit with original maturity of less than three months when acquired	26	<b>78,585</b>	—
		<b>570,810</b>	421,316

# Notes to Financial Statements

December 31, 2020

## 1 Corporate and group information

JS Global Lifestyle Company Limited (JS环球生活有限公司, the “**Company**”) is a limited liability company incorporated in the Cayman Islands. The registered office of the Company is located at the offices of Maples Corporate Services Limited, PO Box 309, Ugland House, Grand Cayman, KY1-1104, Cayman Islands.

During the year, the Company and its subsidiaries (collectively referred to as the “**Group**”) were involved in the following principal activities:

- Design, manufacture, marketing, export and distribution of small kitchen electrical appliances under the brand of “Joyoung”.
- Design, marketing, manufacture, export, import and distribution of a full range of floor care products, hard-surface steam cleaning products and small kitchen appliances under the brands of “Shark” and “Ninja”.

In the opinion of the directors, the immediate holding company and the ultimate holding company of the Company is JS Holding Limited Partnership (“**JS Holding**”), which is incorporated in the Cayman Islands.

### Information about subsidiaries

Particulars of the Company’s principal subsidiaries are as follows:

Name	Place of incorporation/ registration and business	Issued ordinary/ registered share capital	Percentage of equity attributable to the Company		Principal activities
			Direct	Indirect	
JS (BVI) Holding Limited (“ <b>JS (BVI)</b> ”)	British Virgin Islands	HK\$1	100	—	Investment holding
Bilting Development Limited (“ <b>Bilting</b> ”)	British Virgin Islands	US\$50,000	100	—	Investment holding
Easy Appliance Limited	British Virgin Islands	US\$50,000	100	—	Investment holding
Easy Appliance Hong Kong Limited	Hong Kong	HK\$1	—	100	Investment holding
JS Global Trading HK Limited (“ <b>JS Global Trading</b> ”)	Hong Kong	HK\$1	—	100	Investment holding
Shanghai Lihong Enterprises Management Co., Ltd.* (“上海力鴻企業管理有限公司”) (“ <b>Shanghai Lihong</b> ”)	PRC/Mainland China	RMB321.4 million	—	84	Enterprise management, retailing of home appliance products, import and export business

## Notes to Financial Statements

December 31, 2020

## 1 Corporate and group information (continued)

## Information about subsidiaries (continued)

Particulars of the Company's principal subsidiaries are as follows: (continued)

Name	Place of incorporation/ registration and business	Issued ordinary/ registered share capital	Percentage of equity attributable to the Company		Principal activities
			Direct	Indirect	
SharkNinja Operating LLC	United States	—	—	100	Manufacture and sale of home appliance products
SharkNinja Management LLC	United States	—	—	100	Manufacture and sale of home appliance products
SharkNinja Sales Company	United States	—	—	100	Retailing of home appliance products
SharkNinja (Hong Kong) Company Limited	Hong Kong	HK\$1	—	100	Home appliances research and development, import and export business and equity investment
SharkNinja Venus Technology Company Limited	Hong Kong	HK\$1	—	100	Investment holding
Euro-Pro Commerce Consulting (Shenzhen) Co., Ltd.* ("歐優普洛商務諮詢(深圳)有限公司")	PRC/Mainland China	RMB100,000	—	100	Manufacture and sale of home appliance products, marketing, supply chain management and consultancy
Shenzhen SharkNinja Technology Co., Ltd.* ("深圳尚科寧家科技有限公司")	PRC/Mainland China	RMB13.5 million	—	100	Manufacture and sale of home appliance products, marketing, supply chain management and consultancy
Suzhou SharkNinja Technology Co., Ltd.* ("蘇州尚科寧家科技有限公司")	PRC/Mainland China	US\$1 million	—	100	Manufacture and sale of home appliance products, marketing, supply chain management and consultancy
SharkNinja UK Ltd.	United Kingdom	—	—	100	Investment holding
SharkNinja EPE Ltd.	United Kingdom	—	—	100	Investment holding
Global Appliance UK HoldCo Limited	United Kingdom	GBP109	—	100	Investment holding
SharkNinja Global SPV, Limited ("SharkNinja Global")	Cayman Islands	US\$50,000	30	70	Investment holding
SharkNinja Global SPV2 Limited	Cayman Islands	US\$50,000	—	100	Investment holding

## Notes to Financial Statements

December 31, 2020

## 1 Corporate and group information (continued)

## Information about subsidiaries (continued)

Particulars of the Company's principal subsidiaries are as follows: (continued)

Name	Place of incorporation/ registration and business	Issued ordinary/ registered share capital	Percentage of equity attributable to the Company		Principal activities
			Direct	Indirect	
Global Appliance LLC	United States	US\$0.1	—	100	Investment holding
EP Midco LLC	United States	—	—	100	Investment holding
Euro-Pro International Holding Company	United States	—	—	100	Investment holding
Euro-Pro Europe Ltd.	United Kingdom	GBP100	—	100	Manufacture and sale of home appliance products
SharkNinja Co., Ltd.	Japan	JPY1 million	—	100	Manufacture and sale of home appliance products
UK Euro-Pro Limited	United Kingdom	GBP100	—	100	Manufacture and sale of home appliance products
Euro-Pro Hong Kong Limited	Hong Kong	HK\$10,000	—	100	Investment holding and provision of consulting services
Euro-Pro Suzhou Technical Advisory Services Co., Ltd.* (“蘇州歐優普洛技術諮詢服務有限公司”)	PRC/Mainland China	RMB250,000	—	100	Provision of design services, technical consulting services and strategic planning services
Zheng Hong Development Company Limited (“Zheng Hong”)	Hong Kong	EUR41 million	—	84	Investment holding
Chen Hong Company Limited (“Chen Hong”)	British Virgin Islands	US\$1	—	84	Investment holding
Xiang Hong Company Limited (“Xiang Hong”)	British Virgin Islands	US\$1	—	100	Investment holding
Global Appliance 1 Limited	Cayman Islands	US\$50,000	30	70	Investment holding
Global Appliance 2 Limited	Cayman Islands	US\$50,000	—	100	Investment holding
Joyoung Co., Ltd.** (“九陽股份有限公司”)	PRC/Mainland China	RMB768.5 million	—	59	Manufacture and sale of home appliance products, housing leasing, advertising and consultancy



## Notes to Financial Statements

December 31, 2020

## 1 Corporate and group information (continued)

## Information about subsidiaries (continued)

Particulars of the Company's principal subsidiaries are as follows: (continued)

Name	Place of incorporation/ registration and business	Issued ordinary/ registered share capital	Percentage of equity attributable to the Company		Principal activities
			Direct	Indirect	
Hangzhou Joyoung Household Electric Appliances Limited* ("杭州九陽小家電有限公司")	PRC/Mainland China	RMB976.3 million	—	59	Research and development, manufacture and sale of home appliance products, import and export business
Hangzhou Joyoung Life Electric Co., Limited* ("杭州九陽生活電器有限公司")	PRC/Mainland China	RMB3 million	—	59	Manufacture and sale of home appliance products
Hangzhou Joyoung Water Purification System Co., Limited* ("杭州九陽淨水系統有限公司")	PRC/Mainland China	RMB81 million	—	55	Research and development, manufacture and sale of water purification equipment, import and export business
Hangzhou Joyoung Electronic Technology Co., Limited* ("杭州九陽電子信息技術有限公司")	PRC/Mainland China	RMB50 million	—	59	IT technology development, e-commerce, manufacture, wholesale and retailing of home appliance products
Joyoung Holdings (Hong Kong) Limited ("九陽股份(香港)有限公司")	Hong Kong	US\$900,000	—	59	Manufacture and sale of home appliance products, marketing, supply chain management, consultancy and import and export business
Jinan Joyoung Wanjia Real Estate Co., Limited* ("濟南九陽萬家置業有限公司")	PRC/Mainland China	RMB5 million	—	59	Property management services, real estate development, conference and exhibition and consultancy
SharkNinja (China) Technology Co., Limited* ("尚科寧家(中國)科技有限公司")	PRC/Mainland China	RMB50 million	—	79	Sale, installation and maintenance of home appliance products, e-commerce, import and export business
Tonglu Joyoung Electronic Commerce Co., Limited* ("桐廬九陽電子商務有限公司")	PRC/Mainland China	RMB3 million	—	59	E-commerce, manufacture and sale of home appliance products

## Notes to Financial Statements

December 31, 2020

## 1 Corporate and group information (continued)

## Information about subsidiaries (continued)

Particulars of the Company's principal subsidiaries are as follows: (continued)

Name	Place of incorporation/ registration and business	Issued ordinary/ registered share capital	Percentage of equity attributable to the Company		Principal activities
			Direct	Indirect	
Qfeeltech (Beijing) Co., Limited* ("速感科技(北京)有限公司")	PRC/Mainland China	RMB2 million	—	72	Manufacture of robotics technology, computer software and hardware technology development
Qfeel Technology (Hong Kong) Co. Ltd.	Hong Kong	—	—	72	Robotics engineering
SharkNinja Canada Co.	Canada	—	—	100	Manufacture and sale of home appliance products
SharkNinja France	France	EUR 15,000	—	100	Manufacture and sale of home appliance products
SharkNinja Germany GmBH	Germany	EUR 25,000	—	100	Manufacture and sale of home appliance products
Hangzhou Jiuchuang Household Electric Appliances Limited* ("杭州九創家電有限公司")	PRC/Mainland China	RMB48 million	—	59	Manufacture and sale of home appliance products
Lishui Jiuchuang Household Electric Appliances Limited* ("麗水九創家電有限公司")	PRC/Mainland China	RMB5 million	—	59	Manufacture and sale of home appliance products
Zhuhai Hengqin Jiujiu Time Equity Investment Fund Partnership (L.P.) ("珠海橫琴玖玖時光股權投資基金合夥企業(有限合夥)")	PRC/Mainland China	—	—	59	Equity investment

\* Registered as limited liability companies under PRC law.

\*\* Joyoung Co., Ltd. is a company registered in the PRC on July 8, 2002 and its A shares have been listed on the Shenzhen Stock Exchange since April 28, 2008 under the stock code: 002242. The general meeting of shareholders of Joyoung Co., Ltd. is the highest authority of Joyoung Co., Ltd. Immediately before April 16, 2019, Joyoung Co., Ltd. was held by Shanghai Lihong as to 48.77%. The remaining shares of Joyoung Co., Ltd. were widely held, and no party had interest of sufficient size either by itself or in aggregate with a small number of others to vote against Shanghai Lihong in the general meeting of Joyoung Co., Ltd. As such, Shanghai Lihong was considered as having achieved control over Joyoung Co., Ltd. and its subsidiaries before April 16, 2019.

## Notes to Financial Statements

December 31, 2020

### 2.1 Basis of preparation

#### Basis of consolidation

These financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRSs”) issued by the International Accounting Standards Board (the “IASB”), which include all International Financial Reporting Standards, International Accounting Standards (“IASs”) and Standing Interpretations Committee interpretations issued and approved by the IASB, and the disclosure requirements of the Hong Kong Companies Ordinance. All IFRSs effective for the accounting period commencing from January 1, 2019, together with the relevant transitional provisions, have been early adopted by the Group in the preparation of the consolidated financial statements. They have been prepared under the historical cost convention, except for financial assets at fair value through profit or loss, financial assets at fair value through other comprehensive income and financial liabilities associated with the put option which have been measured at fair value. These financial statements are presented in United States dollars (“US\$”) and all values are rounded to the nearest thousand (US\$’000) except when otherwise indicated.

The consolidated financial statements include the financial statements of the Company and its subsidiaries (collectively referred to as the “Group”) for the year ended December 31, 2020. A subsidiary is an entity (including a structured entity), directly or indirectly, controlled by the Company.

Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee (i.e., existing rights that give the Group the current ability to direct the relevant activities of the investee).

When the Company has, directly or indirectly, less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- (a) the contractual arrangement with the other vote holders of the investee;
- (b) rights arising from other contractual arrangements; and
- (c) the Group’s voting rights and potential voting rights.

The financial statements of the subsidiaries are prepared for the same reporting period as the Company, using consistent accounting policies. The results of subsidiaries are consolidated from the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases.

Profit or loss and each component of other comprehensive income are attributed to the owners of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

## Notes to Financial Statements

December 31, 2020

## 2.1 Basis of preparation (continued)

### Basis of consolidation (continued)

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control described above. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it derecognizes (i) the assets (including goodwill) and liabilities of the subsidiary, (ii) the carrying amount of any non-controlling interest and (iii) the cumulative translation differences recorded in equity; and recognizes (i) the fair value of the consideration received, (ii) the fair value of any investment retained and (iii) any resulting surplus or deficit in profit or loss. The Group's share of components previously recognized in other comprehensive income is reclassified to profit or loss or retained profits, as appropriate, on the same basis as would be required if the Group had directly disposed of the related assets or liabilities.

## 2.2 Changes in accounting policies and disclosures

The Group has adopted the *Conceptual Framework for Financial Reporting 2018* and the following revised IFRSs for the first time for the current year's financial statements.

Amendments to IFRS 3	<i>Definition of a Business</i>
Amendments to IFRS 9, IAS 39 and IFRS 7	<i>Interest Rate Benchmark Reform</i>
Amendment to IFRS 16	<i>COVID-19-Related Rent Concessions</i> (early adopted)
Amendments to IAS 1 and IAS 8	<i>Definition of Material</i>

The nature and the impact of the *Conceptual Framework for Financial Reporting 2018* and the revised IFRSs are described below:

- (a) *Conceptual Framework for Financial Reporting 2018* (the "**Conceptual Framework**") sets out a comprehensive set of concepts for financial reporting and standard setting, and provides guidance for preparers of financial statements in developing consistent accounting policies and assistance to all parties to understand and interpret the standards. The Conceptual Framework includes new chapters on measurement and reporting financial performance, new guidance on the derecognition of assets and liabilities, and updated definitions and recognition criteria for assets and liabilities. It also clarifies the roles of stewardship, prudence and measurement uncertainty in financial reporting. The Conceptual Framework is not a standard, and none of the concepts contained therein override the concepts or requirements in any standard. The Conceptual Framework did not have any significant impact on the financial position and performance of the Group.

## Notes to Financial Statements

December 31, 2020

### 2.2 Changes in accounting policies and disclosures (continued)

- (b) Amendments to IFRS 3 clarify and provide additional guidance on the definition of a business. The amendments clarify that for an integrated set of activities and assets to be considered a business, it must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create output. A business can exist without including all of the inputs and processes needed to create outputs. The amendments remove the assessment of whether market participants are capable of acquiring the business and continue to produce outputs. Instead, the focus is on whether acquired inputs and acquired substantive processes together significantly contribute to the ability to create outputs. The amendments have also narrowed the definition of outputs to focus on goods or services provided to customers, investment income or other income from ordinary activities. Furthermore, the amendments provide guidance to assess whether an acquired process is substantive and introduce an optional fair value concentration test to permit a simplified assessment of whether an acquired set of activities and assets is not a business. The Group has applied the amendments prospectively to transactions or other events that occurred on or after January 1, 2020. The amendments did not have any impact on the financial position and performance of the Group.
- (c) Amendments to IFRS 9, IAS 39 and IFRS 7 address issues affecting financial reporting in the period before the replacement of an existing interest rate benchmark with an alternative risk-free rate ("**RFR**"). The amendments provide temporary reliefs which enable hedge accounting to continue during the period of uncertainty before the introduction of the alternative RFR. In addition, the amendments require companies to provide additional information to investors about their hedging relationships which are directly affected by these uncertainties. The amendments did not have any impact on the financial position and performance of the Group as the Group does not have any interest rate hedging relationships.
- (d) Amendment to IFRS 16 provides a practical expedient for lessees to elect not to apply lease modification accounting for rent concessions arising as a direct consequence of the COVID-19 pandemic. The practical expedient applies only to rent concessions occurring as a direct consequence of the pandemic and only if (i) the change in lease payments results in revised consideration for the lease that is substantially the same as, or less than, the consideration for the lease immediately preceding the change; (ii) any reduction in lease payments affects only payments originally due on or before June 30, 2021; and (iii) there is no substantive change to other terms and conditions of the lease. The amendment is effective for annual periods beginning on or after June 1, 2020 with earlier application permitted and shall be applied retrospectively. The amendments did not have any significant impact on the financial position and performance of the Group.
- (e) Amendments to IAS 1 and IAS 8 provide a new definition of material. The new definition states that information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements. The amendments clarify that materiality will depend on the nature or magnitude of information, or both.

## Notes to Financial Statements

December 31, 2020

## 2.3 Issued but not yet effective international financial reporting standards

The Group has not applied the following new and revised IFRSs, that have been issued but are not yet effective, in these financial statements.

Amendments to IFRS 3	<i>Reference to the Conceptual Framework</i> <sup>2</sup>
Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16	<i>Interest Rate Benchmark Reform — Phase 2</i> <sup>1</sup>
Amendments to IFRS 10 and IAS 28 (2011)	<i>Sale or Contribution of Assets between an Investor and its Associate or Joint Venture</i> <sup>4</sup>
Amendments to IAS 1	<i>Classification of Liabilities as Current or Non-current</i> <sup>3</sup>
Amendments to IAS 16	<i>Property, Plant and Equipment: Proceeds before Intended Use</i> <sup>2</sup>
Amendments to IAS 37	<i>Onerous Contracts — Cost of Fulfilling a Contract</i> <sup>2</sup>
<i>Annual Improvements to IFRSs 2018–2020</i>	Amendments to IFRS 1, IFRS 9, Illustrative Examples accompanying IFRS 16, and IAS 41 <sup>2</sup>

<sup>1</sup> Effective for annual periods beginning on or after January 1, 2021

<sup>2</sup> Effective for annual periods beginning on or after January 1, 2022

<sup>3</sup> Effective for annual periods beginning on or after January 1, 2023

<sup>4</sup> No mandatory effective date yet determined but available for adoption

Further information about those IFRSs that are expected to be applicable to the Group is described below.

Amendments to IFRS 3 are intended to replace a reference to the previous *Framework for the Preparation and Presentation of Financial Statements* with a reference to the *Conceptual Framework for Financial Reporting* issued in June 2018 without significantly changing its requirements. The amendments also add to IFRS 3 an exception to its recognition principle for an entity to refer to the Conceptual Framework to determine what constitutes an asset or a liability. The exception specifies that, for liabilities and contingent liabilities that would be within the scope of IAS 37 or IFRIC-Int 21 if they were incurred separately rather than assumed in a business combination, an entity applying IFRS 3 should refer to IAS 37 or IFRIC-Int 21 respectively instead of the Conceptual Framework. Furthermore, the amendments clarify that contingent assets do not qualify for recognition at the acquisition date. The Group expects to adopt the amendments prospectively from January 1, 2022. Since the amendments apply prospectively to business combinations for which the acquisition date is on or after the date of first application, the Group will not be affected by these amendments on the date of transition.

## Notes to Financial Statements

December 31, 2020

### 2.3 Issued but not yet effective international financial reporting standards (continued)

Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16 address issues not dealt with in the previous amendments which affect financial reporting when an existing interest rate benchmark is replaced with an alternative RFR. The Phase 2 amendments provide a practical expedient to allow the effective interest rate to be updated without adjusting the carrying amount when accounting for changes in the basis for determining the contractual cash flows of financial assets and liabilities, if the change is a direct consequence of the interest rate benchmark reform and the new basis for determining the contractual cash flows is economically equivalent to the previous basis immediately preceding the change. In addition, the amendments permit changes required by the interest rate benchmark reform to be made to hedge designations and hedge documentation without the hedging relationship being discontinued. Any gains or losses that could arise on transition are dealt with through the normal requirements of IFRS 9 to measure and recognise hedge ineffectiveness. The amendments also provide a temporary relief to entities from having to meet the separately identifiable requirement when an RFR is designated as a risk component. The relief allows an entity, upon designation of the hedge, to assume that the separately identifiable requirement is met, provided the entity reasonably expects the RFR risk component to become separately identifiable within the next 24 months. Furthermore, the amendments require an entity to disclose additional information to enable users of financial statements to understand the effect of interest rate benchmark reform on an entity's financial instruments and risk management strategy. The amendments are effective for annual periods beginning on or after January 1, 2021 and shall be applied retrospectively, but entities are not required to restate the comparative information.

The Group had certain interest-bearing bank borrowings denominated in United States dollars and foreign currencies based on the London Interbank Offered Rate ("LIBOR") as at December 31, 2020. If the interest rates of these borrowings are replaced by RFRs in a future period, the Group will apply this practical expedient upon the modification of these borrowings when the "economically equivalent" criterion is met and expects that no significant modification gain or loss will arise as a result of applying the amendments to these changes.

Amendments to IFRS 10 and IAS 28 (2011) address an inconsistency between the requirements in IFRS 10 and in IAS 28 (2011) in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The amendments require a full recognition of a gain or loss when the sale or contribution of assets between an investor and its associate or joint venture constitutes a business. For a transaction involving assets that do not constitute a business, a gain or loss resulting from the transaction is recognised in the investor's profit or loss only to the extent of the unrelated investor's interest in that associate or joint venture. The amendments are to be applied prospectively. The previous mandatory effective date of amendments to IFRS 10 and IAS 28 (2011) was removed by the IASB in January 2016 and a new mandatory effective date will be determined after the completion of a broader review of accounting for associates and joint ventures. However, the amendments are available for adoption now.

## Notes to Financial Statements

December 31, 2020

### 2.3 Issued but not yet effective international financial reporting standards (continued)

Amendments to IAS 1 clarify the requirements for classifying liabilities as current or non-current. The amendments specify that if an entity's right to defer settlement of a liability is subject to the entity complying with specified conditions, the entity has a right to defer settlement of the liability at the end of the reporting period if it complies with those conditions at that date. Classification of a liability is unaffected by the likelihood that the entity will exercise its right to defer settlement of the liability. The amendments also clarify the situations that are considered a settlement of a liability. The amendments are effective for annual periods beginning on or after January 1, 2023 and shall be applied retrospectively. Earlier application is permitted. The amendments are not expected to have any significant impact on the Group's financial statements.

Amendments to IAS 37 clarify that for the purpose of assessing whether a contract is onerous under IAS 37, the cost of fulfilling the contract comprises the costs that relate directly to the contract. Costs that relate directly to a contract include both the incremental costs of fulfilling that contract (e.g., direct labour and materials) and an allocation of other costs that relate directly to fulfilling that contract (e.g., an allocation of the depreciation charge for an item of property, plant and equipment used in fulfilling the contract as well as contract management and supervision costs). General and administrative costs do not relate directly to a contract and are excluded unless they are explicitly chargeable to the counterparty under the contract. The amendments are effective for annual periods beginning on or after January 1, 2022 and shall be applied to contracts for which an entity has not yet fulfilled all its obligations at the beginning of the annual reporting period in which it first applies the amendments. Earlier application is permitted. Any cumulative effect of initially applying the amendments shall be recognised as an adjustment to the opening equity at the date of initial application without restating the comparative information. The amendments are not expected to have any significant impact on the Group's financial statements.

*Annual Improvements to IFRSs 2018–2020* sets out amendments to IFRS 1, IFRS 9, Illustrative Examples accompanying IFRS 16, and IAS 41. Details of the amendments that are expected to be applicable to the Group are as follows:

- IFRS 9 *Financial Instruments*: clarifies the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf. An entity applies the amendment to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applies the amendment. The amendment is effective for annual periods beginning on or after January 1, 2022. Earlier application is permitted. The amendment is not expected to have a significant impact on the Group's financial statements.
- IFRS 16 *Leases*: removes the illustration of payments from the lessor relating to leasehold improvements in Illustrative Example 13 accompanying IFRS 16. This removes potential confusion regarding the treatment of lease incentives when applying IFRS 16.



## Notes to Financial Statements

December 31, 2020

### 2.4 Summary of significant accounting policies

#### Investments in associates

An associate is an entity in which the Group has a long term interest of generally not less than 20% of the equity voting rights and over which it is in a position to exercise significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies.

The Group's investments in associates are stated in the consolidated statement of financial position at the Group's share of net assets under the equity method of accounting, less any impairment losses. Adjustments are made to bring into line any dissimilar accounting policies that may exist.

The Group's share of the post-acquisition results and other comprehensive income of associates is included in the consolidated statement of profit or loss and consolidated statement of comprehensive income, respectively. In addition, when there has been a change recognized directly in the equity of the associate, the Group recognizes its share of any changes, when applicable, in the consolidated statement of changes in equity. Unrealized gains and losses resulting from transactions between the Group and its associates are eliminated to the extent of the Group's investments in the associates, except where unrealized losses provide evidence of an impairment of the assets transferred. Goodwill arising from the acquisition of associates is included as part of the Group's investments in associates.

If an investment in an associate becomes an investment in a joint venture or vice versa, the retained interest is not remeasured. Instead, the investment continues to be accounted for under the equity method. In all other cases, upon loss of significant influence over the associate or joint control over the joint venture, the Group measures and recognizes any retained investment at its fair value. Any difference between the carrying amount of the associate or joint venture upon loss of significant influence or joint control and the fair value of the retained investment and proceeds from disposal is recognized in profit or loss.

When an investment in an associate is classified as held for sale, it is accounted for in accordance with IFRS 5 *Non-current Assets Held for Sale and Discontinued Operations*.

#### Business combinations and goodwill

Business combinations are accounted for using the acquisition method. The consideration transferred is measured at the acquisition date fair value which is the sum of the acquisition date fair values of assets transferred by the Group, liabilities assumed by the Group to the former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. For each business combination, the Group elects whether to measure the non-controlling interests in the acquiree that are present ownership interests and entitle their holders to a proportionate share of net assets in the event of liquidation at fair value or at the proportionate share of the acquiree's identifiable net assets. All other components of non-controlling interests are measured at fair value. Acquisition-related costs are expensed as incurred.

## Notes to Financial Statements

December 31, 2020

### 2.4 Summary of significant accounting policies (continued)

#### Business combinations and goodwill (continued)

The Group determines that it has acquired a business when the acquired set of activities and assets includes an input and a substantive process that together significantly contribute to the ability to create outputs.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date.

If the business combination is achieved in stages, the previously held equity interest is remeasured at its acquisition date fair value and any resulting gain or loss is recognized in profit or loss.

Any contingent consideration to be transferred by the acquirer is recognized at fair value at the acquisition date. Contingent consideration classified as an asset or liability is measured at fair value with changes in fair value recognized in profit or loss. Contingent consideration that is classified as equity is not remeasured and subsequent settlement is accounted for within equity.

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred, the amount recognized for non-controlling interests and any fair value of the Group's previously held equity interests in the acquiree over the identifiable net assets acquired and liabilities assumed. If the sum of this consideration and other items is lower than the fair value of the net assets acquired, the difference is, after reassessment, recognized in profit or loss as a gain on bargain purchase.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. Goodwill is tested for impairment annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. The Group performs its annual impairment test of goodwill as at December 31. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units, or groups of cash-generating units, that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the Group are assigned to those units or groups of units.

Impairment is determined by assessing the recoverable amount of the cash-generating unit (group of cash-generating units) to which the goodwill relates. Where the recoverable amount of the cash-generating unit (group of cash-generating units) is less than the carrying amount, an impairment loss is recognized. An impairment loss recognized for goodwill is not reversed in a subsequent period.

## Notes to Financial Statements

December 31, 2020

### 2.4 Summary of significant accounting policies (continued)

#### Business combinations and goodwill (continued)

Where goodwill has been allocated to a cash-generating unit (or group of cash-generating units) and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on the disposal. Goodwill disposed of in these circumstances is measured based on the relative value of the operation disposed of and the portion of the cash-generating unit retained.

#### Fair value measurement

The Group measures its financial assets at fair value through profit or loss, financial assets designated at fair value through other comprehensive income and financial liabilities associated with put option at the end of each reporting period. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either in the principal market for the asset or liability, or in the absence of a principal market, in the most advantageous market for the asset or liability. The principal or the most advantageous market must be accessible by the Group. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

Level 1 — based on quoted prices (unadjusted) in active markets for identical assets or liabilities

Level 2 — based on valuation techniques for which the lowest level input that is significant to the fair value measurement is observable, either directly or indirectly

Level 3 — based on valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

## Notes to Financial Statements

December 31, 2020

### 2.4 Summary of significant accounting policies (continued)

#### Fair value measurement (continued)

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by reassessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

#### Impairment of non-financial assets

Where an indication of impairment exists, or when annual impairment testing for an asset is required (other than inventories, deferred tax assets, financial assets and investment properties), the asset's recoverable amount is estimated. An asset's recoverable amount is the higher of the asset's or cash-generating unit's value in use and its fair value less costs of disposal, and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is determined for the cash-generating unit to which the asset belongs.

An impairment loss is recognized only if the carrying amount of an asset exceeds its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. An impairment loss is charged to profit or loss in the period in which it arises in those expense categories consistent with the function of the impaired asset.

An assessment is made at the end of each reporting period as to whether there is an indication that previously recognized impairment losses may no longer exist or may have decreased. If such an indication exists, the recoverable amount is estimated. A previously recognized impairment loss of an asset other than goodwill is reversed only if there has been a change in the estimates used to determine the recoverable amount of that asset, but not to an amount higher than the carrying amount that would have been determined (net of any depreciation/amortization) had no impairment loss been recognized for the asset in prior years. A reversal of such an impairment loss is credited to profit or loss in the period in which it arises, unless the asset is carried at a revalued amount, in which case the reversal of the impairment loss is accounted for in accordance with the relevant accounting policy for that revalued asset.

#### Related parties

A party is considered to be related to the Group if:

(a) the party is a person or a close member of that person's family and that person:

(i) has control or joint control over the Group;

(ii) has significant influence over the Group; or

(iii) is a member of the key management personnel of the Group or of a parent of the Group;

## Notes to Financial Statements

December 31, 2020

### 2.4 Summary of significant accounting policies (continued)

#### Related parties (continued)

or

(b) the party is an entity where any of the following conditions applies:

- (i) the entity and the Group are members of the same group;
- (ii) one entity is an associate or joint venture of the other entity (or of a parent, subsidiary or fellow subsidiary of the other entity);
- (iii) the entity and the Group are joint ventures of the same third party;
- (iv) one entity is a joint venture of a third entity and the other entity is an associate of the third entity;
- (v) the entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group;
- (vi) the entity is controlled or jointly controlled by a person identified in (a);
- (vii) a person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity); and
- (viii) the entity, or any member of a group of which it is a part, provides key management personnel services to the Group or to the parent of the Group.

#### Property, plant and equipment and depreciation

Property, plant and equipment, other than construction in progress, are stated at cost less accumulated depreciation and any impairment losses. The cost of an item of property, plant and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use.

Expenditure incurred after items of property, plant and equipment have been put into operation, such as repairs and maintenance, is normally charged to profit or loss in the period in which it is incurred. In situations where the recognition criteria are satisfied, the expenditure for a major inspection is capitalized in the carrying amount of the asset as a replacement. Where significant parts of property, plant and equipment are required to be replaced at intervals, the Group recognizes such parts as individual assets with specific useful lives and depreciates them accordingly.

## Notes to Financial Statements

December 31, 2020

**2.4 Summary of significant accounting policies (continued)****Property, plant and equipment and depreciation (continued)**

Depreciation is calculated on the straight-line basis to write off the cost of each item of property, plant and equipment to its residual value over its estimated useful life. The principal annual rates used for this purpose are as follows:

Buildings	4.5% to 19.0%
Leasehold improvements	Over the shorter of the lease terms and estimated useful life
Furniture and fixtures	9.0% to 50.0%
Machinery	9.0% to 33.3%
Motor vehicles	9.0% to 23.8%

Where parts of an item of property, plant and equipment have different useful lives, the cost of that item is allocated on a reasonable basis among the parts and each part is depreciated separately. Residual values, useful lives and the depreciation method are reviewed, and adjusted if appropriate, at least at each financial year end.

An item of property, plant and equipment including any significant part initially recognized is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss on disposal or retirement recognized in profit or loss in the year the asset is derecognized is the difference between the net sales proceeds and the carrying amount of the relevant asset.

Construction in progress represents the Group's buildings, leasehold improvements, furniture and fixtures and machinery under construction, which are stated at cost less any impairment losses, and are not depreciated. Cost comprises the direct costs of construction during the period of construction. Construction in progress is reclassified to the appropriate category of property, plant and equipment when completed and ready for use.

**Investment properties**

Investment properties are interests in land and buildings (including the leasehold property held as a right-of-use asset which would otherwise meet the definition of an investment property) held to earn rental income and/or for capital appreciation, rather than for use in the production or supply of goods or services or for administrative purposes; or for sale in the ordinary course of business. Such properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are stated at cost less accumulated depreciation and any impairment losses.

Depreciation is calculated on the straight-line basis to write off the cost of each item of investment properties to its residual value over its estimated useful life of 20 to 40 years.

For a transfer from investment properties to owner-occupied properties, the deemed cost of a property for subsequent accounting is its carrying amount at the date of change in use and vice versa. No gain or loss is recognized in profit or loss during the change in use of the property.

## Notes to Financial Statements

December 31, 2020

### 2.4 Summary of significant accounting policies (continued)

#### Non-current assets and disposal groups held for sale

Non-current assets and disposal groups are classified as held for sale if their carrying amounts will be recovered principally through a sales transaction rather than through continuing use. For this to be the case, the asset or disposal group must be available for immediate sale in its present condition subject only to terms that are usual and customary for the sale of such assets or disposal groups and its sale must be highly probable. All assets and liabilities of a subsidiary classified as a disposal group are reclassified as held for sale regardless of whether the Group retains a non-controlling interest in its former subsidiary after the sale.

Non-current assets and disposal groups (other than investment properties and financial assets) classified as held for sale are measured at the lower of their carrying amounts and fair values less costs to sell. Property, plant and equipment and intangible assets classified as held for sale are not depreciated or amortized.

#### Intangible assets (other than goodwill)

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is the fair value at the date of acquisition. The useful lives of intangible assets are assessed to be either finite or indefinite. Intangible assets with finite lives are subsequently amortized over the useful economic lives of 2.5 to 12.5 years and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least at each financial year end.

Intangible assets with indefinite useful lives are tested for impairment annually either individually or at the cash-generating unit level. Such intangible assets are not amortized. The useful life of an intangible asset with indefinite life is reviewed annually to determine whether the indefinite life assessment continues to be supportable. If not, the change in the useful life assessment from indefinite to finite is accounted for on a prospective basis.

#### Trademarks

The cost of trademarks acquired in the business combination is the fair value at the date of acquisition. The Group intends to continuously renew the trademarks and such renewal is expected to be at little costs. Thus, the useful lives of these trademarks are considered to be indefinite as it is expected to contribute to net cash inflow of the Group indefinitely. Considering their indefinite useful lives, the trademarks are not amortized and individually tested for impairment annually. The useful life of trademark is reviewed annually to determine whether the indefinite life assessment continues to be supportable. If not, the change in the useful life assessment from indefinite to finite is accounted for on a prospective basis.

## Notes to Financial Statements

December 31, 2020

### 2.4 Summary of significant accounting policies (continued)

#### Intangible assets (other than goodwill) (continued)

##### Patents

Purchased patents are stated at cost less any impairment losses and are amortized on the straight-line basis over their remaining legal lives of 2.5 to 12.5 years since being purchased.

The patents acquired in business combinations included a wide range of portfolio of patents which covers and protects the design and utility for the technology that were applied in the Euro-Pro Group's products. Each patent can contribute to several products and can be used for several generations of products. The Group's technology is considered one of the successful factors to the business and operation. Based on the historical lives of the Group's products and technology, the technology content growth is slow and existing technology will be gradually developed and replaced by new technology. Management expected most of the estimated economic benefit would be realized in 10 years even though the remaining legal terms of individual registered patents are 15 years. The patents acquired in business combinations are subsequently amortized on the straight-line basis of 10 years, which is the shorter of the legal terms and the estimated useful life.

##### Retailer relationships

The Euro-Pro Group sells goods to most of the major retailers in the US and Canada. This retailer base has been very stable for many years. The retailer relationships can ensure that the Company has shelf space at these retailers. The Company expects that most of the estimated economic benefit will be realized in 9 years based on yearly attrition in revenue generated from these existing relationships. The retailer relationships acquired in business combinations are subsequently amortized on the straight-line basis over their estimated useful lives of 9 years.

##### Research and development costs

All research costs are charged to profit or loss as incurred.

Certain external consulting, prototype and legal expenditures incurred on projects to develop new core components of new product categories are capitalized and deferred only when the Group can demonstrate the technical feasibility of completing the intangible asset so that it will be available for use or sale, its intention to complete and its ability to use or sell the asset, how the asset will generate future economic benefits, the availability of resources to complete the project and the ability to measure reliably the expenditure during the development.

Product development expenditure which does not meet these criteria is expensed when incurred. Deferred development costs are stated at cost less any impairment losses and are amortized on the straight-line basis from the date when they are available for use over their estimated useful lives of 10 years with reference to the historical life cycle of core components of a similar kind which can be utilized in several generations of products.



## Notes to Financial Statements

December 31, 2020

### 2.4 Summary of significant accounting policies (continued)

#### Intangible assets (other than goodwill) (continued)

##### Software

Purchased software is stated at cost less any impairment losses and is amortized on the straight-line basis over its estimated useful lives of 5 to 10 years.

##### Leases

The Group assesses at contract inception whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

##### Group as a lessee

The Group applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Group recognizes lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

At inception or on reassessment of a contract that contains a lease component and non-lease components, the Group adopts the practical expedient not to separate non-lease components and to account for the lease component and the associated non-lease components (e.g., property management services for leases of properties) as a single lease component.

##### (a) Right-of-use assets

Right-of-use assets are recognized at the commencement date of the lease (that is the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and any impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognized, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Where applicable, the cost of a right-of-use asset also includes an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located. Right-of-use assets are depreciated on the straight-line basis over the shorter of the lease terms and the estimated useful lives of the assets as follows:

Leasehold land	50 years
Buildings	2 to 12 years
Motor vehicles	2 to 5 years

If ownership of the leased asset transfers to the Group by the end of the lease term or the cost reflects the exercise of a purchase option, depreciation is calculated using the estimated useful life of the asset.

## Notes to Financial Statements

December 31, 2020

### 2.4 Summary of significant accounting policies (continued)

#### Leases (continued)

##### Group as a lessee (continued)

###### (b) Lease liabilities

Lease liabilities are recognized at the commencement date of the lease at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for termination of a lease, if the lease term reflects the Group exercising the option to terminate the lease. The variable lease payments that do not depend on an index or a rate are recognized as an expense in the period in which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in lease payments (e.g., a change to future lease payments resulting from a change in an index or rate) or a change in assessment of an option to purchase the underlying asset.

###### (c) Short-term leases and leases of low-value assets

The Group applies the short-term lease recognition exemption to its short-term leases of machinery and equipment (that is those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the recognition exemption for leases of low-value assets to leases of office equipment and laptop computers that are considered to be of low value.

Lease payments on short-term leases and leases of low-value assets are recognized as an expense on the straight-line basis over the lease term.

##### Group as a lessor

When the Group acts as a lessor, it classifies at lease inception (or when there is a lease modification) each of its leases as either an operating lease or a finance lease.

## Notes to Financial Statements

December 31, 2020

### 2.4 Summary of significant accounting policies (continued)

#### Leases (continued)

##### Group as a lessor (continued)

Leases in which the Group does not transfer substantially all the risks and rewards incidental to ownership of an asset are classified as operating leases. When a contract contains lease and non-lease components, the Group allocates the consideration in the contract to each component on a relative stand-alone selling price basis. Rental income is accounted for on a straight-line basis over the lease terms and is included in revenue in profit or loss due to its operating nature. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as rental income. Contingent rents are recognized as revenue in the period in which they are earned.

Leases that transfer substantially all the risks and rewards incidental to ownership of an underlying asset to the lessee are accounted for as finance leases.

When the Group is an intermediate lessor, a sublease is classified as a finance lease or operating lease with reference to the right-of-use asset arising from the head lease. If the head lease is a short-term lease to which the Group applies the on-balance sheet recognition exemption, the Group classifies the sublease as an operating lease.

#### Investments and other financial assets

##### Initial recognition and measurement

Financial assets are classified, at initial recognition, as subsequently measured at amortized cost, fair value through other comprehensive income, and fair value through profit or loss.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. With the exception of trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient of not adjusting the effect of a significant financing component, the Group initially measures a financial asset at its fair value, plus in the case of a financial asset not at fair value through profit or loss, transaction costs. Trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient are measured at the transaction price determined under IFRS 15 in accordance with the policies set out for "Revenue recognition" below.

In order for a financial asset to be classified and measured at amortized cost or fair value through other comprehensive income, it needs to give rise to cash flows that are solely payments of principal and interest ("SPPI") on the principal amount outstanding. Financial assets with cash flows that are not SPPI are classified and measured at fair value through profit or loss, irrespective of the business model.

## Notes to Financial Statements

December 31, 2020

### 2.4 Summary of significant accounting policies (continued)

#### Investments and other financial assets (continued)

##### Initial recognition and measurement (continued)

The Group's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both. Financial assets classified and measured at amortized cost are held within a business model with the objective to hold financial assets in order to collect contractual cash flows, while financial assets classified and measured at fair value through other comprehensive income are held within a business model with the objective of both holding to collect contractual cash flows and selling. Financial assets which are not held within the aforementioned business models are classified and measured at fair value through profit or loss.

All regular way purchases and sales of financial assets are recognized on the trade date, that is, the date that the Group commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace.

##### Subsequent measurement

The subsequent measurement of financial assets depends on their classification as follows:

Financial assets at amortized cost (debt instruments)

Financial assets at amortized cost are subsequently measured using the effective interest method and are subject to impairment. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

Financial assets at fair value through other comprehensive income (debt instruments)

For debt investments at fair value through other comprehensive income, interest income, foreign exchange revaluation and impairment losses or reversals are recognized in profit or loss and computed in the same manner as for financial assets measured at amortized cost. The remaining fair value changes are recognized in other comprehensive income. Upon derecognition, the cumulative fair value change recognized in other comprehensive income is recycled to profit or loss.

Financial assets designated at fair value through other comprehensive income (equity investments)

Upon initial recognition, the Group can elect to classify irrevocably its equity investments as financial assets designated at fair value through other comprehensive income when they meet the definition of equity under IAS 32 *Financial Instruments: Presentation* and are not held for trading. The classification is determined on an instrument-by-instrument basis.

## Notes to Financial Statements

December 31, 2020

### 2.4 Summary of significant accounting policies (continued)

#### Investments and other financial assets (continued)

##### Subsequent measurement (continued)

Gains and losses on these financial assets are never recycled to profit or loss. Dividends are recognized as other income in profit or loss when the right of payment has been established, it is probable that the economic benefits associated with the dividends will flow to the Group and the amount of the dividends can be measured reliably, except when the Group benefits from such proceeds as a recovery of part of the cost of the financial asset, in which case such gains are recorded in other comprehensive income. Financial assets designated at fair value through other comprehensive income are not subject to impairment assessment.

Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with net changes in fair value recognized in profit or loss.

This category includes derivative instruments and equity investments which the Group had not irrevocably elected to classify at fair value through other comprehensive income. Dividends on equity investments classified as financial assets at fair value through profit or loss are also recognized as other income in profit or loss when the right of payment has been established, it is probable that the economic benefits associated with the dividends will flow to the Group and the amount of the dividends can be measured reliably.

A derivative embedded in a hybrid contract, with a financial liability or non-financial host, is separated from the host and accounted for as a separate derivative if the economic characteristics and risks are not closely related to the host; a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and the hybrid contract is not measured at fair value through profit or loss. Embedded derivatives are measured at fair value with changes in fair value recognised in the statement of profit or loss. Reassessment only occurs if there is either a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required or a reclassification of a financial asset out of the fair value through profit or loss category.

A derivative embedded within a hybrid contract containing a financial asset host is not accounted for separately. The financial asset host together with the embedded derivative is required to be classified in its entirety as a financial asset at fair value through profit or loss.

## Notes to Financial Statements

December 31, 2020

### 2.4 Summary of significant accounting policies (continued)

#### Derecognition of financial assets

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognized (i.e., removed from the Group's statement of financial position) when:

- the rights to receive cash flows from the asset have expired; or
- the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a "pass-through" arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risk and rewards of ownership of the asset. When it has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the Group continues to recognize the transferred asset to the extent of the Group's continuing involvement. In that case, the Group also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

#### Impairment of financial assets

The Group recognizes an allowance for expected credit losses ("ECLs") for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

#### General approach

ECLs are recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12 months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

## Notes to Financial Statements

December 31, 2020

### 2.4 Summary of significant accounting policies (continued)

#### Derecognition of financial assets (Continued)

##### General approach (continued)

At each reporting date, the Group assesses whether the credit risk on a financial instrument has increased significantly since initial recognition. When making the assessment, the Group compares the risk of a default occurring on the financial instrument as at the reporting date with the risk of a default occurring on the financial instrument as at the date of initial recognition and considers reasonable and supportable information that is available without undue cost or effort, including historical and forward-looking information.

The Group considers a financial asset in default when contractual payments are 90 days past due. However, in certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

Financial assets at amortized cost are subject to impairment under the general approach and they are classified within the following stages for measurement of ECLs except for trade receivables which apply the simplified approach as detailed below.

Stage 1 — Financial instruments for which credit risk has not increased significantly since initial recognition and for which the loss allowance is measured at an amount equal to 12-month ECLs

Stage 2 — Financial instruments for which credit risk has increased significantly since initial recognition but that are not credit-impaired financial assets and for which the loss allowance is measured at an amount equal to lifetime ECLs

Stage 3 — Financial assets that are credit-impaired at the reporting date (but that are not purchased or originated credit-impaired) and for which the loss allowance is measured at an amount equal to lifetime ECLs

##### Simplified approach

For trade receivables that do not contain a significant financing component or when the Group applies the practical expedient of not adjusting the effect of a significant financing component, the Group applies the simplified approach in calculating ECLs. Under the simplified approach, the Group does not track changes in credit risk, but instead recognizes a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

## Notes to Financial Statements

December 31, 2020

### 2.4 Summary of significant accounting policies (continued)

#### Financial liabilities (other than those associated with put option)

##### Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as loans and borrowings, or payables.

All financial liabilities are recognized initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Group's financial liabilities include trade and bills payables, financial liabilities included in other payables and accruals, interest-bearing bank borrowings and lease liabilities.

##### Subsequent measurement

The subsequent measurement of financial liabilities depends on their classification as follows:

##### Financial liabilities at amortized cost (loans and borrowings)

After initial recognition, interest-bearing bank borrowings are subsequently measured at amortized cost, using the effective interest rate method unless the effect of discounting would be immaterial, in which case they are stated at cost. Gains and losses are recognized in profit or loss when the liabilities are derecognized as well as through the effective interest rate amortization process.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the effective interest rate. The effective interest rate amortization is included in finance costs in the statement of profit or loss.

##### Derecognition of financial liabilities

A financial liability is derecognized when the obligation under the liability is discharged or canceled, or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and a recognition of a new liability, and the difference between the respective carrying amounts is recognized in profit or loss.



## Notes to Financial Statements

December 31, 2020

### 2.4 Summary of significant accounting policies (continued)

#### Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position if there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously.

#### Derivative financial instruments and hedge accounting

##### Initial recognition and subsequent measurement

The Group uses derivative financial instruments, such as forward currency contracts and interest rate swaps, to hedge its foreign currency risk and interest rate risk, respectively. Such derivative financial instruments are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at fair value. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative.

Any gains or losses arising from changes in fair value of derivatives are taken directly to the statement of profit or loss, except for the effective portion of cash flow hedges, which is recognised in other comprehensive income and later reclassified to profit or loss when the hedged item affects profit or loss.

For the purpose of hedge accounting, hedges are classified as:

- fair value hedges when hedging the exposure to changes in the fair value of a recognised asset or liability or an unrecognised firm commitment; or
- cash flow hedges when hedging the exposure to variability in cash flows that is either attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction, or a foreign currency risk in an unrecognised firm commitment; or
- hedges of a net investment in a foreign operation.

At the inception of a hedge relationship, the Group formally designates and documents the hedge relationship to which the Group wishes to apply hedge accounting, the risk management objective and its strategy for undertaking the hedge.

## Notes to Financial Statements

December 31, 2020

### 2.4 Summary of significant accounting policies (continued)

#### Derivative financial instruments and hedge accounting (continued)

##### Initial recognition and subsequent measurement (continued)

The documentation includes identification of the hedging instrument, the hedged item, the nature of the risk being hedged and how the Group will assess whether the hedging relationship meets the hedge effectiveness requirements (including the analysis of sources of hedge ineffectiveness and how the hedge ratio is determined). A hedging relationship qualifies for hedge accounting if it meets all of the following effectiveness requirements:

- There is “an economic relationship” between the hedged item and the hedging instrument.
- The effect of credit risk does not “dominate the value changes” that result from that economic relationship.
- The hedge ratio of the hedging relationship is the same as that resulting from the quantity of the hedged item that the Group actually hedges and the quantity of the hedging instrument that the Group actually uses to hedge that quantity of hedged item.

Hedges which meet all the qualifying criteria for hedge accounting are accounted for as follows:

##### Cash flow hedges

The effective portion of the gain or loss on the hedging instrument is recognised directly in other comprehensive income in the cash flow hedge reserve, while any ineffective portion is recognised immediately in the statement of profit or loss. The cash flow hedge reserve is adjusted to the lower of the cumulative gain or loss on the hedging instrument and the cumulative change in fair value of the hedged item.

##### Fair value hedges

The change in the fair value of a hedging instrument is recognised in the statement of profit or loss as other expenses. The change in the fair value of the hedged item attributable to the risk hedged is recorded as a part of the carrying amount of the hedged item and is also recognised in the statement of profit or loss as other expenses.

For fair value hedges relating to items carried at amortised cost, the adjustment to carrying value is amortised through the statement of profit or loss over the remaining term of the hedge using the effective interest rate method. Effective interest rate amortisation may begin as soon as an adjustment exists and shall begin no later than when the hedged item ceases to be adjusted for changes in its fair value attributable to the risk being hedged. If the hedged item is derecognised, the unamortised fair value is recognised immediately in the statement of profit or loss.

## Notes to Financial Statements

December 31, 2020

### 2.4 Summary of significant accounting policies (continued)

#### Derivative financial instruments and hedge accounting (continued)

##### Fair value hedges (continued)

When an unrecognised firm commitment is designated as a hedged item, the subsequent cumulative change in the fair value of the firm commitment attributable to the hedged risk is recognised as an asset or liability with a corresponding gain or loss recognised in the statement of profit or loss. The changes in the fair value of the hedging instrument are also recognised in the statement of profit or loss.

##### Current versus non-current classification

Derivative instruments that are not designated as effective hedging instruments are classified as current or non-current or separated into current and non-current portions based on an assessment of the facts and circumstances (i.e., the underlying contracted cash flows).

- Where the Group expects to hold a derivative as an economic hedge (and does not apply hedge accounting) for a period beyond 12 months after the end of the reporting period, the derivative is classified as non-current (or separated into current and non-current portions) consistently with the classification of the underlying item.
- Embedded derivatives that are not closely related to the host contract are classified consistently with the cash flows of the host contract.
- Derivative instruments that are designated as, and are effective hedging instruments, are classified consistently with the classification of the underlying hedged item. The derivative instruments are separated into current portions and non-current portions only if a reliable allocation can be made.

#### Treasury shares

Own equity instruments which are reacquired and held by the Company or the Group (treasury shares) are recognized directly in equity at cost. No gain or loss is recognized in profit or loss on the purchase, sale, issue or cancelation of the Group's own equity instruments.

#### Inventories

Inventories are stated at the lower of cost and net realizable value. Cost is determined on the first-in, first-out basis and, in the case of finished goods, comprises direct materials, direct labor and an appropriate proportion of overheads. Net realizable value is based on estimated selling prices less any estimated costs to be incurred to completion and disposal.

## Notes to Financial Statements

December 31, 2020

### 2.4 Summary of significant accounting policies (continued)

#### Cash and cash equivalents

For the purpose of the consolidated statement of cash flows, cash and cash equivalents comprise cash on hand and demand deposits, and short term highly liquid investments that are readily convertible into known amounts of cash, are subject to an insignificant risk of changes in value, and have a short maturity of generally within three months when acquired, less bank overdrafts which are repayable on demand and form an integral part of the Group's cash management.

For the purpose of the consolidated statement of financial position, cash and cash equivalents comprise cash on hand and at banks, including current deposits, which are not restricted as to use.

#### Provisions

A provision is recognized when a present obligation (legal or constructive) has arisen as a result of a past event and it is probable that a future outflow of resources will be required to settle the obligation, provided that a reliable estimate can be made of the amount of the obligation.

When the effect of discounting is material, the amount recognized for a provision is the present value at the end of the reporting period of the future expenditures expected to be required to settle the obligation. The increase in the discounted present value amount arising from the passage of time is included in finance costs in the statement of profit or loss.

The Group provides for warranties in relation to the sale of certain products and the provision of services for general repairs of defects occurring during the warranty period. Provisions for these assurance-type warranties granted by the Group are recognized based on sales volume and past experience of the level of repairs and returns.

#### Income tax

Income tax comprises current and deferred tax. Income tax relating to items recognized outside profit or loss is recognized outside profit or loss, either in other comprehensive income or directly in equity.

Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period, taking into consideration interpretations and practices prevailing in the countries in which the Group operates.

Deferred tax is provided using the liability method, on all temporary differences at the end of the reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

## Notes to Financial Statements

December 31, 2020

### 2.4 Summary of significant accounting policies (continued)

#### Income tax (continued)

Deferred tax liabilities are recognized for all taxable temporary differences, except:

- when the deferred tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporary differences associated with investments in subsidiaries and associates, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognized for all deductible temporary differences, and the carryforward of unused tax credits and any unused tax losses. Deferred tax assets are recognized to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carryforward of unused tax credits and unused tax losses can be utilized, except:

- when the deferred tax asset relating to the deductible temporary differences arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of deductible temporary differences associated with investments in subsidiaries and associates, deferred tax assets are only recognized to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are reassessed at the end of each reporting period and are recognized to the extent that it has become probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets and deferred tax liabilities are offset if and only if the Group has a legally enforceable right to set off current tax assets and current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realize the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

## Notes to Financial Statements

December 31, 2020

### 2.4 Summary of significant accounting policies (continued)

#### Government grants

Government grants are recognized at their fair value where there is reasonable assurance that the grant will be received and all attaching conditions will be complied with. When the grant relates to an expense item, it is recognized as income on a systematic basis over the periods that the costs, for which it is intended to compensate, are expensed.

Where the grant relates to an asset, the fair value is credited to a deferred revenue account and is released to profit or loss over the expected useful life of the relevant asset by equal annual instalments or deducted from the carrying amount of the asset and released profit or loss by way of a reduced depreciation charge.

#### Revenue recognition

##### Revenue from contracts with customers

Revenue from contracts with customers is recognized when control of goods or services is transferred to the customers at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services.

When the consideration in a contract includes a variable amount, the amount of consideration is estimated to which the Group will be entitled in exchange for transferring the goods or services to the customer. The variable consideration is estimated at contract inception and constrained until it is highly probable that a significant revenue reversal in the amount of cumulative revenue recognized will not occur when the associated uncertainty with the variable consideration is subsequently resolved.

When the contract contains a financing component which provides the customer with a significant benefit of financing the transfer of goods or services to the customer for more than one year, revenue is measured at the present value of the amount receivable, discounted using the discount rate that would be reflected in a separate financing transaction between the Group and the customer at contract inception. When the contract contains a financing component which provides the Group with a significant financial benefit for more than one year, revenue recognized under the contract includes the interest expense accreted on the contract liability under the effective interest method. For a contract where the period between the payment by the customer and the transfer of the promised goods or services is one year or less, the transaction price is not adjusted for the effects of a significant financing component, using the practical expedient in IFRS 15.

Revenue from the sale of products is recognized at the point in time when control of the asset is transferred to the customer, generally on delivery of the products.

Some contracts for the sale of products provide customers with rights of return and sales rebate. The Group provides extended warranties which are accounted for as service-type warranties. The rights of return and sales rebates give rise to variable consideration. Consideration payable to a customer also includes credit that can be applied against amounts owed to the Group. The Group accounts for consideration payable to a customer as a reduction of the transaction price unless the payment to the customer is in exchange for a distinct good or service.

## Notes to Financial Statements

December 31, 2020

### 2.4 Summary of significant accounting policies (continued)

#### Revenue recognition (continued)

##### Revenue from contracts with customers (continued)

(i) Variable consideration

(a) Rights of return

For contracts which provide a customer with a right to return the goods, either the expected value method or the most likely amount method is used to estimate the goods for different contracts that will not be returned. The selected method best predicts the amount of variable consideration to which the Group will be entitled for different contracts and customers. The requirements in IFRS 15 on constraining estimates of variable consideration are applied in order to determine the amount of variable consideration that can be included in the transaction price. For goods that are expected to be returned, instead of revenue, a refund liability is recognized. A right-of-return asset (and the corresponding adjustment to cost of sales) is also recognized for the right to recover products from a customer.

(b) Sales rebates

Various types of sales rebates may be provided to different customers. Rebates are offset against amounts payable by the customer. To estimate the variable consideration for the expected future rebates, the most likely amount method is used because this method best predicts the amount of variable consideration in the contract, given the large number of customer contracts that have similar characteristics. The requirements on constraining estimates of variable consideration are applied and a refund liability for the expected future rebates is recognized.

(ii) Consideration payable to a customer

The Group accounts for consideration payable to a customer as a reduction of revenue unless the payment to the customer is in exchange for a distinct good or service that the customer transfers to the Group. If the consideration payable to a customer includes a variable amount, the Group estimates the transaction price, including assessing whether the estimate of variable consideration is constrained. To estimate the variable consideration, the most likely amount method is used, as this method best predicts the amount of variable consideration, given the large number of customer contracts that have similar characteristics.

(iii) Extended warranties

The Group generally provides warranties for general repairs of defects that existed at the time of sale, as required by law. As such, most warranties are assurance-type warranties. However, in certain contracts, the Group provides extended warranties. Such warranties are accounted for as service-type warranties and, therefore, are accounted for as separate performance obligations to which the Group recognizes contract liabilities for the unfulfilled extended warranties by allocating a portion of the transaction price based on the relative stand-alone selling price. Revenue is subsequently recognized over time based on the time elapsed.

## Notes to Financial Statements

December 31, 2020

### 2.4 Summary of significant accounting policies (continued)

#### Revenue recognition (continued)

##### Other income

Interest income is recognized on an accrual basis using the effective interest method by applying the rate that exactly discounts the estimated future cash receipts over the expected life of the financial instrument or a shorter period, when appropriate, to the net carrying amount of the financial asset.

Rental income is recognized on a time proportion basis over the lease terms.

Dividend income is recognized when the shareholders' right to receive payment has been established, it is probable that the economic benefits associated with the dividends will flow to the Group and the amount of the dividend can be measured reliably.

##### Contract liabilities

A contract liability is recognized when a payment is received or a payment is due (whichever is earlier) from a customer before the Group transfers the related goods or services. Contract liabilities are recognized as revenue when the Group performs under the contract (i.e., transfers control of the related goods or services to the customer).

##### Contract costs

Other than the costs which are capitalised as inventories, property, plant and equipment and intangible assets, costs incurred to fulfil a contract with a customer are capitalised as an asset if all of the following criteria are met:

- (a) The costs relate directly to a contract or to an anticipated contract that the entity can specifically identify.
- (b) The costs generate or enhance resources of the entity that will be used in satisfying (or in continuing to satisfy) performance obligations in the future.
- (c) The costs are expected to be recovered.

The capitalised contract costs are amortised and charged to the statement of profit or loss on a systematic basis that is consistent with the transfer to the customer of the goods or services to which the asset relates. Other contract costs are expensed as incurred.

##### Right-of-return assets

A right-of-return asset is recognized for the right to recover the goods expected to be returned by customers. The asset is measured at the former carrying amount of the goods to be returned, less any expected costs to recover the goods and any potential decreases in the value of the returned goods. The Group updates the measurement of the asset for any revisions to the expected level of returns and any additional decreases in the value of the returned goods.



## Notes to Financial Statements

December 31, 2020

### 2.4 Summary of significant accounting policies (continued)

#### Refund liabilities

A refund liability is recognized for the obligation to refund some or all of the consideration received (or receivable) from a customer and is measured at the amount the Group ultimately expects it will have to return to the customer. The Group updates its estimates of refund liabilities (and the corresponding change in the transaction price) at the end of each reporting period.

#### Share-based payments

Some subsidiaries of the Company operate share award schemes for the purpose of providing incentives and rewards to eligible participants who contribute to the success of the Group's operations. Employees (including directors) of the Group receive remuneration in the form of share-based payments, whereby employees render services as consideration for equity instruments ("**equity-settled transactions**").

The cost of equity-settled transactions with employees for grants is measured by reference to the fair value at the date on which they are granted. The fair value is determined by an external valuer, further details of which are given in note 34 to the financial statements.

The cost of equity-settled transactions is recognized in employee benefit expense, together with a corresponding increase in equity, over the period in which the performance and/or service conditions are fulfilled. The cumulative expense recognized for equity-settled transactions at the end of each reporting period until the vesting date reflects the extent to which the vesting period has expired and the Group's best estimate of the number of equity instruments that will ultimately vest. The charge or credit to profit or loss for a period represents the movement in the cumulative expense recognized as at the beginning and end of that period.

Service and non-market performance conditions are not taken into account when determining the grant date fair value of awards, but the likelihood of the conditions being met is assessed as part of the Group's best estimate of the number of equity instruments that will ultimately vest. Market performance conditions are reflected within the grant date fair value. Any other conditions attached to an award, but without an associated service requirement, are considered to be non-vesting conditions. Non-vesting conditions are reflected in the fair value of an award and lead to an immediate expensing of an award unless there are also service and/or performance conditions.

For awards that do not ultimately vest because non-market performance and/or service conditions have not been met, no expense is recognized. Where awards include a market condition or non-vesting condition, the transactions are treated as vesting irrespective of whether the market or non-vesting condition is satisfied, provided that all other performance or service conditions are satisfied.

Where the terms of an equity-settled award are modified, as a minimum an expense is recognized as if the terms had not been modified, if the original terms of the award are met. In addition, an expense is recognized for any modification that increases the total fair value of the share-based payments, or is otherwise beneficial to the employee as measured at the date of modification.

## Notes to Financial Statements

December 31, 2020

### 2.4 Summary of significant accounting policies (continued)

#### Share-based payments (continued)

Where an equity-settled award is cancelled, it is treated as if it had vested on the date of cancellation, and any expense not yet recognized for the award is recognized immediately. This includes any award where non-vesting conditions within the control of either the Group or the employee are not met. However, if a new award is substituted for the cancelled award, and is designated as a replacement award on the date that it is granted, the cancelled and new awards are treated as if they were a modification of the original award, as described in the previous paragraph. The dilutive effect of outstanding restricted shares is reflected as additional share dilution in the computation of earnings per share.

The dilutive effect of outstanding options is reflected as additional share dilution in the computation of earnings per share.

#### Other employee benefits

##### PRC contribution plan

Pursuant to the relevant PRC laws and regulations, each of the PRC subsidiaries of the Group is required to participate in a retirement benefit scheme organized by the local municipal government whereby the Group is required to contribute a certain percentage of the salaries of its employees to the retirement benefit scheme. The only obligation of the Group with respect to the retirement benefit scheme is to pay the ongoing required contributions. Contributions made to the defined contribution retirement benefit scheme are charged to profit or loss as incurred.

##### Defined contribution plan

Some subsidiaries of the Group maintain a defined contribution retirement plan under Section 401(k) of the United States Internal Revenue Code. The plan covers all United States full-time employees of the Group. An eligible employee may elect to make a before-tax contribution of 100% of his other compensation through payroll deductions with a dollar limit of US\$19,500 and US\$19,000 for the years ended December 31, 2020 and 2019, respectively. The Group matches the first 3% of participant contributions at 100% and the next 2% of contributions at 50%, for a maximum matching percentage of 4%.

##### Pension scheme

The Group operates a defined contribution Mandatory Provident Fund retirement benefit scheme (the "MPF Scheme") under the Mandatory Provident Fund Schemes Ordinance for all of its Hong Kong employees. Contributions are made based on a percentage of the employees' basic salaries and are charged to profit or loss as they become payable in accordance with the rules of the MPF Scheme. The assets of the MPF Scheme are held separately from those of the Group in an independently administered fund. The Group's employer contributions vest fully with the employees when contributed into the MPF Scheme.

## Notes to Financial Statements

December 31, 2020

### 2.4 Summary of significant accounting policies (continued)

#### Other employee benefits (continued)

##### Termination benefits

Termination benefits are recognized at the earlier of when the Group can no longer withdraw the offer of those benefits and when the Group recognizes restructuring costs involving the payment of termination benefits.

##### Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, i.e., assets that necessarily take a substantial period of time to get ready for their intended use or sale, are capitalized as part of the cost of those assets. The capitalization of such borrowing costs ceases when the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs capitalized. All other borrowing costs are expensed in the period in which they are incurred. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

##### Dividends

Final dividends are recognized as a liability when they are approved by the shareholders in a general meeting. Proposed final dividends are disclosed in the notes to the financial statements.

Interim dividends are simultaneously proposed and declared, because the Company's memorandum and articles of association grant the directors the authority to declare interim dividends. Consequently, interim dividends are recognized immediately as a liability when they are proposed and declared.

##### Foreign currencies

These financial statements are presented in US\$, which is the Company's functional currency. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. Foreign currency transactions recorded by the entities in the Group are initially recorded using their respective functional currency rates prevailing at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency rates of exchange ruling at the end of the reporting period. Differences arising on settlement or translation of monetary items are recognized in profit or loss.

## Notes to Financial Statements

December 31, 2020

### 2.4 Summary of significant accounting policies (continued)

#### Foreign currencies (continued)

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was measured. The gain or loss arising on translation of a non-monetary item measured at fair value is treated in line with the recognition of the gain or loss on change in fair value of the item (i.e., translation difference on the item whose fair value gain or loss is recognized in other comprehensive income or profit or loss is also recognized in other comprehensive income or profit or loss, respectively).

In determining the exchange rate on initial recognition of the related asset, expense or income on the derecognition of a non-monetary asset or non-monetary liability relating to an advance consideration, the date of initial transaction is the date on which the Group initially recognizes the non-monetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, the Group determines the transaction date for each payment or receipt of the advance consideration.

The functional currencies of certain overseas subsidiaries are currencies other than US\$. As at the end of the reporting period, the assets and liabilities of these entities are translated into US\$ at the exchange rates prevailing at the end of the reporting period and their statements of profit or loss are translated into US\$ at the weighted average exchange rates for the year.

The resulting exchange differences are recognized in other comprehensive income and accumulated in a separate component of equity. On disposal of a foreign operation, the component of other comprehensive income relating to that particular foreign operation is recognized in profit or loss.

Any goodwill arising on the acquisition of a foreign operation and any fair value adjustments to the carrying amounts of assets and liabilities arising on acquisition are treated as assets and liabilities of the foreign operation and translated at the closing rate.

For the purpose of the consolidated statement of cash flows, the cash flows of overseas subsidiaries are translated into US\$ at the exchange rates ruling at the dates of the cash flows. Frequently recurring cash flows of overseas subsidiaries which arise throughout the year are translated into US\$ at the weighted average exchange rates for the year.

## Notes to Financial Statements

December 31, 2020

### 3. Significant accounting judgments and estimates

The preparation of the Group's financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and their accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amounts of the assets or liabilities affected in the future.

#### Judgments

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the financial statements:

#### Revenue from contracts with customers

The Group applied the following judgments that significantly affect the determination of the amount of revenue from contracts with customers:

Certain contracts for the sale of products include a right of return and sales rebates that give rise to variable consideration. In estimating the variable consideration, the Group is required to use either the expected value method or the most likely amount method based on which method better predicts the amount of consideration to which it will be entitled.

The Group determined that using a combination of the most likely amount and the expected value method is appropriate in estimating the variable consideration for the sale of products with rights of return. The selected method best predicts the amount of variable consideration to which the Group will be entitled for different contracts and customers. In estimating the variable consideration for the sale of products with sales rebates and consideration payable to a customer, the Group determined that using the most likely amount method is appropriate.

Before including any amount of variable consideration in the transaction price, the Group considers whether the amount of variable consideration is constrained. The Group determined that the estimates of variable consideration are not constrained based on its historical experience, business forecast and the current economic conditions. In addition, the uncertainty on the variable consideration will be resolved within a short time frame.

## Notes to Financial Statements

December 31, 2020

### 3. Significant accounting judgments and estimates (continued)

#### Judgments (continued)

##### Property lease classification — Group as lessor

The Group has entered into commercial property leases on its investment property portfolio. The Group has determined, based on an evaluation of the terms and conditions of the arrangements, such as the lease term not constituting a major part of the economic life of the commercial property and the present value of the minimum lease payments not amounting to substantially all the fair value of the commercial property, that it retains substantially all the significant risks and rewards incidental to ownership of these properties which are leased out and accounts for the contracts as operating leases.

##### Estimation uncertainty

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below.

##### Variable consideration for returns, sales rebates and consideration payable to a customer

The Group estimates variable consideration to be included in the transaction price for the sale of products with rights of return, sales rebates and consideration payable to a customer.

The Group developed a statistical model for forecasting sales returns. The model used the historical return data of each product to come up with expected return percentages. These percentages are applied to determine the expected value of the variable consideration. Any significant changes in experience as compared to historical return pattern will impact the expected return percentages estimated by the Group.

The Group's expected sales rebates are analyzed on a per customer basis for contracts that are subject to different percentages of gross purchase by product categories. Determining whether a customer will likely be entitled to a sales rebates depends on the customer's historical rebate entitlement and accumulated purchases to date and the negotiated terms of the sales rebates programs.

The model uses the historical purchasing patterns and rebate entitlement of customers to determine the expected rebate percentages and the expected value of the variable consideration. Any significant changes in experience as compared to historical purchasing patterns and rebate entitlements of customers will impact the expected rebate percentages estimated by the Group.

The Group's expected consideration payable to customers is analyzed on a per customer basis. Determining whether a customer will likely be entitled to the payment and whether the payment will be for a distinct good or service from the customer depends on the customer's historical entitlement and the negotiated terms of the different promotion programs.

## Notes to Financial Statements

December 31, 2020

### 3. Significant accounting judgments and estimates (continued)

#### Estimation uncertainty (continued)

##### Variable consideration for returns, sales rebates and consideration payable to a customer (continued)

The Group updates its assessment of expected returns, sales rebates and consideration payable to a customer monthly and the refund liabilities are adjusted accordingly. Estimates of expected returns, sales rebates and consideration payable to a customer are sensitive to changes in circumstances and the Group's past experience regarding returns, sales rebates and consideration payable to a customer entitlement may not be representative of customers' actual returns, sales rebates and consideration payable to a customer entitlement in the future. The amount recognized as refund liabilities as at December 31, 2020 was US\$240,059,000 (2019: US\$140,222,000) for the expected returns, sales rebates and consideration payable to a customer.

##### Impairment of goodwill and intangible assets with indefinite useful lives

The Group determines whether goodwill and intangible assets with indefinite useful lives are impaired at least on an annual basis. This requires an estimation of the value in use of the cash-generating units to which the goodwill and intangible assets with indefinite useful lives are allocated. Estimating the value in use requires the Group to make an estimate of the expected future cash flows from the cash-generating units and also to choose a suitable discount rate in order to calculate the present value of those cash flows. The carrying amount of goodwill as at December 31, 2020 was US\$848,238,000 (2019: US\$839,767,000) and the carrying amount of intangible assets with indefinite useful lives as at December 31, 2020 was US\$384,044,000 (2019: US\$384,044,000). Further details are given in notes 18 and 19 to the financial statements.

##### Leases — Estimating the incremental borrowing rate

The Group cannot readily determine the interest rate implicit in a lease, and therefore, it uses an incremental borrowing rate ("IBR") to measure lease liabilities. The IBR is the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Group "would have to pay", which requires estimation when no observable rates are available (such as for subsidiaries that do not enter into financing transactions) or when it needs to be adjusted to reflect the terms and conditions of the lease (for example, when leases are not in the subsidiary's functional currency). The Group estimates the IBR using observable inputs (such as market interest rates) when available and is required to make certain entity-specific estimates (such as the subsidiary's stand-alone credit rating).

## Notes to Financial Statements

December 31, 2020

### 3. Significant accounting judgments and estimates (continued)

#### Estimation uncertainty (continued)

#### Impairment of non-financial assets (other than goodwill and intangible assets with indefinite useful life)

The Group assesses whether there are any indicators of impairment for all non-financial assets (including the right-of-use assets) at the end of each reporting period. Indefinite life intangible assets are tested for impairment annually and at other times when such an indicator exists. Other non-financial assets are tested for impairment when there are indicators that the carrying amounts may not be recoverable. An impairment exists when the carrying value of an asset or a cash-generating unit exceeds its recoverable amount, which is the higher of its fair value less costs of disposal and its value in use. The calculation of the fair value less costs of disposal is based on available data from binding sales transactions in an arm's length transaction of similar assets or observable market prices less incremental costs for disposing of the asset. When value in use calculations are undertaken, management must estimate the expected future cash flows from the asset or cash-generating unit and choose a suitable discount rate in order to calculate the present value of those cash flows.

#### Deferred tax assets

Deferred tax assets are recognized for unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilized. Significant management judgment is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and level of future taxable profits together with future tax planning strategies. The carrying value of deferred tax assets relating to recognized tax losses at December 31, 2020 was US\$1,573,000 (2019: US\$4,294,000). The amount of unrecognized tax losses at December 31, 2020 was US\$55,395,000 (2019: US\$51,170,000).

#### Fair value of financial assets

Where the fair value of financial assets recorded in the statement of financial position cannot be derived from active markets, they are determined using valuation techniques including the discounted cash flow model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of estimates is required in establishing fair values. The estimates include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

The Group classifies the fair value of these financial assets as Level 3. The fair value of the financial assets at December 31, 2020 was US\$323,145,000 (2019: US\$122,623,000). Further details are included in note 21 to the financial statements.



## Notes to Financial Statements

December 31, 2020

### 3. Significant accounting judgments and estimates (continued)

#### Estimation uncertainty (continued)

##### Equity-settled share award schemes

The cost of equity-settled transactions with employees is measured by reference to the fair value at the date at which they are granted. The fair value is determined by an external valuer using the discounted cash flow method and guideline company method, which involve estimating performance conditions, service conditions and leaver rate as detailed in note 33 to the financial statements.

The cost of equity-settled transactions is recognized in employee benefit expense, together with a corresponding increase in equity, over the period in which the performance and service conditions are fulfilled. The cumulative expense recognized for equity-settled transactions at the end of each reporting period until the vesting date reflects the extent to which the vesting period has expired and the Group's best estimate of the number of equity instruments that will ultimately vest.

Service and non-market performance conditions are not taken into account when determining the grant date fair value of awards, but the likelihood of the conditions being met is assessed as part of the Group's best estimate of the number of equity instruments that will ultimately vest. Any other conditions attached to an award, but without an associated service requirement, are considered to be non-vesting conditions. Non-vesting conditions are reflected in the fair value of an award and lead to an immediate expensing of an award unless there are also service and/or performance conditions.

##### Development costs

Development costs are capitalized in accordance with the accounting policy for research and development costs in note 2.4 to the financial statements. Determining the amounts to be capitalized requires management to make assumptions regarding the expected future cash generation of the assets, discount rates to be applied and the expected period of benefits. At December 31, 2020, the best estimate of the carrying amount of capitalized development costs was US\$39,979,000 (2019: US\$27,696,000).

## Notes to Financial Statements

December 31, 2020

### 4. Operating segment information

For management purposes, the Group is organized into business units based on its operations and has two reportable operating segments of Joyoung and SharkNinja.

- (a) the Joyoung segment was involved in the design, manufacture, marketing, export and distribution of small kitchen electrical appliances; and
- (b) the SharkNinja segment was involved in the design, marketing, manufacture, export, import and distribution of a full range of floor care products, hard-surface steam cleaning products and small kitchen appliances products.

Management monitors the results of the Group's operating segments separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on reportable segment profit, which is a measure of adjusted profit before tax. The adjusted profit before tax is measured consistently with the Group's profit before tax except the head office and corporate income and expenses which are excluded from such measurement. The head office and corporate income and expenses include exchange gains or losses, interest income, non-lease-related finance costs, and other unallocated corporate income and expenses.

## Notes to Financial Statements

December 31, 2020

## 4. Operating segment information (continued)

Year ended December 31, 2020	Joyoung US\$'000	SharkNinja US\$'000	Total US\$'000
<b>Segment revenue</b>			
Sales to external customers	1,463,147	2,732,669	4,195,816
Intersegment sales	108,258	20,496	128,754
	1,571,405	2,753,165	4,324,570
Reconciliation:			
Elimination of intersegment sales			(128,754)
Revenue (note 5)			4,195,816
<b>Segment results</b>	154,788	487,216	642,004
Reconciliation:			
Interest income			4,301
Exchange losses			(6,269)
Unallocated income			3,711
Finance costs			(74,912)
Corporate and other unallocated expenses			(42,060)
Profit before tax			526,775
<b>Other segment information</b>			
Share of profits and losses of associates	159	—	159
Impairment losses recognized in profit or loss	3,114	12,695	15,809
Depreciation and amortization	15,293	89,625	104,918
Interest income	4,336	2,545	6,881
Finance costs	2,684	2,897	5,581
Investments in associates	26,688	—	26,688
Capital expenditure*	8,949	120,797	129,746

## Notes to Financial Statements

December 31, 2020

## 4. Operating segment information (continued)

Year ended December 31, 2019	Joyoung US\$'000	SharkNinja US\$'000	Total US\$'000
<b>Segment revenue</b>			
Sales to external customers	1,279,984	1,736,110	3,016,094
Intersegment sales	55,348	12,496	67,844
	1,335,332	1,748,606	3,083,938
Reconciliation:			
Elimination of intersegment sales			(67,844)
Revenue (note 5)			3,016,094
<b>Segment results</b>			
	133,749	99,976	233,725
Reconciliation:			
Interest income			2,175
Exchange losses			(1,741)
Unallocated income			1,684
Finance costs			(78,001)
Corporate and other unallocated expenses			(38,862)
Profit before tax			118,980
<b>Other segment information</b>			
Share of profits and losses of associates	2,450	—	2,450
Impairment losses recognized in profit or loss	(736)	2,522	1,786
Depreciation and amortization	15,313	77,860	93,173
Interest income	3,621	136	3,757
Finance costs	3,056	2,659	5,715
Investments in associates	35,606	—	35,606
Capital expenditure*	18,560	76,876	95,436

\* Capital expenditure consists of additions to property, plant and equipment, investment properties, prepaid land lease payments, right-of-use assets and other intangible assets, including assets from the acquisition of a subsidiary.

## Notes to Financial Statements

December 31, 2020

## 4. Operating segment information (continued)

## Geographical information

## (a) Revenue from external customers

	2020	2019
	US\$'000	US\$'000
Mainland China	1,438,520	1,270,440
North America	2,209,960	1,457,781
Europe	451,272	221,654
Other countries/regions	96,064	66,219
	<b>4,195,816</b>	3,016,094

The revenue information above is based on the locations of the customers.

## (b) Non-current assets

	2020	2019
	US\$'000	US\$'000
Mainland China	162,442	152,890
North America	693,162	680,652
Europe	5,281	5,988
Other countries/regions	11,110	13,988
	<b>871,995</b>	853,518

The non-current asset information above is based on the locations of the assets and included property, plant and equipment, investment properties, prepaid land lease payments, right-of-use assets, intangible assets other than goodwill.

## Information about a major customer

The major customer which contributed more than 10% of total revenue of the Group for the year ended December 31, 2020 is listed below:

	2020
	%
Customer A	<b>10.9</b>

All the revenues derived from other single external customers were less than 10% of the Group's total revenues for the years ended December 31, 2020 and 2019.

## Notes to Financial Statements

December 31, 2020

## 5. Revenue

An analysis of revenue is as follows:

	2020 US\$'000	2019 US\$'000
<i>Revenue from contracts with customers</i>		
Sale of goods and provision of extended warranties	4,195,816	3,016,094

## Revenue from contracts with customers

## (a) Disaggregated revenue information

	2020 US\$'000	2019 US\$'000
<b>Geographical markets</b>		
Mainland China	1,438,520	1,270,440
North America	2,209,960	1,457,781
Europe	451,272	221,654
Other countries/regions	96,064	66,219
Total revenue from contracts with customers	4,195,816	3,016,094

	2020 US\$'000	2019 US\$'000
<b>Timing of revenue recognition</b>		
Goods transferred at a point in time	4,195,269	3,015,532
Services transferred over time	547	562
Total revenue from contracts with customers	4,195,816	3,016,094

## Notes to Financial Statements

December 31, 2020

## 5. Revenue (continued)

## Revenue from contracts with customers (continued)

## (a) Disaggregated revenue information (continued)

The following table shows the amounts of revenue recognized in the current reporting period that were included in the contract liabilities at the beginning of the reporting period:

	2020 US\$'000	2019 US\$'000
Sale of goods and provision of extended warranties	<b>53,386</b>	60,668

## (b) Performance obligations

Information about the Group's performance obligations is summarized below:

Sale of home appliance products

The performance obligation is satisfied upon delivery of the home appliance products and payment is generally due within 30 to 60 days from delivery. Some contracts provide customers with a right of return, sales rebates and extended warranties which give rise to variable consideration subject to constraint.

The amounts of transaction prices allocated to the remaining performance obligations (unsatisfied or partially unsatisfied) as at December 31 are as follows:

	2020 US\$'000	2019 US\$'000
Amounts expected to be recognized as revenue:		
Within one year	<b>81,394</b>	53,386
More than one year	<b>2,267</b>	1,385
	<b>83,661</b>	54,771

## Notes to Financial Statements

December 31, 2020

## 6. Other income and gains

	2020	2019
	US\$'000	US\$'000
Other income		
Bank interest income	11,182	5,932
Net rental income from investment property operating leases	1,738	1,805
Government grants	8,726	8,115
Others	1,124	1,261
	<b>22,770</b>	17,113
Gains		
Gain on disposal of items of property, plant and equipment	36	93
Gain on disposal of an investment property	23,405	—
Gain on financial assets at fair value through profit or loss, net	23,238	8,101
Loss on disposal of associates, net	(939)	—
Others	2,710	3,314
	<b>48,450</b>	11,508
	<b>71,220</b>	28,621



## Notes to Financial Statements

December 31, 2020

## 7. Profit before tax

The Group's profit before tax is arrived at after charging/(crediting):

	Notes	2020 US\$'000	2019 US\$'000
Cost of inventories sold		<b>2,453,030</b>	1,889,568
Depreciation of property, plant and equipment	14	<b>62,507</b>	52,823
Depreciation of investment properties	15	<b>2,023</b>	2,130
Depreciation of right-of-use assets	17	<b>16,402</b>	14,855
Amortization of prepaid land lease payments	16	<b>398</b>	397
Amortization of other intangible assets (excluding capitalized development costs)*	19	<b>21,353</b>	20,097
Research and development costs:			
Amortization of capitalized development costs	19	<b>2,235</b>	2,893
Current year expenditure		<b>161,031</b>	133,548
		<b>163,266</b>	136,441
Lease payments not included in the measurement of lease liabilities		<b>2,454</b>	4,683
Auditor's remuneration		<b>1,733</b>	1,346
Listing expenses		<b>—</b>	21,394
Employee benefit expense (excluding directors' and chief executive's remuneration):			
Wages and salaries		<b>303,662</b>	252,405
Equity-settled share award expense		<b>20,086</b>	19,672
Pension scheme contributions		<b>7,922</b>	8,167
		<b>331,670</b>	280,244
Foreign exchange differences, net		<b>9,048</b>	141
Changes in carrying amount of financial liabilities associated with put option**		<b>—</b>	29,005
Impairment of inventories	23	<b>3,207</b>	159
Impairment of financial assets, net:			
Impairment of trade receivables, net	24	<b>11,385</b>	2,800
Impairment/(reversal of impairment) of financial assets included in prepayments, other receivables and other assets		<b>1,217</b>	(1,173)
		<b>12,602</b>	1,627

## Notes to Financial Statements

December 31, 2020

## 7. Profit before tax (continued)

The Group's profit before tax is arrived at after charging/(crediting): (continued)

	Notes	2020 US\$'000	2019 US\$'000
Product warranty provision:			
Additional provision		24,061	12,414
Gain on disposal of items of property, plant and equipment		(36)	(93)
Gain on disposal of an investment property		(23,405)	—
Gain on financial assets at fair value through profit or loss, net		(23,238)	(8,101)
Loss on disposal of associates, net		939	—
Government grants***		(8,726)	(8,115)

Notes:

- \* The amortization of patents, retailer relationship and software for the year is included in "Administrative expenses" and "Selling and distribution expenses" in the consolidated statement of profit or loss.
- \*\* Financial liabilities associated with put option were derecognized upon the expiry of the option in 2019.
- \*\*\* Various government grants have been received for setting up research activities and alleviating unemployment in Mainland China. Government grants received for which related expenditure has not yet been undertaken are recognised as deferred income and included in other payables in the statement of financial position. There are no unfulfilled conditions or contingencies relating to these grants.

## 8. Finance costs

An analysis of finance costs is as follows:

	2020 US\$'000	2019 US\$'000
Interest on bank loans	36,528	62,250
Interest on lease liabilities	3,174	2,996
Amortization of deferred finance costs	34,347	13,589
Other finance costs	6,444	4,881
	<b>80,493</b>	83,716

## Notes to Financial Statements

December 31, 2020

### 9. Directors' and chief executive's remuneration

Mr. Wang Xuning was appointed as an executive director of the Company in July 2018 and the chief executive officer of the Company in June 2019. Ms. Han Run and Ms. Huang Shuling were appointed as executive directors of the Company in June 2019. Mr. Hui Chi Kin Max and Mr. Stassi Anastas Anastassov were appointed as non-executive directors of the Company in June 2019. Mr. Mao Wei was appointed as non-executive directors of the Company in August 2020. Dr. Wong Tin Yau Kelvin, Mr. Timothy Roberts Warner and Mr. Yang Xianxiang were appointed as independent non-executive directors of the Company in October 2019.

Directors' and chief executive's remuneration for the year, disclosed pursuant to the Listing Rules, section 383(1)(a), (b), (c) and (f) of the Hong Kong Companies Ordinance and Part 2 of the Companies (Disclosure of Information about Benefits of Directors) Regulation, is as follows:

	2020 US\$'000	2019 US\$'000
Fees	169	98
Salaries, allowances and benefits in kind	2,310	603
Performance-related bonuses*	3,936	2,335
Pension scheme contributions	6	13
Share award expense**	17,929	10,594
	<b>24,350</b>	13,643

*Notes:*

\* Certain executive directors of the Company are entitled to bonus payments which are determined as a percentage of the Group's net profit plus a percentage of the Group's revenue.

\*\* During the year, certain directors were granted share awards, in respect of their services to the Group, under the share award schemes of the Group, further details of which are set out in note 33 to the financial statements. The fair value of such awards, which has been recognized in profit or loss over the vesting period, was determined as at the date of grant and the amount included in the financial statements for the current year is included in the above directors' and chief executive's remuneration disclosures.

## Notes to Financial Statements

December 31, 2020

## 9. Directors' and chief executive's remuneration (continued)

## (a) Independent non-executive directors

The fees paid to independent non-executive directors during the year were as follows:

	2020 US\$'000	2019 US\$'000
Dr. Wong Tin Yau Kelvin	52	11
Mr. Timothy Roberts Warner	39	9
Mr. Yang Xianxiang	39	9
	<b>130</b>	<b>29</b>

There were no other emoluments payable to the independent non-executive directors during the year (2019: Nil).

## (b) Executive directors, non-executive directors and the chief executive

2020

	Fees US\$'000	Salaries, allowances and benefits in kind US\$'000	Performance- related bonuses US\$'000	Pension scheme contributions US\$'000	Share award expense US\$'000	Total US\$'000
Executive directors						
Mr. Wang Xuning	—	1,662	2,249	3	14,343	18,257
Ms. Han Run	—	441	1,463	3	3,586	5,493
Ms. Huang Shuling	—	207	224	—	—	431
	—	<b>2,310</b>	<b>3,936</b>	<b>6</b>	<b>17,929</b>	<b>24,181</b>
Non-executive directors						
Mr. Hui Chi Kin Max	—	—	—	—	—	—
Mr. Mao Wei	—	—	—	—	—	—
Mr. Stassi Anastas Anastassov	39	—	—	—	—	39
	<b>39</b>	—	—	—	—	<b>39</b>
	<b>39</b>	<b>2,310</b>	<b>3,936</b>	<b>6</b>	<b>17,929</b>	<b>24,220</b>

## Notes to Financial Statements

December 31, 2020

## 9. Directors' and chief executive's remuneration (continued)

## (b) Executive directors, non-executive directors and the chief executive (continued)

2019

	Fees US\$'000	Salaries, allowances and benefits in kind US\$'000	Performance- related bonuses US\$'000	Pension scheme contributions US\$'000	Share award expense US\$'000	Total US\$'000
Executive directors						
Mr. Wang Xuning	—	230	1,142	5	8,217	9,594
Ms. Han Run	—	170	973	5	2,239	3,387
Ms. Huang Shuling	—	203	220	3	138	564
	—	603	2,335	13	10,594	13,545
Non-executive directors						
Mr. Hui Chi Kin Max	—	—	—	—	—	—
Mr. Stassi Anastas Anastassov	69	—	—	—	—	69
	69	—	—	—	—	69
	69	603	2,335	13	10,594	13,614

There was no arrangement under which a director or the chief executive waived or agreed to waive any remuneration during the year.

## Notes to Financial Statements

December 31, 2020

## 10. Five highest paid employees

The five highest paid employees during the year included two (2019: two) directors, details of whose remuneration are set out above in note 9 above. Details of the remuneration for the year for the remaining three (2019: three) highest paid employees who are neither a director nor chief executive of the Company are as follows:

	2020	2019
	US\$'000	US\$'000
Salaries, allowances and benefits in kind	2,031	2,641
Performance-related bonuses	5,672	7,117
Pension scheme contributions	20	28
Share award expense	14,625	7,212
	<b>22,348</b>	16,998

No remuneration was paid by the Group to the five highest paid employees as an inducement to join or upon joining the Group or as compensation for the loss of any office in connection with the management of the affairs of any member of the Group distinguishing between contractual payments and other payments (excluding the amounts as disclosed in the table above). The number of non-director and non-chief executive highest paid employees whose remuneration fell within the following bands is as follows:

	Number of employees	
	2020	2019
HK\$23,000,001 to HK\$24,000,000 (equivalent to US\$2,967,001 to US\$3,096,000)	—	1
HK\$31,000,001 to HK\$32,000,000 (equivalent to US\$3,999,001 to US\$4,128,000)	—	1
HK\$32,000,001 to HK\$33,000,000 (equivalent to US\$4,128,001 to US\$4,257,000)	1	—
HK\$34,000,001 to HK\$35,000,000 (equivalent to US\$4,386,001 to US\$4,515,000)	1	—
HK\$76,000,001 to HK\$77,000,000 (equivalent to US\$9,804,001 to US\$9,933,000)	—	1
HK\$106,000,001 to HK\$107,000,000 (equivalent to US\$13,674,001 to US\$13,803,000)	1	—
	<b>3</b>	3

## Notes to Financial Statements

December 31, 2020

### 10. Five highest paid employees (continued)

During the year and in prior years, share awards were granted to a non-director and non-chief executive highest paid employee in respect of his services to the Group, further details of which are included in the disclosures in note 33 to the financial statements. The fair value of such share awards, which has been recognized in profit or loss over the vesting period, was determined as at the date of grant and the amount included in the financial statements for the current year is included in the above non-director and non-chief executive highest paid employees' remuneration disclosures.

### 11. Income tax

	2020	2019
	US\$'000	US\$'000
Current income tax charge/(credit):		
In Mainland China	<b>13,046</b>	18,382
In the United States	<b>86,562</b>	14,544
In Hong Kong	<b>14,999</b>	3,013
In the United Kingdom	<b>315</b>	(3,835)
Elsewhere	<b>464</b>	244
Deferred income tax (note 30):		
In Mainland China	<b>18,125</b>	2,397
In the United States	<b>(9,042)</b>	(942)
<b>Total tax charge for the year</b>	<b>124,469</b>	33,803

The Group is subject to income tax on an entity basis on the profit arising in or derived from the tax jurisdictions in which members of the Group are domiciled and operate. The determination of current and deferred income taxes was based on the enacted tax rates.

Pursuant to the rules and regulations of the Cayman Islands and the British Virgin Islands, the Group is not subject to any income tax in the Cayman Islands and the British Virgin Islands.

Under the relevant PRC income tax law, except for certain preferential treatments available to the Group, the PRC subsidiaries of the Group are subject to income tax at a rate of 25% (2019: 25%) on their respective taxable income. During the year, five (2019: one) of the Group's entities obtained approval from the relevant PRC tax authorities and were entitled to preferential corporate income tax rates or corporate income tax exemptions.

**Notes to Financial Statements**

December 31, 2020

**11. Income tax (continued)**

The US income tax includes (a) federal income tax calculated at a fixed rate of 21% for the year ended December 31, 2020 on the estimated US federal taxable income and (b) state income tax calculated at various state income tax rates on the estimated state taxable income for the respective states.

Hong Kong profits tax has been provided at the rate of 16.5% (2019: 16.5%) on the estimated assessable profits arising in Hong Kong during the year, except for one subsidiary of the Group which is a qualifying entity under the two-tiered profits tax rates regime. The first HK\$2,000,000 (2019: HK\$2,000,000) of assessable profits of this subsidiary are taxed at 8.25% (2019: 8.25%) and the remaining assessable profits are taxed at 16.5% (2019: 16.5%).

The Group realized tax benefits during the year through applying the preferential corporate income tax rates and the corporate income tax exemptions. These preferential tax treatments were available to the Group pursuant to the enacted PRC tax rules and regulations and are subject to assessment by the relevant PRC tax authorities.



## Notes to Financial Statements

December 31, 2020

## 11. Income tax (continued)

A reconciliation of the tax expense applicable to profit/(loss) before tax at the statutory rates for the countries in which the Company and the majority of its subsidiaries are domiciled to the tax expense at the effective tax rates, and a reconciliation of the statutory tax rates to the effective tax rates, are as follows:

## 2020

	Mainland China		The United States		Hong Kong		The United Kingdom		Others		Total	
	US\$'000	%	US\$'000	%	US\$'000	%	US\$'000	%	US\$'000	%	US\$'000	%
Profit/(loss) before tax	161,085		348,073		63,747		1,799		(47,929)		526,775	
Tax at the statutory tax rates	40,272	25.0	73,095	21.0	10,518	16.5	342	19.0	540	(1.1)	124,767	23.7
(Lower)/higher tax charges for specific provinces or enacted by local authority	(12,352)	(7.7)	13,014	3.7	—	—	—	—	242	(0.5)	904	0.2
Effect of withholding tax on the distributable profits of Group's PRC subsidiaries	9,449	5.9	—	—	—	—	—	—	—	—	9,449	1.8
Effect on opening deferred tax of decrease in tax rates	251	0.2	—	—	—	—	372	20.7	—	—	623	0.1
Adjustments in respect of current tax of prior years	(654)	(0.4)	—	—	—	—	—	—	—	—	(654)	(0.1)
Expenses not deductible for tax	380	0.2	—	—	4,038	6.3	1	0.1	(21)	—	4,398	0.8
Income not subject to tax	(121)	(0.1)	(4,696)	(1.3)	—	—	—	—	(297)	0.6	(5,114)	(1.0)
Profits and losses attributable to associates	(40)	—	—	—	—	—	—	—	—	—	(40)	—
Super deduction on research and development costs	(6,399)	(4.0)	(3,893)	(1.1)	—	—	(400)	(22.3)	—	—	(10,692)	(2.0)
Tax losses utilized from previous years	(1,630)	(1.0)	—	—	—	—	—	—	—	—	(1,630)	(0.3)
Tax losses not recognized	2,015	1.3	—	—	443	0.7	—	—	—	—	2,458	0.4
Tax charge/(credit) at the Group's effective tax rate	31,171	19.4	77,520	22.3	14,999	23.5	315	17.5	464	(1.0)	124,469	23.6

## Notes to Financial Statements

December 31, 2020

## 11. Income tax (continued)

2019

	Mainland China		The United States		Hong Kong		The United Kingdom		Others		Total	
	US\$'000	%	US\$'000	%	US\$'000	%	US\$'000	%	US\$'000	%	US\$'000	%
Profit/(loss) before tax	130,637		43,705		3,316		(14,083)		(44,595)		118,980	
Tax at the statutory tax rates	32,659	25.0	9,178	21.0	547	16.5	(2,676)	19.0	832	(1.9)	40,540	34.1
(Lower)/higher tax charges for specific provinces or enacted by local authority	(10,480)	(8.0)	2,909	6.7	—	—	—	—	(689)	1.5	(8,260)	(6.9)
Effect of withholding tax on the distributable profits of Group's PRC subsidiaries	1,962	1.5	—	—	—	—	—	—	—	—	1,962	1.6
Effect on opening deferred tax of decrease in tax rates	—	—	—	—	—	—	(374)	2.7	—	—	(374)	(0.3)
Adjustments in respect of current tax of prior years	(154)	(0.1)	—	—	—	—	—	—	—	—	(154)	(0.1)
Expenses not deductible for tax	1,981	1.5	6,539	15	—	—	—	—	—	—	8,520	7.2
Income not subject to tax	—	—	(1,958)	(4.5)	2	0.1	(447)	3.2	101	(0.1)	(2,302)	(1.9)
Profits and losses attributable to associates	(612)	(0.5)	—	—	—	—	—	—	—	—	(612)	(0.5)
Super deduction on research and development costs	(5,535)	(4.2)	(3,066)	(7.0)	—	—	(338)	2.4	—	—	(8,939)	(7.5)
Tax losses utilized from previous years	(660)	(0.5)	—	—	(679)	(20.5)	—	—	—	—	(1,339)	(1.1)
Tax losses not recognized	1,618	1.2	—	—	3,143	94.8	—	—	—	—	4,761	4.0
Tax charge/(credit) at the Group's effective tax rate	20,779	15.9	13,602	31.2	3,013	90.9	(3,835)	27.3	244	(0.5)	33,803	28.6

The share of tax attributable to associates amounting to US\$40,000 (2019: US\$612,000) is included in "Share of profits and losses of associates" in the consolidated statement of profit or loss.

## Notes to Financial Statements

December 31, 2020

### 12. Dividends

	2020 US\$'000	2019 US\$'000
Proposed special — US\$ nil (2019: US\$0.0734) per ordinary share	—	250,068
Proposed final — HK\$0.2661 equivalent to US\$0.0343 (2019: nil) per ordinary share	<b>120,000</b>	—
	<b>120,000</b>	250,068

The proposed final dividend for the year were approved by the board of directors of the Company on March 31, 2021.

### 13. Earnings per share attributable to ordinary equity holders of the parent

The calculation of the basic earnings per share amount is based on the profit for the year attributable to ordinary equity holders of the parent, and the weighted average number of ordinary shares of 3,305,567,000 (2019: 2,263,127,000) in issue during the year, as adjusted to reflect the shares subdivision in 2019.

The calculation of the diluted earnings per share amount is based on the profit for the year attributable to ordinary equity holders of the parent, adjusted to reflect the dilutive effect arising from the share award scheme of Joyoung Co., Ltd., a subsidiary of the Company. The weighted average number of ordinary shares used in the calculation is the number of ordinary shares in issue during the year, as used in the basic earnings per share calculation, and the weighted average number of ordinary shares assumed to have been issued at no consideration on the deemed exercise or conversion of all dilutive potential ordinary shares into ordinary shares.

## Notes to Financial Statements

December 31, 2020

## 13. Earnings per share attributable to ordinary equity holders of the parent (continued)

The calculations of basic and diluted earnings per share are based on:

	2020	2019
	US\$'000	US\$'000
Earnings		
Profit attributable to ordinary equity holders of the parent, used in the basic and diluted earnings per share calculation	<b>344,430</b>	42,134
Effect of dilution — impact arising from the share award scheme of Joyoung Co., Ltd.	<b>(185)</b>	(134)
	<b>344,245</b>	42,000

  

	Number of shares	Number of shares
	2020	2019
	'000	'000
Shares		
Weighted average number of ordinary shares in issue during the year used in the basic earnings per share calculation	<b>3,305,567</b>	2,263,127
Effect of dilution — weighted average number of ordinary shares: Share award scheme	<b>45,345</b>	6,701
	<b>3,350,912</b>	2,269,828

## Notes to Financial Statements

December 31, 2020

## 14. Property, plant and equipment

	Furniture						Total
	Buildings	Leasehold improvements	and fixtures	Machinery	Motor vehicles	Construction in progress	
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
December 31, 2020							
At January 1, 2020:							
Cost	121,036	27,881	96,918	154,952	4,405	9,134	414,326
Accumulated depreciation	(30,265)	(12,028)	(59,476)	(102,886)	(3,054)	—	(207,709)
Net carrying amount	90,771	15,853	37,442	52,066	1,351	9,134	206,617
At January 1, 2020, net of accumulated depreciation	90,771	15,853	37,442	52,066	1,351	9,134	206,617
Additions	2,412	363	32,002	4,288	14	25,986	65,065
Transfer from construction in progress	—	231	128	27,542	—	(27,901)	—
Acquisition of a subsidiary (note 36)	—	—	—	98	—	—	98
Disposals	—	(526)	(628)	(534)	(89)	—	(1,777)
Transfer to investment properties	(5,114)	—	—	—	—	—	(5,114)
Depreciation provided during the year	(5,567)	(3,391)	(21,461)	(31,465)	(623)	—	(62,507)
Exchange realignment	5,470	34	96	146	57	247	6,050
At December 31, 2020, net of accumulated depreciation	87,972	12,564	47,579	52,141	710	7,466	208,432
At December 31, 2020:							
Cost	125,513	24,732	126,591	183,641	4,316	7,466	472,259
Accumulated depreciation	(37,541)	(12,168)	(79,012)	(131,500)	(3,606)	—	(263,827)
Net carrying amount	87,972	12,564	47,579	52,141	710	7,466	208,432

## Notes to Financial Statements

December 31, 2020

## 14. Property, plant and equipment (continued)

	Buildings	Furniture Leasehold improvements	and fixtures	Machinery	Motor vehicles	Construction in progress	Total
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
December 31, 2019							
At January 1, 2019:							
Cost	121,117	28,708	75,018	148,391	4,830	9,887	387,951
Accumulated depreciation	(25,086)	(12,300)	(48,704)	(107,137)	(3,410)	—	(196,637)
Net carrying amount	96,031	16,408	26,314	41,254	1,420	9,887	191,314
At January 1, 2019, net of							
accumulated depreciation	96,031	16,408	26,314	41,254	1,420	9,887	191,314
Additions	1,103	1,417	22,417	5,214	712	38,689	69,552
Transfer from construction							
in progress	318	1,842	6,693	30,572	—	(39,425)	—
Disposals	—	—	(85)	(42)	(87)	—	(214)
Depreciation provided							
during the year	(5,539)	(3,814)	(17,880)	(24,908)	(682)	—	(52,823)
Exchange realignment	(1,142)	—	(17)	(24)	(12)	(17)	(1,212)
At December 31, 2019, net of							
accumulated depreciation	90,771	15,853	37,442	52,066	1,351	9,134	206,617
At December 31, 2019:							
Cost	121,036	27,881	96,918	154,952	4,405	9,134	414,326
Accumulated depreciation	(30,265)	(12,028)	(59,476)	(102,886)	(3,054)	—	(207,709)
Net carrying amount	90,771	15,853	37,442	52,066	1,351	9,134	206,617

## Notes to Financial Statements

December 31, 2020

## 15. Investment properties

	2020 US\$'000	2019 US\$'000
At the beginning of the year		
Cost	50,040	50,668
Accumulated depreciation	(24,252)	(22,418)
Net carrying amount	25,788	28,250
Net carrying amount at the beginning of the year	25,788	28,250
Depreciation provided during the year	(2,023)	(2,130)
Transferred from property, plant and equipment	5,114	—
Disposal of investment property	(13,771)	—
Exchange realignment	1,123	(332)
Net carrying amount at the end of the year	16,231	25,788

The investment properties are leased to third parties under operating leases, further summary details of which are included in note 17 to the financial statements.

The fair value of investment properties as at December 31, 2020 was US\$49,432,000 (2019: US\$60,500,000).

## 16. Prepaid land lease payments

	2020 US\$'000	2019 US\$'000
Carrying amount at the beginning of the year	15,982	16,581
Recognized in profit or loss during the year	(398)	(397)
Exchange realignment	1,048	(202)
Carrying amount at the end of the year	16,632	15,982
Current portion included in prepayments, other receivables and other assets	(420)	(394)
Non-current portion of carrying amount at the end of the year	16,212	15,588

## Notes to Financial Statements

December 31, 2020

## 17. Leases

## The Group as a lessee

The Group has lease contracts for various items of buildings and motor vehicles used in its operations. Leases of buildings generally have lease terms between 2 and 12 years. Motor vehicles generally have lease terms between 2 and 5 years. Generally, the Group is restricted from assigning and subleasing the leased assets outside the Group.

For prepaid land lease payments, please refer to note 16.

## (a) Right-of-use assets

The carrying amounts of the Group's right-of-use assets and the movements during the year of 2020 are as follows:

	Buildings US\$'000	Motor vehicles US\$'000	Total US\$'000
Cost of right-of-use assets:			
At the beginning of the year	88,533	2,417	90,950
Additions	27,465	—	27,465
Exchange realignment	1,213	43	1,256
At the end of the year	117,211	2,460	119,671
Accumulated amortization:			
At the beginning of the year	(32,726)	(1,529)	(34,255)
Amortization provided during the year	(15,771)	(631)	(16,402)
Exchange realignment	(339)	(2)	(341)
At the end of the year	(48,836)	(2,162)	(50,998)
Net carrying amount:			
At the end of the year	68,375	298	68,673



## Notes to Financial Statements

December 31, 2020

## 17. Leases (continued)

## The Group as a lessee (continued)

## (a) Right-of-use assets (continued)

The carrying amounts of the Group's right-of-use assets and the movements during the year of 2019 are as follows:

	Buildings US\$'000	Motor vehicles US\$'000	Total US\$'000
Cost of right-of-use assets:			
At the beginning of the year	76,642	1,715	78,357
Additions	11,996	702	12,698
Exchange realignment	(105)	—	(105)
At the end of the year	88,533	2,417	90,950
Accumulated amortization:			
At the beginning of the year	(18,821)	(696)	(19,517)
Amortization provided during the year	(14,020)	(835)	(14,855)
Exchange realignment	115	2	117
At the end of the year	(32,726)	(1,529)	(34,255)
Net carrying amount:			
At the end of the year	55,807	888	56,695

## Notes to Financial Statements

December 31, 2020

## 17. Leases (continued)

## The Group as a lessee (continued)

## (b) Lease liabilities

The carrying amount of the Group's lease liabilities and the movements during the year are as follows:

	2020 US\$'000	2019 US\$'000
Lease liabilities:		
At the beginning of the year	92,167	79,792
Additions	27,465	12,480
Exchange realignment	1,256	(105)
At the end of the year	120,888	92,167
Accumulated payment:		
At the beginning of the year	(29,940)	(16,200)
Interest expense during the year	3,174	2,996
Payment during the year	(17,670)	(16,787)
Exchange realignment	(261)	(51)
At the end of the year	(44,697)	(29,940)
Net carrying amount:		
At the end of the year	76,191	62,227
Analyzed into:		
Within one year	15,272	9,450
In the second year	11,921	9,724
In the third to fifth years, inclusive	24,952	15,087
Beyond five years	24,046	27,966
At the end of the year	76,191	62,227

The maturity analysis of lease liabilities is disclosed in note 42 to the financial statements.

## Notes to Financial Statements

December 31, 2020

## 17. Leases (continued)

## The Group as a lessee (continued)

## (b) Lease liabilities (continued)

The amounts recognized in profit or loss in relation to leases are as follows:

	2020 US\$'000	2019 US\$'000
Interest on lease liabilities	3,174	2,996
Depreciation charge of right-of-use assets	16,402	14,855
Expense relating to short-term leases (included in selling and distribution expenses and administrative expenses)	2,443	4,674
Expense relating to leases of low-value assets (included in selling and distribution expenses and administrative expenses)	11	9
<b>Total amount recognized in profit or loss</b>	<b>22,030</b>	22,534

## The Group as a lessor

The Group leases its investment properties (note 15) consisting of four commercial properties and three industrial properties in Mainland China under operating lease arrangements. The terms of the leases generally require the tenants to pay security deposits and provide for periodic rent adjustments according to the then prevailing market conditions. Gross rental income recognized by the Group during the year was US\$3,507,000 (2019: US\$4,521,000).

At December 31, 2020, the undiscounted lease payments receivable by the Group in future periods under non-cancellable operating leases with its tenants are as follows:

	2020 US\$'000	2019 US\$'000
Within one year	2,439	3,947
After one year but within two years	2,313	3,384
After two years but within three years	2,074	1,726
After three years but within four years	1,625	1,825
After four years but within five years	39	657
<b>Total</b>	<b>8,490</b>	11,539

## Notes to Financial Statements

December 31, 2020

## 18. Goodwill

	2020	2019
	US\$'000	US\$'000
Goodwill at January 1	839,767	839,767
Acquisition of a subsidiary (note 36)	8,471	—
Less: provision for impairment	—	—
Goodwill at December 31	848,238	839,767

## Impairment testing of goodwill and indefinite life intangible assets

Goodwill and trademarks recorded in other intangible assets with indefinite lives acquired through business combinations are allocated to the cash-generating unit (“CGU”) of SharkNinja Global and its subsidiaries (collectively referred to as the “SharkNinja Global”) for impairment testing. The carrying amount of goodwill arose from the acquisition of Qfeeltech during the year ended December 31, 2020 has been allocated to the CGU of SharkNinja Global.

The Group performed its annual impairment test as at December 31, 2020. The recoverable amount of the SharkNinja Global CGU has been determined based on a value in use calculation using cash flow projections based on financial budgets covering a five-year period approved by management at December 31, 2020, and corroborated by the market approach. The discount rate applied to the cash flow projections is 11% (2019: 16%). The growth rate used to extrapolate the cash flows of the industrial products unit beyond the five-year period is 3% (2019: 3%).

Assumptions were used in the value in use calculation of the SharkNinja Global CGU at December 31, 2020. The following describes key assumptions on which management has based its cash flow projections to undertake impairment testing of goodwill:

*Revenue growth* — The bases used to determine the future earnings potential are historical sales and average expected growth rates of the markets in North America, Europe, Asia and other markets.

*Budgeted gross margins* — The basis used to determine the value assigned to the budgeted gross margins is the average gross margins achieved in the year immediately before the budget year, increased for expected efficiency improvements, and expected market development.

*Discount rate* — The discount rate used is before tax and reflects specific risks relating to the relevant unit.

*Expenses* — The value assigned to the key assumptions reflects past experience and management’s commitment to maintain the SharkNinja Global CGU’s operating expenses to an acceptable level.

## Notes to Financial Statements

December 31, 2020

### 18. Goodwill (continued)

#### Impairment testing of goodwill and indefinite life intangible assets (continued)

The values assigned to the key assumptions on market development and discount rates are consistent with external information sources.

Based on the result of the impairment test on the SharkNinja Global CGU, the estimated recoverable amount of the SharkNinja Global CGU exceeded its carrying amount by US\$3,918 million (2019: US\$240 million) as at December 31, 2020.

#### Sensitivity to changes in assumptions

The Company has performed the sensitivity analysis on key assumptions used in the impairment test. Had the estimated key assumptions been changed as follows, the headroom would be increased/(decreased) by:

	2020 US\$'000	2019 US\$'000
Five-year period growth rate increased by 5%	<b>171,593</b>	54,108
Five-year period growth rate decreased by 5%	<b>(153,208)</b>	(52,670)
Discount rate decreased by 5%	<b>461,184</b>	130,944
Discount rate increased by 5%	<b>(390,141)</b>	(115,292)

With regard to the assessment of the value in use of the SharkNinja Global CGU, management believes that no reasonably possible change in any of the above key assumptions would cause the carrying value, including goodwill, of the CGU to exceed its recoverable amount.

## Notes to Financial Statements

December 31, 2020

## 19. Other intangible assets

	Trademarks*	Patents	Retailer relationship	Capitalized development costs — available for use	Capitalized development costs — not available for use	Technology	Software	Total
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
December 31, 2020								
At January 1, 2020:								
Cost	384,044	43,553	143,083	24,272	6,455	—	3,411	604,818
Accumulated amortization	—	(16,034)	(35,171)	(3,031)	—	—	(1,752)	(55,988)
Net carrying amount	384,044	27,519	107,912	21,241	6,455	—	1,659	548,830
Cost at January 1, 2020, net of accumulated amortization	384,044	27,519	107,912	21,241	6,455	—	1,659	548,830
Acquisition of a subsidiary (note 36)	—	—	—	—	—	21,420	—	21,420
Additions	—	—	—	400	14,118	—	1,180	15,698
Transfers	—	—	—	15,388	(15,388)	—	—	—
Amortization provided during the year	—	(3,689)	(15,898)	(2,235)	—	(1,339)	(427)	(23,588)
Exchange realignment	—	—	—	—	—	—	87	87
At December 31, 2020	384,044	23,830	92,014	34,794	5,185	20,081	2,499	562,447
At December 31, 2020:								
Cost	384,044	43,999	143,083	40,060	5,185	21,420	4,806	642,597
Accumulated amortization and impairment	—	(20,169)	(51,069)	(5,266)	—	(1,339)	(2,307)	(80,150)
Net carrying amount	384,044	23,830	92,014	34,794	5,185	20,081	2,499	562,447

## Notes to Financial Statements

December 31, 2020

## 19. Other intangible assets (continued)

	Trademarks*	Patents	Retailer relationship	Capitalized development costs — available for use	Capitalized development costs — not available for use	Software	Total
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
December 31, 2019							
At January 1, 2019:							
Cost	384,044	43,636	143,083	5,512	12,504	4,088	592,867
Accumulated amortization	—	(12,306)	(19,273)	(138)	—	(2,499)	(34,216)
Net carrying amount	384,044	31,330	123,810	5,374	12,504	1,589	558,651
Cost at January 1, 2019, net of accumulated amortization							
	384,044	31,330	123,810	5,374	12,504	1,589	558,651
Additions	—	—	—	—	12,711	475	13,186
Transfers	—	—	—	18,760	(18,760)	—	—
Amortization provided during the year	—	(3,811)	(15,898)	(2,893)	—	(388)	(22,990)
Exchange realignment	—	—	—	—	—	(17)	(17)
At December 31, 2019	384,044	27,519	107,912	21,241	6,455	1,659	548,830
At December 31, 2019:							
Cost	384,044	43,553	143,083	24,272	6,455	3,411	604,818
Accumulated amortization and impairment	—	(16,034)	(35,171)	(3,031)	—	(1,752)	(55,988)
Net carrying amount	384,044	27,519	107,912	21,241	6,455	1,659	548,830

\* Trademarks are not amortized due to indefinite useful lives and are allocated to the Group's SharkNinja Global CGU. Refer to note 18 for the impairment testing and sensitivity analysis of the trademarks with indefinite useful lives. No provision is made for impairment of trademarks after being tested for impairment of the SharkNinja Global CGU as at the end of 2020.

## Notes to Financial Statements

December 31, 2020

### 19. Other intangible assets (continued)

#### Impairment testing of capitalized development costs not yet available for use

The Group performs impairment testing of capitalized development costs not yet available for use annually and whenever there is an impairment indicator.

The recoverable amount of the capitalized development costs not yet available for use has been determined based on a value in use calculation using cash flow projections based on financial budgets covering a five-year period approved by management as at December 31, 2020. The discount rate applied to the cash flow projections is 17.8% (2019: 17.8%).

Assumptions were used in the value in use calculation of the capitalized development costs not yet available for use. The following describes key assumptions on which management has based its cash flow projections to undertake impairment testing of the capitalized development costs not yet available for use:

Revenue growth — The bases used to determine the future earnings potential are historical sales and average expected growth rates of products with similar features and life cycles in the markets.

Budgeted gross margins — The basis used to determine the value assigned to the budgeted gross margins is the average gross margins achieved by products with similar features and life cycles in the year immediately before the budget year, increased for expected efficiency improvements, and expected market development.

Discount rate — The discount rate used is before tax and reflects specific risks relating to assets.

Expenses — The expenses reflect past experience and management's commitment to maintain the operating expenses to an acceptable level.

The values assigned to the key assumptions on market development and discount rates are consistent with external information sources.

Based on the result of the impairment testing, the estimated recoverable amount of the capitalized development costs not yet available for use exceeded the carrying amount by US\$40,529,000 as at December 31, 2020 (2019: US\$63,465,000).

#### Sensitivity to changes in assumptions

The Company has performed the sensitivity analysis on key assumptions used in the impairment testing. Had the estimated key assumption — discount rate been increased by 0.5% from 17.8% to 18.3% (2019: 17.8% to 18.3%), the headroom would be decreased by US\$1,403,000 (2019: US\$1,874,000).

With regard to the assessment of the value in use of the capitalized development costs not yet available for use, management believes that no reasonably possible change in any of the above key assumptions would cause the carrying value of the capitalized development costs not yet available for use to exceed the recoverable amount.



## Notes to Financial Statements

December 31, 2020

### 20. Investments in associates

	2020 US\$'000	2019 US\$'000
Share of net assets	21,477	28,770
Goodwill on acquisition	5,211	6,836
	<b>26,688</b>	35,606

The Group's trade receivable and payable balances with the associates are disclosed in notes 24 and 27, respectively.

The Group's shareholdings in the associates comprise equity shares held by subsidiaries of the Company.

The Group has discontinued the recognition of its share of losses of an associate because the share of losses of the associate exceeded the Group's interest in the associate and the Group has no obligation to take up further losses. The unrecognized share of losses of the associate was US\$4,000 for the year ended December 31, 2020, and the cumulative unrecognized share of losses was US\$11,000 as at December 31, 2020.

The following table illustrates the aggregate financial information of the Group's associates:

	2020 US\$'000	2019 US\$'000
Share of the associates' profits and losses for the year	(159)	2,450
Share of the associates' total comprehensive income	(159)	2,450
Aggregate carrying amount of the Group's investments in associates	<b>26,688</b>	35,606

## Notes to Financial Statements

December 31, 2020

## 21. Financial assets at fair value through profit or loss/financial assets designated at fair value through other comprehensive income

The investments below were classified as financial assets at fair value:

	2020 US\$'000	2019 US\$'000
Financial assets, at fair value through profit or loss:		
Current — stock (a)	2	183
Current — financial products (a)	209,403	25,628
Non-current — unlisted equity investments (a)	73,719	58,677
	<b>283,124</b>	84,488
Unlisted financial assets, at fair value through other comprehensive income:		
Non-current — unlisted equity investments (b)	40,023	38,318
	<b>323,147</b>	122,806

*Notes:*

- (a) The equity investments were classified as financial assets at fair value through profit or loss as they were held for trading and invested principally in investment funds in accordance with the entrusted agreements entered into between the parties involved.

The current investments in financial products were products issued by banks in Mainland China. The current investments in stocks as at December 31, 2020 (2019: US\$183,000) were stocks listed on the Shenzhen Stock Exchange. They were mandatorily classified as financial assets at fair value through profit or loss as their contractual cash flows are not solely payments of principal and interest.

The investments were measured at fair value through profit or loss, with a corresponding gain on change in fair value of US\$23,238,000 (2019: US\$8,101,000), credited to other income and gains in the consolidated statement of profit or loss.

- (b) The equity investments were irrevocably designated at fair value through other comprehensive income as the Group considers these investments to be strategic in nature. During the year, the fair value changes in these investments resulted in a gain (net of tax) amounting to US\$420,000 (2019: US\$657,000), recorded in other comprehensive income.

## Notes to Financial Statements

December 31, 2020

## 22. Other non-current assets

	2020 US\$'000	2019 US\$'000
Long-term portion of insurance receivable	5,453	5,415
Rental deposits	1,554	819
Long-term prepayments for purchase of properties	9,964	4,599
Others	1,790	2,892
	<b>18,761</b>	13,725

## 23. Inventories

	2020 US\$'000	2019 US\$'000
Raw materials	22,053	37,816
Finished goods	559,521	358,111
Less: Impairment	(6,077)	(2,846)
	<b>575,497</b>	393,081

The movements in provision for impairment of inventories are as follows:

	2020 US\$'000	2019 US\$'000
At the beginning of the year	2,846	2,692
Impairment losses	3,207	159
Exchange realignment	24	(5)
	<b>6,077</b>	2,846

## Notes to Financial Statements

December 31, 2020

## 24. Trade and bills receivables

	2020 US\$'000	2019 US\$'000
Bills receivable	406,766	332,011
Trade receivables	803,389	476,316
Less: Impairment	(6,624)	(4,077)
	<b>1,203,531</b>	804,250

Certain of the Group's trading terms with its customers are payments in advance, while for other customers, credit is granted. The credit period is generally 30 days to 60 days. Each customer has a maximum credit limit. The Group seeks to maintain strict control over its outstanding receivables and has a credit control department and, in certain cases, credit insurance to minimize credit risk. Overdue balances are reviewed regularly by senior management. Trade receivables are non-interest-bearing.

Included in the Group's trade and bills receivables are amounts due from the Group's associates of US\$12,470,000 (2019: US\$12,692,000) as at December 31, 2020, which are repayable on credit terms similar to those offered to the major customers of the Group.

An ageing analysis of the trade and bills receivables as at the end of the reporting period, based on the invoice date and net of impairment, is as follows:

	2020 US\$'000	2019 US\$'000
Within 6 months	1,194,320	801,206
6 months to 1 year	7,902	2,227
1 to 2 years	917	817
Over 2 years	392	—
	<b>1,203,531</b>	804,250

## Notes to Financial Statements

December 31, 2020

## 24. Trade and bills receivables (continued)

The movements in provision for impairment of trade receivables are as follows:

	2020 US\$'000	2019 US\$'000
As at the beginning of the year	4,077	3,496
Impairment losses, net	11,385	2,800
Amount written off as uncollectible	(8,838)	(2,219)
As at the end of the year	6,624	4,077

As at December 31, 2020 and 2019, the trade receivables were denominated in US\$ and RMB, and the fair values of trade receivables approximated to their carrying amounts.

An impairment analysis is performed at each reporting date using a provision matrix or assessed individually to measure expected credit losses. As at December 31, 2020, the amount of individually assessed provision was US\$2,288,000 (2019: US\$1,848,000). The provision rates used in the provision matrix are based on the days from the billing date for customers with similar loss patterns. The calculation reflects the probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions.

Set out below is the information about the credit risk exposure on the Group's trade receivables using a provision matrix:

## At December 31, 2020

	Past due				Total
	1 to 6 months	7 to 12 months	1 to 2 years	Over 2 years	
Expected credit loss rate	0.10%	34.36%	54.69%	100%	
Gross carrying amount (US\$'000)	771,126	3,594	980	1,821	777,521
Expected credit losses (US\$'000)	744	1,235	536	1,821	4,336

## At December 31, 2019

	Past due				Total
	1 to 6 months	7 to 12 months	1 to 2 years	Over 2 years	
Expected credit loss rate	0.13%	27.10%	48.39%	100%	
Gross carrying amount (US\$'000)	468,092	1,048	1,583	564	471,287
Expected credit losses (US\$'000)	615	284	766	564	2,229

## Notes to Financial Statements

December 31, 2020

## 25. Prepayments, other receivables and other assets

	2020 US\$'000	2019 US\$'000
Prepayments	40,972	12,183
Deposits and other receivables (a)	59,334	26,541
Due from related parties (b)	2,078	3,344
Right-of-return assets	784	1,711
Indemnification assets (c)	4,988	7,101
Tax recoverable	15,152	17,420
	<b>123,308</b>	68,300
Less: Impairment	(1,944)	(507)
	<b>121,364</b>	67,793

## Notes:

- (a) Included in the amounts were tariff refunds of US\$21,266,000 (2019: US\$17,142,000) from the temporary exemption on the Group's certain products as at December 31, 2020.
- (b) Included in the amounts due from related parties were trade-related amounts due from associates of US\$514,000 (2019: US\$455,000) as at December 31, 2020, and non-trade-related amounts due from related parties of US\$1,564,000 (2019: US\$2,889,000) as at December 31, 2020.
- (c) Pursuant to the agreement of acquisition of the Euro-Pro Group, the Group is entitled to be indemnified from the seller for certain tax provision.

## 26. Cash and cash equivalents/pledged deposits

	2020 US\$'000	2019 US\$'000
Cash and bank balances	492,225	421,316
Time deposits		
— current	111,692	63,122
— non-current	—	114,913
Less: pledged deposits for bills payable and bank borrowings		
— bills payable (note 27)	(33,107)	(63,122)
— interest-bearing bank borrowings	—	(114,913)
Cash and cash equivalents	<b>570,810</b>	421,316

## Notes to Financial Statements

December 31, 2020

### 26. Cash and cash equivalents/pledged deposits (continued)

At the end of the reporting period, the cash and bank balances of the Group denominated in Renminbi ("RMB") amounted to RMB1,898,501,000 (2019: RMB1,155,733,000). The RMB is not freely convertible into other currencies, however, under Mainland China's Foreign Exchange Control Regulations and Administration of Settlement, Sale and Payment of Foreign Exchange Regulations, the Group is permitted to exchange RMB for other currencies through banks authorized to conduct foreign exchange business.

Cash at banks earns interest at floating rates based on daily bank deposit rates. Short term time deposits are made for varying periods of between one day and three months depending on the immediate cash requirements of the Group and earn interest at the respective short-term time deposit rates. The bank balances and pledged deposits are deposited with creditworthy banks with no recent history of default.

### 27. Trade and bills payables

The ageing analysis of trade and bills payables as at the end of the reporting period, based on the invoice date, is as follows:

	2020 US\$'000	2019 US\$'000
Within 1 year	884,641	529,604
1 to 2 years	704	533
	<b>885,345</b>	530,137

Included in the trade and bills payables are trade payables of US\$42,178,000 (2019: US\$36,564,000) due to associates which are repayable within 90 days, which represents credit terms similar to those offered by the associates to their major customers.

The Group's bills payable were secured by pledged deposits of the Group of US\$33,107,000 (2019: US\$63,122,000) as at December 31, 2020, and secured by bills receivable of the Group of US\$171,138,000 (2019: US\$89,964,000) as at December 31, 2020.

The trade payables are non-interest-bearing and are normally settled on terms of 30 to 90 days.

## Notes to Financial Statements

December 31, 2020

## 28. Other payables and accruals

	2020	2019
	US\$'000	US\$'000
Accruals	214,610	136,697
Contract liabilities (a)	81,394	53,386
Refund liabilities	240,059	140,222
Other payables	64,604	49,811
Provisions (b)	32,242	24,030
Due to related parties (c)	9,729	6,900
	<b>642,638</b>	411,046

## Notes:

- (a) Contract liabilities include short-term advances received from delivering home appliance products and rendering extended warranty services. Included in the contract liabilities were short-term advances of US\$79,000 (2019: US\$1,180,000 ) received from related parties as at December 31, 2020.
- (b) The Group provides standard warranties of one to seven years to its customers. The amount of the provision for the warranties is estimated based on sales volumes and past experience of the level of repairs and returns. The estimation basis is reviewed on an ongoing basis and revised where appropriate.
- (c) Included in the amounts due to related parties were trade-related amounts due to associates of US\$9,729,000 (2019: US\$6,839,000).



## Notes to Financial Statements

December 31, 2020

## 29. Interest-bearing bank borrowings

	December 31, 2020			December 31, 2019		
	Interest rate	Maturity	US\$'000	Interest rate	Maturity	US\$'000
	(%)			(%)		
Current						
Bank loans — secured (a)	<b>1.56+LIBOR</b>	<b>2021</b>	<b>34,718</b>	3.25+LIBOR	2020	26,176
Bank loans — secured (a)	<b>1.80+LIBOR</b>	<b>2021</b>	<b>11,853</b>			—
			<b>46,571</b>			26,176
Non-current						
Bank loans — secured (a)	<b>1.80+LIBOR</b>	<b>2022–2025</b>	<b>485,096</b>	1.20+HIBOR	2022	113,579
Bank loans — secured (a)	<b>1.56+LIBOR</b>	<b>2022–2025</b>	<b>407,749</b>	3.25+LIBOR	2021–2022	167,667
Bank loans — secured			—	4.00+LIBOR	2022–2024	420,966
Bank loans — secured			—	2.75+LIBOR	2022	64,841
Bank loans — secured			—	1.60+LIBOR	2021–2024	282,066
			<b>892,845</b>			1,049,119
			<b>939,416</b>			1,075,295

	December 31, 2020	December 31, 2019
	US\$'000	US\$'000
Analyzed into:		
Bank loans repayable:		
Within one year or on demand	<b>46,571</b>	26,176
In the second year	<b>84,412</b>	109,521
In the third to fifth years, inclusive	<b>808,433</b>	939,598
	<b>939,416</b>	1,075,295

Notes:

(a) The bank loans are secured by:

- (i) The pledge of 307,618,897 (2019: 339,272,626) shares of Joyoung Co., Ltd. as at December 31, 2020;
- (ii) The total shares in Shanghai Lihong Enterprise Management Company Limited ("Shanghai Lihong") held by JS Global Trading HK Limited;
- (iii) The total shares in Shanghai Lihong held by Easy Appliance Limited;
- (iv) Certain of the Group's assets amounting to US\$2,228,813,000 (2019: US\$1,416,746,000) as at December 31, 2020; and

## Notes to Financial Statements

December 31, 2020

## 29. Interest-bearing bank borrowings (continued)

Notes: (continued)

- (a) The bank loans are secured by: (continued)
- (v) The pledge of equity interests of the following companies:

	Percentage of equity interests
Global Appliance LLC	100%
EP Midco LLC	100%
SharkNinja Operating LLC	100%
Euro-Pro International Holding Company	100%
SharkNinja Sales Company	100%
SharkNinja Management LLC	100%
Global Appliance UK Holdco Limited	100%
Global Appliance 1 Limited	100%
Global Appliance 2 Limited	100%
SharkNinja Global SPV, Ltd.	100%
SharkNinja Global SPV 2 Limited	100%
Bilting Developments Limited	100%
Xiang Hong Company Limited	100%
JS (BVI) Holding Limited	100%
JS Global Trading HK Limited	100%
Euro-Pro Hong Kong Limited	100%
SharkNinja (Hong Kong) Company Limited	100%
Shenzhen SharkNinja Technology Co., Ltd.	100%
Suzhou SharkNinja Technology Co., Ltd.	100%

The Group's unutilized available bank borrowing facilities amounted to US\$250,000,000 (2019: US\$141,046,000) as at December 31, 2020.

## Notes to Financial Statements

December 31, 2020

## 30. Deferred tax assets/liabilities

The movements in deferred income tax assets and liabilities during the year, without taking into consideration the offsetting of balances within the same tax jurisdiction, are as follows:

Deferred tax assets:

	Tax losses	Impairment allowance	Accrued expenses and reserves	Depreciation allowance in excess of related depreciation	Unrealized profit arising in intra-group transactions	Lease liabilities	Others	Total
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
At January 1, 2019	3,400	2,655	27,099	4,882	2,132	15,538	5,204	60,910
Exchange realignment	(1)	(30)	(51)	(5)	(48)	(20)	—	(155)
Deferred tax (charged)/ credited to profit or loss	895	(397)	(5,106)	(1,176)	2,473	(772)	1,621	(2,462)
At December 31, 2019	4,294	2,228	21,942	3,701	4,557	14,746	6,825	58,293
At January 1, 2020	<b>4,294</b>	<b>2,228</b>	<b>21,942</b>	<b>3,701</b>	<b>4,557</b>	<b>14,746</b>	<b>6,825</b>	<b>58,293</b>
Exchange realignment	<b>17</b>	<b>273</b>	<b>278</b>	<b>13</b>	<b>144</b>	<b>109</b>	—	<b>834</b>
Acquisition of a subsidiary	<b>1,463</b>	—	—	—	—	—	—	<b>1,463</b>
Deferred tax credited to share award reserve	—	—	<b>8,536</b>	—	—	—	—	<b>8,536</b>
Deferred tax (charged)/ credited to profit or loss	<b>(4,201)</b>	<b>175</b>	<b>16,258</b>	<b>(2,373)</b>	<b>(867)</b>	<b>3,334</b>	<b>(4,055)</b>	<b>8,271</b>
At December 31, 2020	<b>1,573</b>	<b>2,676</b>	<b>47,014</b>	<b>1,341</b>	<b>3,834</b>	<b>18,189</b>	<b>2,770</b>	<b>77,397</b>

## Notes to Financial Statements

December 31, 2020

## 30. Deferred tax assets/liabilities (continued)

Deferred tax liabilities:

			Fair value		Right-of-use assets	Withholding taxes	Others	Total
	Interest receivable	Accelerated depreciation	adjustments arising from financial assets	Amortization allowance of intangible assets				
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
At January 1, 2019	37	14	2,097	131,430	14,378	—	—	147,956
Exchange realignment	(1)	—	(99)	—	20	—	—	(80)
Recognized in other comprehensive income	—	—	316	—	—	—	—	316
Deferred tax charged/ (credited) to profit or loss	89	(14)	(119)	(1,925)	(1,000)	1,962	—	(1,007)
At December 31, 2019	125	—	2,195	129,505	13,398	1,962	—	147,185
At January 1, 2020	125	—	2,195	129,505	13,398	1,962	—	147,185
Exchange realignment	13	—	(93)	—	108	—	195	223
Acquisition of a subsidiary	—	—	—	3,213	—	—	—	3,213
Transfer to tax payable	—	—	—	—	—	(5,085)	—	(5,085)
Recognized in other comprehensive income	—	—	188	—	—	—	—	188
Deferred tax charged/ (credited) to profit or loss	90	—	1,490	(47)	2,921	9,449	3,451	17,354
At December 31, 2020	228	—	3,780	132,671	16,427	6,326	3,646	163,078

## Notes to Financial Statements

December 31, 2020

### 30. Deferred tax assets/liabilities (continued)

For the purpose of presentation in the consolidated statement of financial position, certain deferred tax assets and liabilities have been offset. The following is the analysis of the deferred tax balances for financial reporting purposes:

	2020 US\$'000	2019 US\$'000
Deferred tax assets	<b>60,970</b>	44,895
Deferred tax liabilities	<b>(146,651)</b>	(133,787)
	<b>(85,681)</b>	(88,892)

At the end of the reporting period, the Group had tax losses arising in the United Kingdom of nil (2019: US\$22,092,000) that are available indefinitely for offsetting against future taxable profits of the companies in which the losses arose.

At the end of the reporting period, the Group also had tax losses arising in Mainland China of US\$10,483,000 (2019: US\$384,000) that will expire in one to five years for offsetting against future taxable profits.

Deferred tax assets in respect of tax losses of US\$10,774,000 (2019: US\$9,946,000) have not been recognized in respect of these losses as they have arisen in subsidiaries that have been loss-making for some time and it is not considered probable that taxable profits will be available against which the tax losses can be utilized.

Pursuant to the PRC Corporate Income Tax Law, a 10% withholding tax is levied on dividends declared to foreign investors from the foreign investment enterprises established in Mainland China. The requirement is effective from January 1, 2008 and applies to earnings after December 31, 2007. A lower withholding tax rate may be applied if there is a tax treaty between Mainland China and the jurisdiction of the foreign investors. For the Group, the applicable rate is 10%. The Group is therefore liable for withholding taxes on dividends distributed by those subsidiaries established in Mainland China in respect of earnings generated from January 1, 2008.

At December 31, 2020, there was no significant unrecognized deferred tax liability (2019: nil) for taxes that would be payable on the unremitted earnings of the Group's subsidiaries or associates.

## Notes to Financial Statements

December 31, 2020

## 31. Other non-current liabilities

	2020 US\$'000	2019 US\$'000
Contract liabilities	2,267	1,385
Incurred but not reported general product liability	8,119	7,679
Uncertain tax positions	5,081	6,226
	<b>15,467</b>	15,290

## 32. Issued capital

	Notes	2020 US\$'000	2019 US\$'000
Authorized:			
5,000,000,000 (2019: 5,000,000,000) ordinary shares of US\$0.00001 each	(i)(ii)	50	50
Issued and fully paid:			
3,489,112,277 (2019: 3,407,172,677) ordinary shares of US\$0.00001 each	(iii)-(vi)	34	33

	Notes	Number of ordinary shares	Nominal value US\$'000
At the date incorporation (July 26, 2018) and December 31, 2018	(i)	1.00	—
Issue of shares prior to the Reorganization	(i)	269,074,976.28	27
Shares subdivision	(ii)	2,421,674,795.52	—
Shares repurchased	(ii)	(4.80)	—
Allotment to RSU Plan	(iii)	141,618,409.00	—
Issue of shares under the Global Offering	(iv)	574,804,500.00	6
At December 31, 2019 and January 1, 2020		<b>3,407,172,677.00</b>	<b>33</b>
Issue of shares in exchange of vested shares in a subsidiary	(v)	5,481,600.00	—
Subscription of new shares	(vi)	76,458,000.00	1
At December 31, 2020		<b>3,489,112,277.00</b>	<b>34</b>

## Notes to Financial Statements

December 31, 2020

### 32. Issued capital (continued)

A summary of movements in the Company's share capital is as follows:

- (i) On July 26, 2018, the Company was incorporated in the Cayman Islands as an exempted company with authorized share capital of US\$50,000 divided into 500,000,000 ordinary shares with par value of US\$0.0001 each. On July 26, 2018, the Company issued one ordinary share with a par value of US\$0.0001 to Mapcal Limited as the initial subscriber. On the same day, the one issued share was transferred to JS Holding;

On April 10, 2019, the Company issued 99,613,965.34 ordinary shares with a par value of US\$0.0001 to JS Holding in exchange for US\$9,961.40;

On April 16, 2019, the Company issued 36,830,424.53 ordinary shares with a par value of US\$0.0001 to Mr. Lee Puay Khng in exchange for his 100% equity interests in Bilting;

On June 19, 2019, the Company issued 60,743,866.83 ordinary shares with a par value of US\$0.0001 to JS Holding as part of the Reorganization;

On June 24, 2019, the Company issued 29,600,413.96 ordinary shares with a par value of US\$0.0001 to Easy Home Limited in exchange for its 30% equity interests in Global Appliance 1 Limited;

On June 24, 2019, the Company issued 6,555,616.63 ordinary shares with a par value of US\$0.0001 to Comfort Home Limited, and as the consideration, Comfort Home Limited transferred 2,325.44 ordinary shares of SharkNinja Global it held to the Company;

On June 24, 2019, the Company issued an aggregate of 35,730,688.99 ordinary shares with a par value of US\$0.0001 to a group of investors comprising BMS Ventures LLC, Casa Brima LLC, Barrocas Family 2017 Children's Trust, SMCSB 2018 Trust, PR2 LLC, and SN Aggregator LLC (collectively as the "**SN Investors**"), and as the consideration, SN Investors transferred their respective equity interests in SharkNinja Global to the Company.

- (ii) On October 9, 2019, the shareholders of the Company resolved that each issued and unissued ordinary share of the then par value of US\$0.0001 each will be subdivided into 10 shares of par value of US\$0.00001 each. Upon the subdivision, the authorized share capital of the Company shall be US\$50,000 divided into 5,000,000,000 shares of a par value of US\$0.00001 each. And 269,074,977.28 ordinary shares shall be subdivided into 2,690,749,772.80 ordinary shares. Immediately after the subdivision, on October 9, 2019, the Company repurchased a total of 4.8 ordinary shares from shareholders of the Company and canceled such 4.8 ordinary shares for the purpose of eliminating fractional shares.

- (iii) On October 9, 2019, the Company adopted a restricted stock units plan (the "**RSU Plan**"). On October 25, 2019, the Company issued and allotted 141,618,409 ordinary shares with no par value to Golden Tide International Limited and Grand Riches Ventures Limited pursuant to the RSU Plan.

## Notes to Financial Statements

December 31, 2020

### 32. Issued capital (continued)

- (iv) The final number of issued shares under the Global Offering comprised 49,983,000 ordinary shares in the Hong Kong public offering, 449,847,000 ordinary shares (before any exercise of the over-allotment option) and 74,974,500 ordinary shares (fully exercise of the over-allotment option) in the international public offering.

In December 2019, upon its listing on the Main Board of The Stock Exchange of Hong Kong Limited, the Company issued 574,804,500 ordinary shares at par value of US\$0.00001 per share for a cash consideration of HK\$5.20 each, and raised gross proceeds of approximately US\$386,864,000. The respective issued capital amount was approximately US\$6,000 and the share premium arising from the issuance was approximately US\$374,572,000 after deducting incremental costs of approximately US\$12,286,000 that are directly attributable to the issue of the new shares.

- (v) In June 2020, vested shares in a subsidiary of the Company were cancelled, and exchanged to 5,481,600 shares of the Company.
- (vi) In October 2020, a total of 76,458,000 ordinary shares with a nominal value of US\$0.00001 each were issued upon completion of the subscription to Easy Home Limited. The net proceeds received by the Company from the subscription was approximately US\$138,223,000.

### 33. Share-based payments

#### Share Award Scheme of Joyoung Co., Ltd.

On November 24, 2017, Joyoung Co., Ltd. announced a Share Award Scheme (the “**Scheme 2017**”) for the purpose of providing incentives and rewards to eligible participants who contribute to the success of the Group’s operations. Eligible participants of the Scheme 2017 include directors and employees of Joyoung Co., Ltd.

The maximum number of restricted stock shares (“**RSS**”) currently permitted to be awarded under the Scheme 2017 is an amount equivalent to 10% of the shares of Joyoung Co., Ltd. in issue at any time. The maximum number of RSS issuable to each eligible participant in the Scheme 2017 within any 12-month period is limited to 1% of the shares of Joyoung Co., Ltd. in issue at any time. Any further award of RSS in excess of this limit is subject to shareholders’ approval in a general meeting.

On operation of the Scheme 2017, Joyoung Co., Ltd. repurchased a total of 4,999,960 ordinary shares of Joyoung Co., Ltd., listed on the Shenzhen Stock Exchange, to award certain eligible participants, among which 4,800,000 shares were granted on June 8, 2018, and 199,960 shares were granted on December 7, 2018, both upon payment of grant price at RMB1.00 per share by the grantees. Eligible participants of the Scheme 2017 include 202 directors and employees of Joyoung Co., Ltd.



## Notes to Financial Statements

December 31, 2020

### 33. Share-based payments (continued)

#### Share Award Scheme of Joyoung Co., Ltd. (continued)

For the 4,800,000 shares granted to the eligible participants as RSS on June 8, 2018, 30% of the shares shall vest after the 12-month lock-up period from the grant date, on the condition that Joyoung Co., Ltd. achieving a 6% growth of revenue and a 2% growth of profit in 2018 compared with year 2017. 24 months after the grant date, a further 30% of the RSS shall vest if Joyoung Co., Ltd. achieves an 11% growth of revenue and an 8% growth of profit in 2019 compared with year 2018. The final 40% of the RSS shall vest 36 months after the grant, upon meeting the performance goals of a 17% revenue increase and a 15% profit increase in 2020 compared with year 2019. The RSS expire 48 months after the grant date.

For the 199,960 shares granted on December 7, 2018, 50% of the RSS shall vest after the 12-month lock-up period, and the others shall vest 24 months after the grant date. Performance conditions are the same as the above arrangement for 4,800,000 shares granted on June 8, 2018.

COVID-19 broke out at the beginning of 2020 and has had a great impact on the social economy. Joyoung expected that the outbreak would also have an impact on its business performance. In order to motivate employees, Joyoung decided to amend the performance condition of the final 40% of the RSS. The revised performance conditions are as follows:

Compared with year 2019, if the revenue growth rate is less than 11% or the profit growth rate is less than 9%, no shares of the final 40% of the RSS should be vested.

If the revenue growth rate is not less than 11% and the profit growth rate is not less than 9%, 60% of the final 40% of the RSS should be vested.

If the revenue growth rate is not less than 13% and the profit growth rate is not less than 11%, 80% of the final 40% of the RSS should be vested.

If the revenue growth rate is not less than 15% and the profit growth rate is not less than 13%, 100% of the final 40% of the RSS should be vested.

Before the expiration, in the case that Joyoung Co., Ltd. does not meet the performance goals, or certain eligible participants resign, the board of directors will decide to repurchase for the cancelation action of the related RSS. The repurchase price of RSS is the lowest of (i) the grant price after an adjustment of dividends; (ii) the average stock price of Joyoung Co., Ltd.'s shares for the 20 trading days immediately preceding the date of repurchase; and (iii) the average stock price of Joyoung Co., Ltd.'s shares for the day immediately preceding the date of repurchase.

In the first 12-month vesting period, the RSS do not confer rights of dividends and votes to the eligible participants. After the first 12 months, the eligible participants are entitled to rights of dividends only.

## Notes to Financial Statements

December 31, 2020

## 33. Share-based payments (continued)

## Share Award Scheme of Joyoung Co., Ltd. (continued)

The following RSS were outstanding under the Scheme 2017:

	2020		2019	
	Weighted average share price RMB per share	Number of RSS	Weighted average share price RMB per share	Number of RSS
At the beginning of the year	15.68	3,402,960	15.72	4,899,960
Exercised during the year	15.67	(1,379,980)	15.81	(1,398,000)
Forfeited during the year	15.69	(266,000)	15.81	(99,000)
<b>At the end of the year</b>	<b>15.71</b>	<b>1,756,980</b>	15.68	3,402,960

The fair value per share on the grant date and vesting periods of the RSS outstanding as at December 31, 2020 and 2019 are as follows:

## December 31, 2020

	Number of RSS		Total
	June 8, 2018	December 7, 2018	
Grant date			
Fair value on grant date/RMB per share	15.81	13.66	
December 31, 2020	1,672,000	84,980	1,756,980
December 31, 2019	3,203,000	199,960	3,402,960

No RSS were granted during the year ended December 31, 2020. During the year, Joyoung Co., Ltd. recognized share award expenses of RMB12,161,000 (equivalent to US\$1,764,000) (2019: RMB29,876,000 (equivalent to US\$4,329,000)).

At the date of approval of the financial statement, Joyoung Co., Ltd. had 1,756,980 RSS outstanding under the Scheme 2017, which represented approximately 0.23% (2019: 0.44%) of Joyoung Co., Ltd.'s shares in issue as at that date.

## Notes to Financial Statements

December 31, 2020

### 33. Share-based payments (continued)

#### Restricted Stock Units Plan of the Group

On October 9, 2019, the Company approved a restricted share units plan (the “**RSU Plan**”). The purpose of the RSU Plan is to recognize and reward participants for their contribution to the Group, to attract the best available personnel to provide service to the Group, and to provide additional incentives to them to remain with and further promote the success of the Group’s business. Subject to any early termination as may be determined by the board pursuant to the terms of the RSU Plan, the RSU Plan shall be valid and effective for a period of 10 years commencing on the adoption date of October 9, 2019, after which no further awards will be granted, but the provisions of this RSU Plan shall in all other respects remain in full force and effect and the awards granted during the term of the RSU Plan may continue to be valid and exercisable in accordance with their respective terms of grant.

The Company has set up two structured entities (“**RSU Holding Entities**”), namely Golden Tide International Limited and Grand Riches Ventures Limited which are solely for the purpose of administering and holding the Company’s shares for the RSU Plan. Pursuant to a resolution passed by the board of directors of the Company on October 9, 2019, the Company issued 141,618,409 ordinary shares to the RSU Holding Entities at a par value of US\$0.00001 each, being the ordinary shares underlying the Company’s RSU Plan. In addition, the Company has entered into a trust deed with an independent trustee (the “**RSU Trustee**”) on October 14, 2019, pursuant to which the RSU Trustee shall act as the administrator of the Company’s RSU Plan. The Company has the power to direct the relevant activities of the RSU Holding Entities and it has the ability to use its power over the RSU Holding Entities to affect its exposure to returns. Therefore, the assets and liabilities of the RSU Holding Entities are included in the Group’s consolidated statement of financial position and the ordinary shares held for the Company’s RSU Plan were regarded as treasury shares with nil consideration.

The total number of shares underlying the RSU Plan shall not exceed the aggregate of 141,618,409 shares as of the date of adoption of the RSU Plan, representing 4.1% of the issued shares of the Company. A total of 129,265,801 RSUs were granted to directors and employees with nil consideration with the vesting schedule as below:

- 30% of the RSUs, namely 38,227,415 RSUs, will not be subject to any performance-based conditions and will vest in four annual installments equally on May 31 of 2020 to 2023 (the “**Time RSUs**”). If the grantees are employed or in service with the Group as of January 31 of any year, they will be entitled to the Time RSUs to be vested on May 31 of the same year.
- 70% of the RSUs, namely 89,197,347 RSUs, will be subject to performance-based conditions and will vest (if any, fully or partially) over four years on May 31 of 2020 to 2023 (the “**Performance RSUs**”). The performance target will be measured by reference to the financial performance of the Group, Joyoung and SharkNinja for each of the four financial years ending December 31 of 2019, 2020, 2021 and 2022 (the “**Plan Year**”). If the grantees are employed or in service with the Group as of January 31 of any year, they will be entitled to the Performance RSUs to be vested on May 31 of the same year.

Grantees are not entitled to any rights of a shareholder (including voting and dividend rights) on the unvested portion of the RSUs.

## Notes to Financial Statements

December 31, 2020

## 33. Share-based payments (continued)

## Restricted Stock Units Plan of the Group (continued)

The following RSUs were outstanding under the RSU Plan:

	Number of RSUs
At January 1, 2019	—
Granted during the year	129,265,801
Forfeited during the year	(1,841,039)
<hr/>	
At December 31, 2019 and at January 1, 2020	<b>127,424,762</b>
<hr/>	
Exercised during the year	<b>(31,856,190)</b>
Forfeited during the year	<b>(1,662,139)</b>
<hr/>	
At December 31, 2020	<b>93,906,433</b>

In March 2020, the board of directors of the Company decided to modify one of the performance conditions of RSUs to exclude certain one-off items from the net profit, therefore, incremental expenses for 2019 amounting to US\$5,556,000 was recognized immediately. 31,856,190 shares vested for year 2019 in total.

The fair value of the RSUs granted on the grant date was US\$81,825,000 with an average share price of US\$0.63. During the year ended December 31, 2020, the Group recognized share award expenses of US\$36,251,000 (2019: US\$23,808,000).

The fair values of RSUs were estimated as at the date of grant using a Monte-Carlo Simulation Model, considering the terms and conditions upon which the RSUs were granted. The following table lists the key inputs to the model used:

Life of the RSU Plan	<b>0.33–3.33 years</b>
Annualized staff turnover rate	<b>0%–10%</b>
Annualized volatility of revenue change*	<b>25.0%</b>
Discount rate (“WACC”)	<b>16.0%</b>

\* The expected volatility reflects the assumption that the historical volatility is indicative of future trends, which may also not necessarily be the actual outcome.

## Notes to Financial Statements

December 31, 2020

### 33. Share-based payments (continued)

#### Restricted Stock Units Plan of the Group (continued)

On January 18, 2021, a total of 9,224,347 RSUs were granted to six participants of the Company pursuant to the RSU Plan, which were partly sourced from the issuance of 5,500,000 new shares.

At the date of approval of this financial statement, the Company had 103,130,780 RSUs outstanding under the RSU Plan, which represented approximately 3.0% of the Company's shares in issue as at that date.

### 34. Reserves

The amounts of the Group's reserves and the movements therein for the current year and prior year are presented in the consolidated statement of changes in equity.

Pursuant to the relevant rules and regulations in the PRC and the articles of association of certain PRC subsidiaries of the Group, the subsidiaries appropriate 10% of their profit after taxation to the statutory reserve fund, until the accumulated total of the fund reaches 50% of their respective registered capital. During the reporting period, no profit was appropriated for the statutory reserve as the accumulated statutory reserve fund of the Group's PRC subsidiaries has reached 50% of their respective registered capital.

### 35. Non-controlling interests

Details of the Group's subsidiaries that have material non-controlling interests are set out below:

	2020	2019
Percentage of equity interest held by non-controlling interests as at December 31:		
Joyoung Co., Ltd.	41.11%	41.11%

	2020	2019
	US\$'000	US\$'000
Profit for the year allocated to non-controlling interests:		
Joyoung Co., Ltd.	56,275	52,172
Dividends paid to non-controlling interests:		
Joyoung Co., Ltd.	20,844	65,502
Accumulated balances of non-controlling interests at the reporting date:		
Joyoung Co., Ltd.	279,408	220,028

## Notes to Financial Statements

December 31, 2020

## 35. Non-controlling interests (continued)

The following tables illustrate the summarized financial information of the above subsidiary. The amounts disclosed are before any inter-company eliminations:

2020	Joyoung Co., Ltd. US\$'000
Revenue	(1,571,405)
Total expenses	1,434,788
Profit for the year	(136,617)
Total comprehensive income for the year	(119,823)
Current assets	1,131,145
Non-current assets	286,835
Current liabilities	(748,822)
Non-current liabilities	(9,209)
Net cash flows from operating activities	291,477
Net cash flows used in investing activities	(95,780)
Net cash flows used in financing activities	(113,204)
Net increase in cash and cash equivalents	82,493

2019	Joyoung Co., Ltd. US\$'000
Revenue	(1,335,332)
Total expenses	1,217,941
Loss for the year	(117,391)
Total comprehensive income for the year	(118,529)
Current assets	803,510
Non-current assets	287,644
Current liabilities	(546,058)
Non-current liabilities	(7,028)
Net cash flows from operating activities	181,562
Net cash flows used in investing activities	(52,852)
Net cash flows used in financing activities	(92,369)
Net increase in cash and cash equivalents	36,341

## Notes to Financial Statements

December 31, 2020

### 36. Business combination

In April 2020, SharkNinja Venus, a subsidiary of the Group, had accumulatively acquired a 59.71% interest in Qfeeltech (Beijing) Co., Limited ("Qfeeltech") from a third party. Qfeeltech is principally engaged in the research and development for the manufacture of robotic products. The acquisition was made as part of the Group's strategy to procure the technology used in the Group's advanced navigation robot products. The purchase consideration for the acquisition was in the form of cash, with RMB124,576,000 (equivalent to US\$18,000,000) paid by the acquisition date.

The Group has elected to measure the non-controlling interests in Qfeeltech at the acquisition-date fair value. The fair values of the identifiable assets and liabilities of Qfeeltech as at the date of acquisition were as follows:

	Fair value recognized on acquisition US\$'000
Property, plant and equipment	98
Other intangible assets	21,420
Other non-current assets	137
Inventories	593
Cash and cash equivalents	1,140
Trade receivables	211
Prepayments, other receivables and other assets	800
Deferred tax assets	1,463
Trade payables	(302)
Other payables and accruals	(818)
Deferred tax liabilities	(3,213)
<b>Total identifiable net assets at fair value</b>	<b>21,529</b>
<b>Non-controlling interests</b>	<b>(12,000)</b>
<b>Goodwill on acquisition</b>	<b>8,471</b>
<b>Satisfied by cash</b>	<b>18,000</b>

The fair values of the trade receivables and other receivables as at the date of acquisition amounted to US\$211,000 and US\$147,000, respectively. The gross contractual amounts of trade receivables and other receivables were US\$211,000 and US\$147,000, respectively, of which no receivables are expected to be uncollectible.

The Group incurred transaction costs of US\$263,000 for the acquisition. These transaction costs have been expensed and are included in administrative expenses in the consolidated statement of profit or loss.

## Notes to Financial Statements

December 31, 2020

**36. Business combination (continued)**

Included in the goodwill of US\$8,471,000 recognized above is the assembled workforce, which is not recognized separately. Since the workforce is not separable, it does not meet the criteria for recognition as an intangible asset under IAS 38 *Intangible Assets*. None of the goodwill recognized is expected to be deductible for income tax purposes.

An analysis of the cash flows in respect of the acquisition of a subsidiary is as follows:

	US\$'000
Cash consideration	(18,000)
Cash and bank balances acquired	1,140
<u>Net outflow of cash and cash equivalents included in cash flows from investing activities</u>	<u>(16,860)</u>

Since the acquisition, Qfeeltech contributed nil to the Group's revenue and US\$358,000 to the consolidated profit from the acquisition date to December 31, 2020.

Had the combination taken place at the beginning of the year, the revenue from operations of the Group and the profit of the Group for the year would have been US\$4,195,816,000 and US\$525,577,000, respectively.

In accordance with the terms of the purchase agreement, the Group acquires Qfeeltech in steps. Subsequent to the acquisition date, the Group acquired an additional 12.09% ownership of Qfeeltech with RMB23,950,000 (equivalent to US\$3,540,000) consideration paid. The Group has acquired 71.8% interest in Qfeeltech as at December 31, 2020. The Group expects to pay no more than RMB61,474,000 (equivalent to US\$8,460,000) to acquire the remaining 28.2% ownership in future periods.

**37. Notes to the consolidated statement of cash flows****(a) Major non-cash transactions****Dividends set-off**

During the year ended December 31, 2020, the dividends declared by Shanghai Lihong amounting to US\$307,000 (2019: US\$9,947,000) were used to set off the amounts due from shareholders.



## Notes to Financial Statements

December 31, 2020

## 37. Notes to the consolidated statement of cash flows (continued)

## (b) Changes in liabilities arising from financing activities

	Dividends payable US\$'000	Interest-bearing bank borrowings US\$'000	Lease liabilities US\$'000
At January 1, 2020	—	1,075,295	62,227
Changes from financing cash flows	(265,416)	(180,918)	(17,670)
Dividends declared	265,620	—	—
Set off with amounts due from shareholders	(307)	—	—
Additions of lease liabilities	—	—	27,465
Interest expenses during the year	—	38,384	3,174
Exchange differences	103	6,655	995
At December 31, 2020	—	939,416	76,191

	Dividends payable US\$'000	Interest-bearing bank borrowings US\$'000	Lease liabilities US\$'000
At January 1, 2019	3,200	1,185,265	63,592
Changes from financing cash flows	(94,876)	(125,766)	(16,787)
Dividends declared	101,635	—	—
Set off with amounts due from shareholders	(9,947)	—	—
Additions of lease liabilities	—	—	12,480
Interest expenses during the year	—	15,751	2,996
Exchange differences	(12)	45	(54)
At December 31, 2019	—	1,075,295	62,227

## 38. Pledge of assets

Details of the Group's trade and bills payables and bank borrowings, which are secured by the assets and equity interests of the Group, are included in notes 27, 29 and 41, to the financial statements.

## Notes to Financial Statements

December 31, 2020

## 39. Related party transactions

(a) In addition to the transactions detailed elsewhere in these financial statements, the Group had the following transactions with related parties during the reporting period:

	Notes	2020 US\$'000	2019 US\$'000
Sales of goods to associates:	i		
Jinan Zhengming Trading Co., Limited (濟南正銘商貿有限公司)		15,684	11,569
Shenyang Boerman Trading Co., Limited (瀋陽伯爾曼商貿有限公司)		10,691	8,401
Shenzhen Northwest Sunshine Appliance Co., Limited (深圳市西貝陽光電器有限公司)		9,025	9,754
Shanghai Fanqi Health Technology Development Co., Limited (上海泛齊健康科技發展有限公司)		8,736	11,840
Beijing Zhongdingzhilian Trading Co., Limited (北京中鼎智聯商貿有限公司)		8,569	24,396
Henan Xulian Trading Co., Limited (河南旭聯商貿有限公司)		7,624	8,804
Others	ii	14,760	24,269
		<b>75,089</b>	99,033
Purchases of goods from associates:	i		
Hangzhou XinDuoDa Electronic Technology Co., Limited (杭州信多達電子科技有限公司)		78,703	107,127
Hangzhou Hongfeng Electronic Fittings Co., Limited (杭州弘豐電子配件有限公司)		74,807	80,260
Hangzhou Yongyao Technology Co., Limited (杭州永耀科技有限公司)		49,585	56,500
Shandong Yiteng Small Appliance Co., Limited (山東一騰小家電有限公司)		38,739	24,823
Shandong Shengning Appliance Co., Limited (山東勝寧電器有限公司)		26,808	35,487
Others	ii	4,135	7,129
		<b>272,777</b>	311,326

## Notes to Financial Statements

December 31, 2020

## 39. Related party transactions (continued)

(a) In addition to the transactions detailed elsewhere in these financial statements, the Group had the following transactions with related parties during the reporting period: (continued)

	Notes	2020 US\$'000	2019 US\$'000
Rental income from associates	iii	326	656
Interest income from associates	iv	—	5
Service income from associates	v	1,410	—
Purchase of properties from an associate	vi	2,207	—
Advances to related parties	vii	343	5,172
Settlement of advance to related parties	vii	1,683	10,834
Loan from shareholders	viii	—	477,114
Repayment to shareholders	viii	—	477,114

## Notes:

- (i) The sales to/purchases from the associates were made according to the prices and conditions mutually agreed by both parties.
- (ii) The amounts represented the aggregate transaction amounts with certain of the Group's associates that are widely dispersed and not individually significant.
- (iii) The rental income from the associates were generated according to the contracts agreed by both parties. Included in the amounts were rental income of US\$272,000 generated from Hangzhou Jiuyang Bean Industry Limited ("杭州九陽豆業有限公司"), which constitute continuing connected transactions as defined in Chapter 14A of the Listing Rules. However, as these continuing connected transactions represent less than 0.1% of the relevant percentage ratios, pursuant to paragraph 14A.76(1)(a) of the Listing Rules, these continuing connected transactions are exempted from the reporting, annual review, announcement and independent shareholders' approval requirements.
- (iv) The interest income from associates was generated according to the benchmark one-year lending rate.
- (v) The service income from the associates were generated according to the contracts agreed by both parties.
- (vi) The purchase of properties from Hangzhou Taimei Properties Limited ("杭州泰美置業有限公司") was made according to the prices and conditions mutually agreed by both parties.
- (vii) The advance to related parties was interest-free, and had been partially settled with dividends amounting to US\$307,000 (2019: US\$9,947,000) during the year of 2020, and settled with cash amounting to US\$1,376,000 (2019: US\$887,000) during the year of 2020.

## Notes to Financial Statements

December 31, 2020

## 39. Related party transactions (continued)

**(a) In addition to the transactions detailed elsewhere in these financial statements, the Group had the following transactions with related parties during the reporting period: (continued)***Notes: (continued)*

(viii) On June 16, 2019, as a reorganization step, JS Holding borrowed a loan of US\$470 million from Industrial and Commercial Bank of China (Asia) Limited and lent the money to the Company. The Company through JS(BVI), then acquired a 100% equity interest in Xiang Hong from Chen Hong (a wholly-owned subsidiary of Zheng Hong, and Zheng Hong is a wholly-owned subsidiary of Shanghai Lihong). Chen Hong distributed the consideration received for the disposal of Xiang Hong to Zheng Hong, who then repaid the loan of US\$470 million in full, as part of the Reorganization. The amounts due to shareholders are interest-free and have no fixed payments terms. The loan of JS Holding is secured by the pledge of 276,300,000 shares of Joyoung Co., Ltd. In October 2019, the Company repaid the loan to shareholders.

**(b) Outstanding balances with related parties:**

- (i) Details of the Group's trade balances with its associates as at the end of the reporting period are disclosed in notes 24 and 27 to the financial statements.
- (ii) Details of the Group's advances to related parties as at the end of the reporting period are disclosed in note 25 to the financial statements. The balance is unsecured, interest-free and has no fixed terms of settlement.

**(c) Key management compensation**

Compensation for key management other than those for directors as disclosed in note 9 to the financial statements is set out below:

	2020	2019
	US\$'000	US\$'000
Salaries, allowances and benefits in kind	2,000	1,733
Performance-related bonuses	3,445	3,258
Pension scheme contributions	28	30
Share award expense	14,555	9,514
Total	20,028	14,535

## Notes to Financial Statements

December 31, 2020

## 40. Financial instruments by category

The carrying amounts of each of the categories of financial instruments as at the end of the reporting period are as follows:

December 31, 2020

Financial assets	Financial assets at fair value through other comprehensive income US\$'000	Financial assets at fair value through profit or loss US\$'000	Financial assets at amortized cost US\$'000	Total US\$'000
Financial assets at fair value through profit or loss	—	283,124	—	283,124
Financial assets designated at fair value through other comprehensive income	40,023	—	—	40,023
Other non-current assets	—	—	1,554	1,554
Trade and bills receivables	406,766	—	796,765	1,203,531
Financial assets included in prepayments, other receivables and other assets	—	—	60,898	60,898
Pledged deposits	—	9,195	23,912	33,107
Cash and cash equivalents	—	—	570,810	570,810
	446,789	292,319	1,453,939	2,193,047

Financial liabilities	Financial liabilities at amortized cost US\$'000	Total US\$'000
Trade and bills payables	885,345	885,345
Financial liabilities included in other payables and accruals	32,979	32,979
Interest-bearing bank borrowings	939,416	939,416
Lease liabilities	76,191	76,191
	1,933,931	1,933,931

## Notes to Financial Statements

December 31, 2020

## 40. Financial instruments by category (continued)

The carrying amounts of each of the categories of financial instruments as at the end of the reporting period are as follows:  
(continued)

## December 31, 2019

Financial assets	Financial assets at fair value through other comprehensive income US\$'000	Financial assets at fair value through profit or loss US\$'000	Financial assets at amortized cost US\$'000	Total US\$'000
Financial assets at fair value through profit or loss	—	84,488	—	84,488
Financial assets designated at fair value through other comprehensive income	38,318	—	—	38,318
Other non-current assets	—	—	819	819
Trade and bills receivables	332,011	—	472,239	804,250
Financial assets included in prepayments, other receivables and other assets	—	—	29,430	29,430
Pledged deposits	—	134,804	43,231	178,035
Cash and cash equivalents	—	—	421,316	421,316
	370,329	219,292	967,035	1,556,656

Financial liabilities	Financial liabilities at amortized cost US\$'000	Total US\$'000
Trade and bills payables	530,137	530,137
Financial liabilities included in other payables and accruals	26,208	26,208
Interest-bearing bank borrowings	1,075,295	1,075,295
Lease liabilities	62,227	62,227
	1,693,867	1,693,867

## Notes to Financial Statements

December 31, 2020

### 41. Fair value and fair value hierarchy of financial instruments

The carrying amounts and fair values of the Group's financial instruments, other than those with carrying amounts that reasonably approximate to fair values, are as follows:

	Carrying amounts		Fair values	
	December 31,	December 31,	December 31,	December 31,
	2020	2019	2020	2019
	US\$'000	US\$'000	US\$'000	US\$'000
Financial assets:				
Equity investments designated at fair value through other comprehensive income	40,023	38,318	40,023	38,318
Financial assets at fair value through profit or loss	283,124	84,488	283,124	84,488

The Group's finance department headed by the chief financial officer is responsible for determining the policies and procedures for the fair value measurement of financial instruments. At each reporting date, the finance manager analyzes the movements in the values of financial instruments and determines the major inputs applied in the valuation. The valuation is reviewed and approved by the chief financial officer.

Management has assessed that the fair values of cash and cash equivalents, pledged deposits, other than those measured at fair value, financial assets included in prepayments, other receivables and other assets, trade receivables, trade payables and financial liabilities included in other payables and accruals approximate to their carrying amounts largely due to the short-term maturities of these instruments. Bills receivable and certain pledged deposits measured at fair value are categorized as level 2, while financial assets at fair value through profit or loss, financial assets designated at fair value through other comprehensive income are categorized as level 3.

For financial assets measured at fair value, the following table gives information about how the fair values of these financial assets are determined (in particular, the valuation technique and inputs used), as well as the level of the fair value hierarchy into which the fair value measurements are categorized (levels 1 to 3) based on the degree to which the inputs to the fair value measurements are observable.

Level 1 — based on quoted prices (unadjusted) in active markets for identical assets or liabilities

Level 2 — based on valuation techniques for which the lowest level input that is significant to the fair value measurement is observable, either directly or indirectly

Level 3 — based on valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

## Notes to Financial Statements

December 31, 2020

## 41. Fair value and fair value hierarchy of financial instruments (continued)

The fair value of listed equity investments are based on quoted market prices. The Group invests in financial products issued by banks in Mainland China and investment funds in accordance with the entrusted agreements entered into between the parties involved. The Group has estimated the fair value of these unlisted investments by using a discounted cash flow valuation model based on the market interest rates of instruments with similar terms and risks.

The directors believe that the estimated fair values resulting from the valuation technique, which are recorded in the consolidated statement of financial position, and the related changes in fair values, which are recorded in other comprehensive income and profit or loss, are reasonable, and that they were the most appropriate values at the end of the reporting period.

Below is a summary of significant unobservable inputs to the valuation of financial instruments together with a quantitative sensitivity analysis at the end of each reporting period:

	As at December 31, 2020 US\$'000	As at December 31, 2019 US\$'000	Fair value hierarchy	Valuation technique and key inputs	Significant unobservable inputs	Range	Sensitivity of fair value to the input
Unlisted financial assets at fair value through profit or loss	283,122	84,305	Level 3	Discounted cash flows. Future cash flows are estimated based on the expected applicable yield of the underlying investment portfolio, discounted at a rate that reflects the credit risk of various counterparties	Expected yield of the underlying investment portfolio and the discount rate	Discount rate-1% to discount rate+1% [December 31, 2019: Discount rate-1% to discount rate+1%]	1% (December 31, 2019: 1%) increase/ decrease in multiple would result in decrease/ increase in fair value by US\$927,000/ US\$942,000 (December 31, 2019: US\$-49,000 to US\$50,000)



## Notes to Financial Statements

December 31, 2020

## 41. Fair value and fair value hierarchy of financial instruments (continued)

	As at December 31, 2020 US\$'000	As at December 31, 2019 US\$'000	Fair value hierarchy	Valuation technique and key inputs	Significant unobservable inputs	Range	Sensitivity of fair value to the input
Unlisted financial assets designated at fair value through other comprehensive income	40,023	38,318	Level 3	Discounted cash flows. Future cash flows are estimated based on the expected applicable yield of the underlying investment portfolio, discounted at a rate that reflects the credit risk of various counterparties	Expected yield of the underlying investment portfolio and the discount rate	Discount rate-1% to discount rate+1% (December 31, 2019: Discount rate-1% to discount rate+1%)	1% (December 31, 2019: 1%) increase/decrease in multiple would result in decrease/increase in fair value by US\$3,931,000/US\$4,155,000 (December 31, 2019: US\$-3,116,000 to US\$3,289,000)

## Notes to Financial Statements

December 31, 2020

## 41. Fair value and fair value hierarchy of financial instruments (continued)

## Fair value hierarchy

The following tables illustrate the fair value measurement hierarchy of the Group's financial instruments:

Assets measured at fair value:

## As at December 31, 2020

	Fair value measurement using			Total US\$'000
	Quoted prices in active markets (Level 1) US\$'000	Significant observable inputs (Level 2) US\$'000	Significant unobservable inputs (Level 3) US\$'000	
Financial assets:				
Financial assets designated at fair value through other comprehensive income	—	—	40,023	40,023
Financial assets at fair value through profit or loss	2	—	283,122	283,124
Bills receivable	—	406,766	—	406,766
Pledged deposits	—	9,195	—	9,195

## As at December 31, 2019

	Fair value measurement using			Total US\$'000
	Quoted prices in active markets (Level 1) US\$'000	Significant observable inputs (Level 2) US\$'000	Significant unobservable inputs (Level 3) US\$'000	
Financial assets:				
Financial assets designated at fair value through other comprehensive income	—	—	38,318	38,318
Financial assets at fair value through profit or loss	183	—	84,305	84,488
Bills receivable	—	332,011	—	332,011
Pledged deposits	—	134,804	—	134,804

## Notes to Financial Statements

December 31, 2020

### 42. Financial risk management objectives and policies

The Group's principal financial instruments, comprise bank loans, other interest-bearing loans, financial assets at fair value through profit or loss, and cash and cash equivalents. The main purpose of these financial instruments is to raise finance for the Group's operations. The Group has various other financial assets and liabilities such as trade receivables, financial assets included in prepayments, other receivables and other assets, trade payables and financial liabilities included in other payables and accruals, which arise directly from its operations.

The main risks arising from the Group's financial instruments are interest rate risk, foreign currency risk, credit risk and liquidity risk. The board of directors reviews and agrees policies for managing each of these risks and they are summarized below.

#### Interest rate risk

The Group's exposure to the risk of changes in market interest rates relates primarily to the Group's long-term debt obligations with a floating interest rate.

The following table demonstrates the sensitivity to a reasonably possible change in interest rates, with all other variables held constant, of the Group's profit before tax through the impact on floating rate borrowings and the Group's equity.

	Increase/ (decrease) in basis points	Increase/ (decrease) in profit before tax US\$'000
2020		
If interest rate increases by	1	(3,355)
If interest rate decreases by	(1)	3,355
2019		
If interest rate increases by	1	(5,042)
If interest rate decreases by	(1)	5,042

## Notes to Financial Statements

December 31, 2020

## 42. Financial risk management objectives and policies (continued)

## Foreign currency risk

The Group has transactional currency exposures. Such exposures arise from sales or purchases by operating units in currencies other than the units' functional currencies. Approximately 1.5% (2019: 1.5%) of the Group's sales in 2020 were denominated in currencies other than the functional currencies of the operating units making the sales. Management has assessed that the Group's profit before tax is not sensitive to the currency exchange rate at the end of each reporting period.

The following table demonstrates the sensitivity at the end of the reporting period to a reasonably possible change in the RMB and HK\$ exchange rate of the Group's equity due to changes in the currency translation.

	Increase/ (decrease) in exchange rate %	Increase/ (decrease) in equity* US\$'000
December 31, 2020		
If US\$ weakens against RMB	5	41,043
If US\$ strengthens against RMB	(5)	(41,043)
If US\$ weakens against HK\$	5	979
If US\$ strengthens against HK\$	(5)	(979)
December 31, 2019		
If US\$ weakens against RMB	5	36,050
If US\$ strengthens against RMB	(5)	(36,050)
If US\$ weakens against HK\$	5	9,864
If US\$ strengthens against HK\$	(5)	(9,864)

\* Excluding retained profits

## Credit risk

The Group is exposed to credit risk in relation to its trade and bills receivables and other receivables, pledged deposits, and cash and cash equivalents.

The Group expects that there is no significant credit risk associated with pledged deposits, and cash and cash equivalents, since they are substantially deposited at state-owned banks and other medium or large-sized listed banks. Management does not expect that there will be any significant losses from non-performance by these counterparties.

## Notes to Financial Statements

December 31, 2020

### 42. Financial risk management objectives and policies (continued)

#### Credit risk (continued)

The Group expects that the credit risk associated with trade and bills receivables and other receivables due from related parties is considered to be low, since related parties have a strong capacity to meet its contractual cash flow obligations in the near term. Impairment provision recognized during the reporting period was US\$1,051,000 for the trade receivables and other receivables due from related parties.

The Group trades only with recognized and creditworthy third parties. Concentrations of credit risk are managed by analysis by customer/counterparty. There are no significant concentrations of credit risk within the Group as the customer bases of the Group's trade receivables and other receivables are widely dispersed. The expected credit losses for trade receivables are disclosed in note 24. Financial assets included in prepayments, other receivables and other assets mainly represent rental receivables, advances from employees, deposits with suppliers and amounts due from related parties. Credit risk is managed by analysis by counterparties, as no comparable companies with credit ratings can be identified. Expected credit losses are estimated with reference to the historical loss record of the Group and other reasonable forward-looking information, which resulted in expected credit losses of US\$1,789,000 as at December 31, 2020 (2019: US\$372,000). In addition, receivable balances are monitored on an ongoing basis and the Group's exposure to bad debts is not significant. The maximum exposure is the carrying amounts as disclosed in notes 24 and 25 to the financial statements.

#### Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting financial obligations due to shortage of funds. The Group's exposure to liquidity risk arises primarily from mismatches of the maturities of financial assets and liabilities. The Group's objective is to maintain a balance between continuity of funding to finance its working capital needs as well as capital expenditure in respect of its development projects, and flexibility through the use of stand-by credit facilities.

## Notes to Financial Statements

December 31, 2020

## 42. Financial risk management objectives and policies (continued)

## Liquidity risk (continued)

The maturity profile of the Group's financial liabilities as at the end of each reporting period, based on contractual undiscounted payments, is as follows:

## Year ended December 31, 2020

	Less than 3 months US\$'000	3 to less than 12 months US\$'000	1 to 5 years US\$'000	Over 5 years US\$'000	Total US\$'000
Interest-bearing bank borrowings	41,948	23,020	936,954	—	1,001,922
Trade and bills payables	885,345	—	—	—	885,345
Financial liabilities included in other payables and accruals	32,979	—	—	—	32,979
Lease liabilities	4,451	13,158	43,819	25,931	87,359
	<b>964,723</b>	<b>36,178</b>	<b>980,773</b>	<b>25,931</b>	<b>2,007,605</b>

## Year ended December 31, 2019

	Less than 3 months US\$'000	3 to less than 12 months US\$'000	1 to 5 years US\$'000	Over 5 years US\$'000	Total US\$'000
Interest-bearing bank borrowings	20,198	61,610	1,211,131	—	1,292,939
Trade and bills payables	530,137	—	—	—	530,137
Financial liabilities included in other payables and accruals	26,208	—	—	—	26,208
Lease liabilities	3,148	8,986	30,803	31,727	74,664
	<b>579,691</b>	<b>70,596</b>	<b>1,241,934</b>	<b>31,727</b>	<b>1,923,948</b>

## Notes to Financial Statements

December 31, 2020

### 42. Financial risk management objectives and policies (continued)

#### Capital management

The primary objectives of the Group's capital management are to safeguard the Group's ability to continue as a going concern and to maintain healthy capital ratios in order to support its business and maximize shareholders' value.

The Group manages its capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes for capital management during the reporting period.

### 43. Events after the reporting period

On January 18, 2021, a total of 9,224,347 RSUs were granted to six participants of the Company pursuant to the RSU Plan, which were partly sourced from the issuance of 5,500,000 new shares, as further detailed in note 33 to the financial statements.

## Notes to Financial Statements

December 31, 2020

## 44. Statement of financial position of the company

Information about the statement of financial position of the Company at the end of the reporting period is as follows:

	2020 US\$'000	2019 US\$'000
<b>NON-CURRENT ASSETS</b>		
Investments in subsidiaries	866,316	773,338
<b>CURRENT ASSETS</b>		
Prepayments, other receivables and other assets	—	58
Cash and cash equivalents	15,542	205,282
Due from subsidiaries	116,619	—
Total current assets	132,161	205,340
<b>CURRENT LIABILITIES</b>		
Other payables and accruals	11,077	17,901
Due to a subsidiaries	9,646	7,744
Interest-bearing bank borrowings	34,718	—
Total current liabilities	55,441	25,645
<b>NET CURRENT ASSETS</b>	76,720	179,695
<b>NON-CURRENT LIABILITY</b>		
Interest-bearing bank borrowings	407,749	282,066
Net assets	535,287	670,967
<b>EQUITY</b>		
Issued capital	34	33
Share premium	830,545	691,797
Share award reserve	46,555	23,806
Reserves	(341,847)	(44,669)
	535,287	670,967



## Notes to Financial Statements

December 31, 2020

## 44. Statement of financial position of the company (continued)

A summary of the Company's reserves is as follows:

	Issued capital US\$'000 (note 32)	Share premium US\$'000	Share award reserve US\$'000 (note 33)	Retained profits/ (deficits) US\$'000	Total US\$'000
At January 1, 2020	33	691,797	23,806	(44,669)	670,967
Total comprehensive income for the year	—	—	—	(58,995)	(58,995)
Acquisition of non-controlling interests	—	526	—	—	526
Equity-settled share award scheme	—	—	42,077	—	42,077
Settlement of share award scheme	—	—	(19,328)	11,903	(7,425)
Issue of shares (note 32)	1	138,222	—	—	138,223
Special dividend declared for 2019	—	—	—	(250,086)	(250,086)
At December 31, 2020	34	830,545	46,555	(341,847)	535,287
At January 1, 2019	—	—	—	(7)	(7)
Total comprehensive income for the year	—	—	—	(44,662)	(44,662)
Acquisition of non-controlling interests	27	317,225	—	—	317,252
Equity-settled share award scheme	—	—	23,806	—	23,806
Issue of shares (note 32)	6	374,572	—	—	374,578
At December 31, 2019	33	691,797	23,806	(44,669)	670,967

**Notes to Financial Statements**

December 31, 2020

**45. Comparative amounts**

Certain comparative amounts have been reclassified to conform with the current year's presentation.

**46. Approval of the financial statements**

The financial statements were approved and authorized for issue by the board of directors of the Company on March 31, 2021.

## Definitions

“Annual General Meeting”	the forthcoming annual general meeting of the Company to be held on May 28, 2021
“Audit Committee”	the audit committee of the Board
“Board”	the board of Directors
“CG Code”	the Corporate Governance Code as set out in Appendix 14 of the Listing Rules
“China” or “PRC”	the People’s Republic of China, and for the purposes of this annual report for geographical reference only (unless otherwise indicated), excluding Taiwan, the Macau Special Administrative Region of the PRC and Hong Kong
“Company”, “Our Company” or “JS Global Lifestyle”	JS Global Lifestyle Company Limited, an exempted company incorporated in the Cayman Islands with limited liability on July 26, 2018, the Shares of which are listed on the Stock Exchange
“Controlling Shareholders Group”	a group of individuals collectively and indirectly holding 45.96% of equity interest in our Company as at the Latest Practicable Date, namely Mr. Wang Xuning, Mr. Zhu Hongtao, Mr. Zhu Zechun, Ms. Yang Ningning, Ms. Huang Shuling, Ms. Han Run, and Mr. Jiang Guangyong
“Director(s)”	director(s) of the Company
“Global Offering”	the offer of the Shares for subscription as described in the section headed “Structure of the Global Offering” in the Prospectus
“Group” or “we”	the Company (any one or more of, as the context may require) and its subsidiaries and operating entities
“HK\$” or “HKD”	Hong Kong dollars, the lawful currency for the time being of Hong Kong
“Hong Kong”	the Hong Kong Special Administrative Region of the PRC
“IFRS”	the International Financial Reporting Standards, which include standards and interpretations promulgated by the International Accounting Standards Board (IASB), and the International Accounting Standards (IAS) and interpretation issued by the International Accounting Standards Committee (IASC)

## Definitions

“Joyoung”	Joyoung Co., Ltd. (九陽股份有限公司), a company incorporated in the PRC, whose A shares are listed on the Shenzhen Stock Exchange (stock code: 002242), and a subsidiary of the Company
“Latest Practicable Date”	April 21, 2021, being the latest practicable date for the purpose of ascertaining certain information contained in this annual report prior to its publication
“Listing”	listing of the Shares on the Main Board of the Stock Exchange
“Listing Date”	December 18, 2019, on which the Shares were listed on the Stock Exchange and from which dealings in the Shares were permitted to commence on the Stock Exchange
“Listing Rules”	the Rules Governing the Listing of Securities on the Stock Exchange
“Memorandum and Articles of Association”	the amended and restated memorandum and articles of association of the Company adopted and effective from the Listing Date and as amended from time to time
“Model Code”	Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 of the Listing Rules
“MR Investor”	Casa Brima LLC, a company incorporated under the laws of Delaware on April 8, 2019 which is wholly owned by Mr. Mark Rosenzweig, a director of SharkNinja SPV
“MR Trust Investor”	The SMCSB 2018 Trust, a trust established under the laws of Delaware dated January 3, 2018 for the benefits of children of Mr. Mark Rosenzweig
“Nomination Committee”	the nomination committee of the Board
“Prospectus”	the prospectus of the Company dated December 9, 2019 in connection with the Global Offering
“Reporting Period”	the year ended December 31, 2020
“Remuneration Committee”	the remuneration committee of the Board
“RMB”	the lawful currency of the PRC

## Definitions

“RSU Committee”	a committee comprising certain members of the Board, duly established by the Board on August 25, 2020 pursuant to the restricted stock units plan approved and adopted by the Company on October 9, 2019
“SFO”	the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong)
“Shanghai Lihong”	Shanghai Lihong Enterprise Management Limited (上海力鴻企業管理有限公司), a company incorporated in the PRC and a subsidiary of the Company
“Shareholder(s)”	holder(s) of the Share(s)
“Share(s)”	ordinary share(s) of US\$0.00001 each in the share capital of our Company
“SharkNinja SPV”	SharkNinja Global SPV, Ltd. (formerly known as Compass Cayman SPV, Ltd.), an exempted company incorporated under the laws of the Cayman Islands on June 27, 2017, and a wholly-owned subsidiary of the Company
“Strategy Committee”	the strategy committee of the Board
“Stock Exchange”	The Stock Exchange of Hong Kong Limited
“U.S.” or “United States”	the United States of America, its territories, its possessions and all areas subject to its jurisdiction
“US\$”	the lawful currency of the United States
“%”	per cent

